



2019 HOP Certified Broker List

The purpose of the HOP Certified Broker Program is to facilitate a more user friendly and efficient system for the City of Wilmington, the Borrower and Real Estate Brokers involved in the Home Ownership Pool. Additionally, the program provides a pool of qualified brokers who have a specialty or interest in working with low to moderate income individuals and who know how to work within the framework of the HOP Program.

| <u>Realtor</u> | <u>Agency</u> | <u>Location</u> |
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Mary Lynn Blake

Coldwell Bander Sea
Coast Advantage

1001 N Lake Park Blvd
Carolina Beach, NC 28428

910-216-0150
maryblake@seacoastrealty.com

I love helping clients find their ideal home. By understanding the stresses involved in moving to a new home, I am dedicated to ensuring you have a smooth real estate transaction. My qualifications include: Certified Negotiation Expert and Strategic Pricing Specialist.



Teshia Caldwell

ReMax Essential

4425 Jaybird Circle, Unit 201
Wilmington, NC 28412

910-461-4733
teshiacaldwell@essentialagents.com



Joana Cappi

Century 21 Sweyer &
Associates

1612 Military Cutoff Rd, Ste 200
Wilmington, NC 28403

910-833-0951
jcappi@century21sweyer.com



Denise Dakoulis

Sky's the Limit Realty

P. O. Box 2052
Wilmington, NC 28402

910-790-1952
denise@skydivingagent.com

With more than 25 years of experience, I have been representing, protecting, and guiding first time homebuyers. I will make sure you are informed every step of the way with an unbiased perspective that is based upon comparable listings.



Rachel DeFaut

Sea River Realty

1916 Wolcott Ave
Wilmington, NC 28403

910-520-1815
bluefire722@yahoo.com

I love it here. I received a Bachelor of Science in Small Business Management with a minor in Real Estate. I have experience in property management and rehabbing homes. I have the patience to find the right house for you at a price that fits your budget.



Brenda Dixon

Dixon Realty

Mobile & Virtual Offices
to serve you better

910-262-4836
brenda@getthatdeed.com

A full-time Realtor in the Greater Wilmington area since 1991 and I love helping others. Specialize in making sure the entire transaction is stress free and WIN/WIN for all my buyers. I look forward to meeting and assisting you.



Karen Drechsel-Graybush

Intracoastal Realty

1025 N Lake Park Blvd
Carolina Beach, NC 28428

732-492-7643
karengreybush@intracoastalrealty.com

Finding solutions. Helping people. I have a knack for it. And I absolutely love helping people get into affordable ownership! It's all about empowerment. Let's talk. Tell me you're situation and your current dreams and let's make "your LIFE" happen! I won't give up until you have found and achieved your "this is it!". And I have the know how and drive to get it done.



Rosemary Gonzalez-Pinnick

Keller Williams Realty

2133 E Lake Shore Dr
Wilmington, NC 28401

630-254-7869
rgpinnick@kw.com

I love being a Real Estate Broker. Hard working, focused, and dedicated to excellence, I strive to represent the best in the real estate industry. I look forward to helping you with all your real estate needs, and having each transaction go smoothly and stress free.



Bobby Jean Harvey

**Coldwell Banker
Sea Coast Realty**

1001 Military Cutoff Rd, Ste 101
Wilmington, NC 28405

910-471-8224
bobbysundrop@yahoo.com

I am a native of the Wilmington area. A city I love. I enjoy helping folks become homeowners. Owning a home is not only a great investment, you can take a deduction on your taxes. Please call me and let me help you with this process.



Henry Heitman

**Wilmington
Commercial**

4701 Oleander Drive
Wilmington, NC 28403

910-367-1124
wilmingtoncommercial@gmail.com



Laura Heitz

Network Real Estate

106 North Water St, Ste 112
Wilmington, NC 28401

910-620-9436
downtownheitz@yahoo.com

I am a Downtown Agent with my office Network Real Estate located downtown on Water Street. I have done HOP closings with the City.



Dawn McDowell

MCD Realty Group

7416 Darius Drive
Wilmington, NC 28411

910-617-9162
dmcdowellrealty@gmail.com



Michael Otelsberg

Century 21 Sweyer
& Associates

1612 Military Cutoff Road
Wilmington, NC 28403

910-431-6125
motelsberg@century21sweyer.com



Elaine Shappell

Network Real Estate

1601 South College Rd
Wilmington, NC 28403

910-471-5347
elainesellscapefear@aol.com

I really care about my clients! If you are looking to buy your dream home, I will be with you during every step of the way as your advocate and will help you find exactly the home you are looking for. I have been a resident of the Wilmington area since 1981 and love all that the Cape Fear area has to offer. I have had my broker's license since 2006. Quality Service is very important to you, my client, and that is what I will give you!



Lori Speight

Masonboro Realty Inc.

1801 Barkley Avenue
Wilmington, NC 28403

910-200-6268
masonbororealty@gmail.com

Lori Speight is the owner and broker-in-charge of Masonboro Realty, Inc. The company opened in December 2003 and is locally owned and operated. She was recently elected to the 2015-2018 Board of Directors for the Wilmington Regional Association of Realtors.



Tamala Wallace

Wallace Realty Services

4741 Tupelo Drvie
Wilmington, NC 28411

910-367-3791
wallacerealtysvcs@yahoo.com

Realtor for 14 years. I specialize in working with first time homebuyers. I have successfully worked with a few HOP buyers in the past year. Contact me today so I can help you make your dream come true of purchasing your first home.



Donna Watson

Century 21 Sweyer & Associates

1612 Military Cutoff Rd, Ste 200
Wilmington, NC 28403

910-470-0387

d.marie.watson@gmail.com

Superior service is guaranteed to all of our clients and we have consistently received top customer service awards for 20+ years. We also pride ourselves in giving back to the community that supports us on a regular basis. I promise to be with you every step of the way during your journey to purchasing the home of your dreams.



Daniel Whited

Keller Williams

6936 Lipscomb Drive
Wilmington, NC 28412

910-707-3902

dwhited@kw.com

When you work with me, you will receive a knowledgeable and professional real estate agent, a committed ally to negotiate on your behalf, the systems in place to streamline buying your home and the backing of a trusted company, Keller Williams Realty.



You were designed for
accomplishment,
engineered for success,
and endowed with the
seeds of greatness.

