



July 1, 2013

The Honorable City Council  
and the Citizens of the City of Wilmington:

I am pleased to present to you the FY 2013-14 Annual Budget for the City of Wilmington as adopted by City Council on June 18, 2013. This document represents the City's comprehensive budget plans and policies for the upcoming fiscal year based on the *FY 2013-14 Recommended Budget* and consistent with City Council's budget work sessions.

The *FY 2013-14 Recommended Budget* was presented to City Council on May 7, 2013 and included the Budget Message, which follows this letter. The *Recommended Budget* was made available for public inspection on the City's website, in the City Manager's office, the City Clerk's office, the New Hanover County Library (main branch), and the Budget Office at 305 Chestnut Street. In accordance with the North Carolina Local Government Budget and Fiscal Control Act, a notice of public hearing was published in two local newspapers to encourage public input into the budget process. A public hearing was held on the *Recommended Budget* on May 21, 2013. City Council also held a budget work session May 24, 2013.

During the budget deliberations with City Council, one change was made to the *Recommended Budget* resulting in no change in the total net budget, including all appropriated funds.

A tax rate of \$0.4500 per \$100 valuation of taxable property as listed for taxes as of January 1, 2013 was levied in the Adopted Budget. Of this rate, \$0.4000 per \$100 valuation was adopted for General Fund operations and \$0.0500 per \$100 valuation was earmarked for the 80/20 Capital Debt Plan as outlined in the five-year Capital Improvement Plan and is restricted in the Debt Service Fund.

Listed below is the change between the Recommended and Adopted budgets that resulted in no net increase and is included in the appropriate sections of this document:

**GENERAL FUND – NO NET INCREASE**

The recommended annual funding in the amount of \$1,500 for the Port, Waterway, and Beach Commission was eliminated. This amount as well as \$500 from Contingency was added to the recommended funding for Cucalorus to provide to them with their requested total amount of \$12,000.

The first reading of the FY 2013-14 Adopted Budget was held on June 4, 2013 and the second reading was held on June 18, 2013. There were no further changes to the *Recommended Budget*.

Sincerely,

A handwritten signature in black ink, appearing to read 'Sterling B. Cheatham'.

Sterling B. Cheatham  
City Manager



May 7, 2013

The Honorable City Council  
And the Citizens of the City of Wilmington:

In accordance with §159-11 of the North Carolina General Statutes, I am pleased to present the *Recommended Budget* for the City of Wilmington for the fiscal year beginning July 1, 2013 and ending June 30, 2014.

The total net budget for FY 2013-14 is \$141,314,914 and represents a 3.1% increase over the current adopted budget of \$137,005,631. The General Fund is the largest component of this total with expenditures of \$87,874,392, an increase of 1.9% or \$1,604,886 over the current adopted amount of \$86,269,506. The approval of this budget will not require a tax increase; the ad valorem rate will remain flat at 45 cents per \$100 assessed valuation with 40 cents supporting General Fund expenditures and 5 cents for the continued funding of projects in the Capital Improvements Plan. The City's General Fund balance is healthy and remains above target and unharmed with this recommended budget. The fund balance is a rainy day fund and should only be used for unanticipated, one-time activities. Only \$295,158 is requested for the FY2013-14 budget, leaving fund balance well above the target of 15-20 percent.

### **Budget Preparation**

Every department in the City contributed to the overall goal of creating a recommended budget that incorporates a fiscally responsible plan for the provision of quality services by competitively paid, competent employees.

Similarly, as members of City Council, I appreciate the extensive feedback and direction you have provided in shaping the recommended budget through a series of budget work sessions leading up to this time.

The following goals provided the critical framework for developing the budget:

***Retain core services (services and programs aligned with the City's Strategic Plan)***

This recommended budget continues funding for services and programs that support the City's Strategic Plan and specifically those initiatives that will advance the six areas identified as the primary focus areas of Council's vision for the City. The focus areas are:

***Diverse and Thriving Economy***

***Welcoming Neighborhoods and Public Spaces***

***Efficient Transportation Systems***

***Safe Community***

***Civic Partnerships***

***Sustainability and Adaptability***

***Achieve a competitive compensation program in order to attract, retain, and motivate qualified employees***

The Recommended City Compensation Plan is a result of discussions with City Council pertaining to our current state of declining competitiveness with the labor market(s). We must correct this disparity in order to continue to attract and retain quality public servants. I believe this can be done over time by maintaining a "living wage" as priority and as the economy improves.

The recommended budget includes a 2% across the board pay increase for all permanent full-time and part-time employees, restoring some of the competitiveness gap. In addition, it includes 1.5% of compensation merit program for employees receiving satisfactory or above performance ratings. Also included is the reinstatement of the remaining 1% of the City's contribution for the deferred compensation retirement plan, restoring it to the full 4.5% as we promised employees we would do four years ago.

***Hold the line on operating expenses (restructure, improve department processes)***

For the first time in our budget process, pre-budget meetings were held to communicate the financial state of the City to each department and address any concerns, issues or successes

that the department stakeholders wanted to discuss. The intent was to take a proactive approach to budget review before the department submitted a budget request. Discussion prior to budget submission ensured that the department's assigned budget analyst was aware of any proposed new initiatives or reductions in services including cost benefit analyses and decisions.

Department requests were essentially submitted without increases except for those uncontrollable increases such as insurance, gasoline, vehicle parts and repairs and the approved increases in Wilmington Police Department staffing and equipment.

The recommended budget includes full year funding for the Mobile Field Force in the Police Department to further target crime abatement and prevention in key areas of the City. The Mobile Field Force required Council-approved appropriations for three new sworn officer positions and the civilianizing of two other positions in addition to equipment, vehicles and weapons. Funding is also included to support the Shot Spotter program, an initially grant funded effort that alerts police when gunfire has occurred in specific locations around the City, another powerful tool for our local law enforcement.

In keeping with the Fire Department's overall plan to reduce the total number of fire stations and upgrade equipment, scheduled replacement in the Fleet fund for the purchase of an aerial ladder fire truck is included in the recommended budget.

Generally, City-funded agency support is continued at the second year of a two year funding cycle. This fall, we will commence another two year competitive process for consideration of social service and non-social service agency funding requests. This provides for funding of priority programs for a cycle that will allow some measurement of success. In this recommended budget, funding is included for the Wilmington/New Hanover Arts Council for the first time (\$25,000).

***Continuation of 5-year infrastructure improvement plan for second year***

Streets and sidewalk rehabilitation, facilities infrastructure maintenance and parks projects continue to be funded through the implementation of the 5-year capital improvement plan.

## **Five Year Capital Improvement Plan**

Last fiscal year, City Council dedicated \$0.05 of the property tax rate to the Debt Service Fund by Ordinance and committed this revenue to pay for 80% debt and 20% pay-as-you-go funding for capital maintenance and new infrastructure needs. This dedicated funding will provide \$41.1 million in funding and will cover all projects in the Five Year Capital Improvement Plan. This plan facilitates multi-year planning, spreads the costs out over time and allows the City to fund crucial infrastructure maintenance projects and streets rehabilitation as well as new transportation and public facilities projects.

The initial funding of this plan included \$21,399,432 over two fiscal years (FY 2013 and FY 2014) for streets and sidewalks, parks and recreation and public facilities. This funding was accelerated into Fiscal Year 2012-13 in order to bid and begin projects immediately.

Therefore, no additional approval for funding of capital projects is required for FY 2014 except the following:

- Parking - \$395,650 for equipment replacement in parking decks and improvements to the Hannah Block lot
- Wilmington Municipal Golf Course - \$130,000 for greens replacement
- Storm Water - \$3,355,000 various projects identified in the CIP

The implementation of this plan helps maintain the City's strong AA+ bond rating and create flexibility and capacity for the General Fund. The debt service recommended allocation is \$9.3 million or 11% of the total General Fund budget. It includes the payment of principal and interest costs for already approved and recommended capital projects.

## **Budget Details**

The recommended budget does not anticipate any major shifts in State financial support or diversion of local revenues collected at the State level and remitted to balance our budget. As you know, to date there has been much discussion on the matter of tax reform. However, we are hopeful that the early feedback that "cities and counties will be held harmless" prevails. Otherwise, our whole financial plan will have to be re-constructed.

## **Revenues**

The projected revenues from ad valorem taxes, including previous year payments, interest and penalties total \$51,519,475. We continue to be very conservative in our projections of local revenue generated by fees, permits and fines. On a positive note, sales tax receipts have been trending so well that an 8.6% increase of \$1,426,810 is projected. The sales tax projection of \$18,254,000 represents almost 21% of the total General Fund revenues. For FY 2013, Powell Bill revenue receipts were 3% above budget. However, in anticipation of changes to the method of allocation, the revenue projection for Power Bill receipts for FY 2014 is approximately 1% below the FY 2013 actual. Revenue projections for telecommunications services taxes, privilege licenses, utility franchise taxes, beer and wine taxes and video programming are essentially maintained at the FY 2013 level. These revenues are conservative in light of the uncertainty regarding the continuation of intergovernmental revenues from the State.

The payment to the State of funds equaling 1% of unemployment insurance taxable wages is recommended to be funded from unassigned general fund balance. This is a one-time, state mandated payment to establish a reserve fund in the amount of \$283,000. It is also recommended to use \$12,158 of unassigned fund balance toward the purchase of a Laser fiche workflow module to increase efficiency and effectiveness in the retention and storage of documents. The unassigned general fund balance as of June 30, 2014 is anticipated to be approximately \$25,052,572 or 28.61% of FY 2013-14 budgeted expenditures.

## **Recommended Budget Includes:**

- All services and programs will remain at current year levels
- Transfer of Transportation Planning Unit to the Special Purpose Fund
- Full year's funding of 13 COPS Grant police officers
- Full year's funding of Mobile Field Force – crime prevention activities
- Across the board increases of 2% for all full time employees and 1.5% merit pool
- Increased deferred compensation contribution 1% to bring to full restoration at 4.5%
- Retirement contribution rate increases for general employees from 6.74% to 7.07% and for law enforcement from 7.22% to 7.28% (additional funding of \$234,000 required)

- Funding of \$90,000 for municipal elections
- Increase in property insurance of \$126,000
- Workers compensation additional costs budgeted at \$335,263
- Public record retention requirements and requests for public information efforts which require significant staff time and data management processes are funded at \$34,530
- Increases due to cost estimates for vehicle liability insurance (157%), property insurance (19%) and fleet charges (8.9%) are included in this budget
- Second year of competitive funding for general agencies in the amount of \$322,723 from the General Fund
- CPI-based increases in funding for economic development agencies and a contribution to Cape Fear Future (\$20,000) and Small Business Entrepreneurial Center (Accelerator project) in the amount of \$70,000
- WAVE transit subsidy recommended is \$1,289,000 (full amount requested)

The Recommended Budget includes several new initiatives that will enhance service delivery to the residents of Wilmington. These initiatives include the reorganization of the Police Department divisions, the establishment of a Mobile Field Force, creation of a special project for transportation planning and a pilot program for increased taxi cab code enforcement efforts.

The City of Wilmington serves as the Lead Planning Agency for the Metropolitan Planning Organization. The Wilmington Urban Area has exceeded 200,000 in population which designates the MPO as a Transportation Management Area (TMA). The transfer of Transportation Planning to a special projects fund will enhance the coordination of area transportation projects and grants management activities. This new special project will provide for the accounting and administration of funds as well as the allocation of expenditures among multiple funding sources.

A six month pilot program for night and weekend services of a Taxi Inspector/Code Enforcement Officer is included. We are hopeful this will improve enforcement of license violations, improve responsiveness to citizen complaints and increase compliance with City Ordinances regarding vehicles for hire and towing services.

## **Enterprise Funds**

Solid Waste revenues are projected to increase slightly over FY 2012-13 based on a 1% anticipated rate of growth with no increase in rates.

The Storm Water Fund rate model requires a 6% rate increase to fund expenditures, which includes a transfer to the Capital Improvement Plan of \$500,000 for annual storm drain rehabilitation. The unassigned fund balance in the Storm Water Fund as of June 30, 2014 is expected to be \$5.6 million or 62.6% of FY 2013-14 budgeted expenditures.

Parking revenues are forecasted to increase compared to last year and therefore the use of fund balance to cover operating expenses is reduced to \$210,448. The budget also includes capital expenses of \$145,650 for parking facility lighting and equipment replacement and \$250,000 for improvements to the Hannah Block parking lot. The anticipated unassigned fund balance as of June 30, 2014 is \$2,102,252 or 60.4% of FY 2014 projected expenditures.

Municipal Golf Course rates are recommended to increase \$2 per 18 holes of play and \$1 per 9 holes of play. The non-departmental expenditure budget includes a transfer to the Golf Course Capital Project Fund of \$130,000 which along with balances available in the capital fund currently, will support the cost to replace nine greens, the surrounds, and approaches. The second nine will be replaced in the spring of 2015 and the funding will be a combination of the additional revenue from the rate increase as well as fund balance. This phased approach will allow for the course to remain partially open for play.

## **Interlocal Agreements and Partnerships**

The City has entered into several mutual aid agreements and partnerships with New Hanover County and will continue to investigate ways to improve service delivery to both City and County residents. The SABLE helicopter program, the Emergency Operations Center and the 911 call center are examples of cooperative efforts to provide services.

## **COMMITMENT**

The City is committed to creating financial resiliency in preparation for the opportunities we will face in the years to come. We continue to challenge each other and our systems, policies

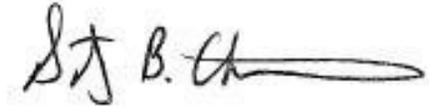
and methods of operation. We may be turning the corner in this economic crisis, but we cannot digress from the path of innovation and change. We will continue to engage all employees in our efforts to make sure the way we provide services to citizens and conduct our internal business is the best that we can do.

In closing, I would like to commend the efforts of the City Council for their guidance in the preparation of this budget and for their commitment to quality services for our community.

I would also like to commend City departments who worked tirelessly and shared in the burden of preparation of this very challenging budget. I would like to especially thank the Budget and Finance staff for the extra effort in putting this difficult recommended budget together.

We look forward to working with City Council as you consider this recommended budget.

Respectfully submitted,

A handwritten signature in black ink, appearing to read "S. B. Cheatham", with a long horizontal flourish extending to the right.

Sterling B. Cheatham  
City Manager

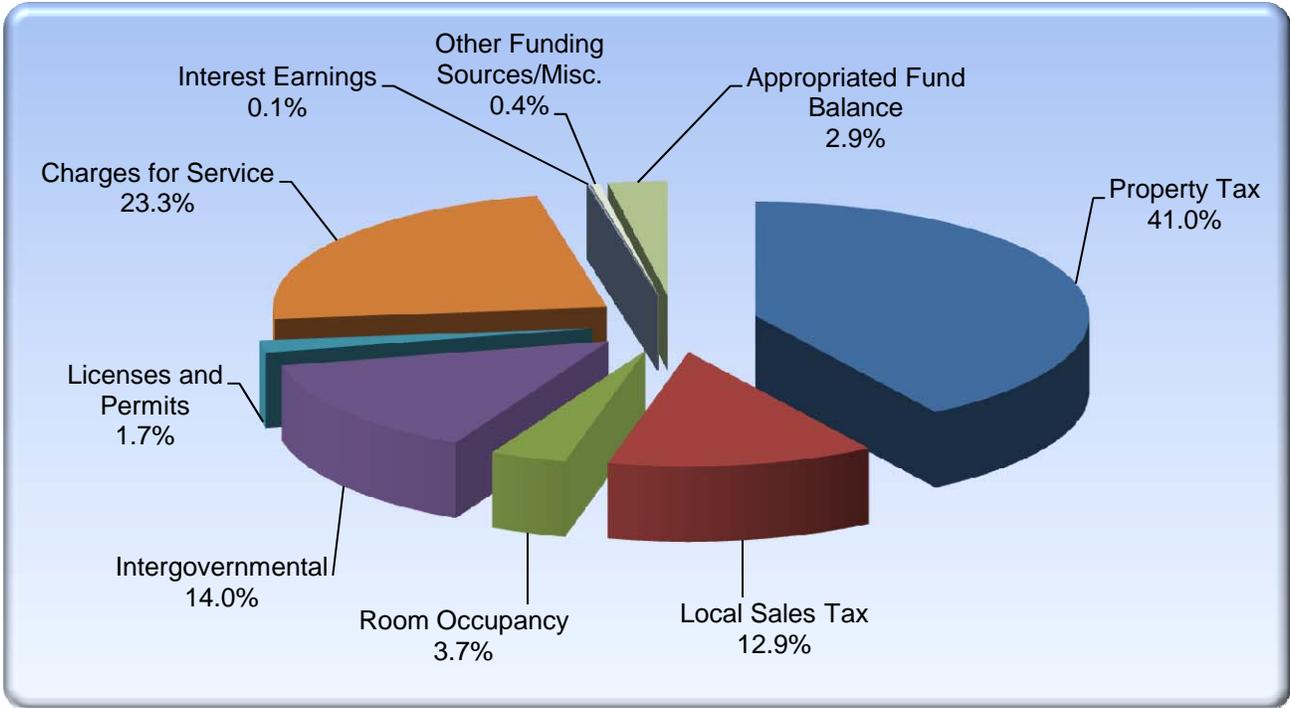
## REVENUE AND EXPENDITURE SUMMARY

	REVENUES			EXPENDITURES		
	Total Revenues	Less Approp Fm Other Funds	NET Revenues	Total Expenditures	Less Approp To Other Funds	NET Expenditures
<b>OPERATING FUNDS</b>						
General Fund	87,874,392	-	87,874,392	87,874,392	10,728,484	77,145,908
Storm Water Mgmt Fund	8,994,107	-	8,994,107	8,994,107	500,000	8,494,107
Solid Waste Mgmt Fund	9,038,776	-	9,038,776	9,038,776	-	9,038,776
<b>SUBTOTAL</b>	<b>105,907,275</b>	<b>-</b>	<b>105,907,275</b>	<b>105,907,275</b>	<b>11,228,484</b>	<b>94,678,791</b>
<b>PROGRAM FUNDS</b>						
Special Purpose Fund	7,912,995	664,584	7,248,411	7,912,995	5,295,434	2,617,561
CDBG Fund	756,329	-	756,329	756,329	405,000	351,329
CDBG/HOME Grant and Loan Fund	714,152	714,152	-	714,152	-	714,152
HOME Partnership Fund	675,997	82,460	593,537	675,997	60,084	615,913
Parking Facilities Fund	3,479,442	260,954	3,218,488	3,479,442	395,650	3,083,792
Golf Course Fund	1,410,742	-	1,410,742	1,410,742	130,000	1,280,742
Fleet Maintenance & Replacement Fund	7,629,114	-	7,629,114	7,629,114	-	7,629,114
Convention Center Fund	7,473,003	5,212,974	2,260,029	7,473,003	-	7,473,003
Technology Replacement Fund	1,238,671	480,000	758,671	1,238,671	-	1,238,671
<b>SUBTOTAL</b>	<b>31,290,445</b>	<b>7,415,124</b>	<b>23,875,321</b>	<b>31,290,445</b>	<b>6,286,168</b>	<b>25,004,277</b>
<b>DEBT SERVICE FUNDS</b>						
Debt Service Fund	20,838,623	9,334,832	11,503,791	20,838,623	1,901,707	18,936,916
<b>CAPITAL PROJECT FUNDS</b>						
Streets & Sidewalks	1,523,080	1,494,553	28,527	1,523,080	-	1,523,080
Storm Water/Drainage	500,000	500,000	-	500,000	-	500,000
Parks & Recreation	90,000	90,000	-	90,000	-	90,000
Public Facilities	56,200	56,200	-	56,200	-	56,200
Parking Facilities	395,650	395,650	-	395,650	-	395,650
Golf Course	130,000	130,000	-	130,000	-	130,000
<b>SUBTOTAL</b>	<b>2,694,930</b>	<b>2,666,403</b>	<b>28,527</b>	<b>2,694,930</b>	<b>-</b>	<b>2,694,930</b>
<b>TOTAL ALL FUNDS</b>	<b>160,731,273</b>	<b>19,416,359</b>	<b>141,314,914</b>	<b>160,731,273</b>	<b>19,416,359</b>	<b>141,314,914</b>

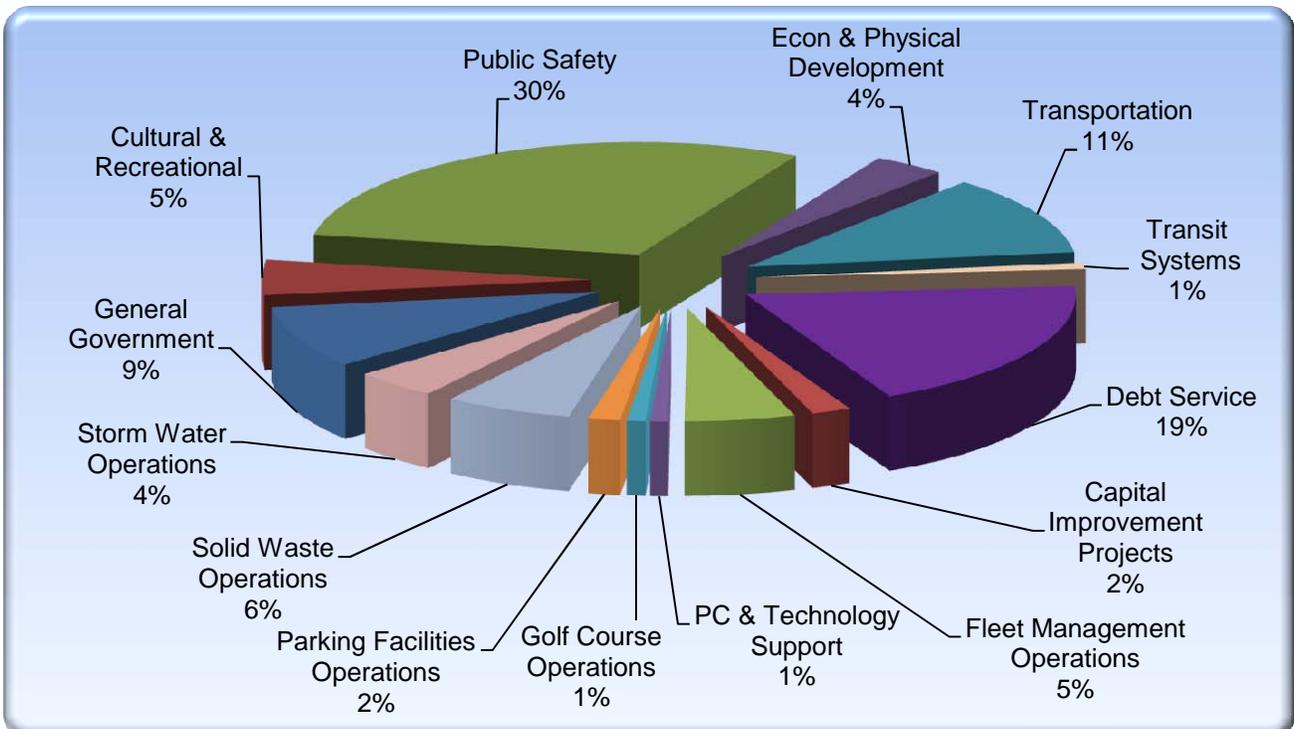
**TOTAL BUDGET SUMMARY** (Net of Interfund Transfers)

	<b>FY 11-12 Actuals</b>	<b>FY 12-13 Adopted</b>	<b>FY 13-14 Adopted</b>	<b>% Change FY 2012-13 to FY 2013-14</b>
<b>REVENUES</b>				
Property Tax	52,869,871	57,623,324	57,871,190	
Local Sales Tax	16,753,424	16,810,190	18,254,000	
Room Occupancy Tax	2,470,357	5,218,017	5,212,974	
Intergovernmental	26,725,647	19,550,413	19,812,817	
Licenses and Permits	2,534,736	2,614,265	2,442,749	
Charges for Service	29,493,321	31,161,929	32,930,231	
Interest Earnings	450,805	181,658	158,916	
Miscellaneous	2,298,380	495,400	599,450	
Appropriated Fund Balance	8,347,967	1,709,683	4,032,587	
Future Pay-Go - Debt Service Fund	-	1,640,752	-	
<b>TOTAL</b>	<b>141,944,508</b>	<b>137,005,631</b>	<b>141,314,914</b>	<b>3.1%</b>
<b>EXPENDITURES</b>				
General Government	13,833,024	13,500,541	12,588,913	
Cultural & Recreational	9,829,260	6,832,292	7,151,461	
Public Safety	43,652,875	40,511,484	42,480,793	
Econ & Physical Development	5,284,533	4,915,579	4,986,244	
Transportation	21,122,698	15,568,212	16,197,302	
Transit Systems	1,242,136	1,316,460	1,285,000	
Debt Service	23,534,093	25,884,346	26,874,378	
Capital Improvement Projects	3,400,577	4,473,414	2,694,930	
Fleet Management Operations	3,393,934	5,555,354	7,629,114	
PC and Technology Support	694,855	1,120,400	1,238,671	
Golf Course Operations	1,202,648	1,278,592	1,280,742	
Parking Facilities Operations	1,648,055	1,952,143	2,217,652	
Solid Waste Operations	8,153,589	8,573,471	8,821,888	
Storm Water Operations	4,952,231	5,523,343	5,867,826	
<b>TOTAL</b>	<b>141,944,508</b>	<b>137,005,631</b>	<b>141,314,914</b>	<b>3.1%</b>

**Total City Revenues FY 2013-14  
(Net of Interfund Transfers)**



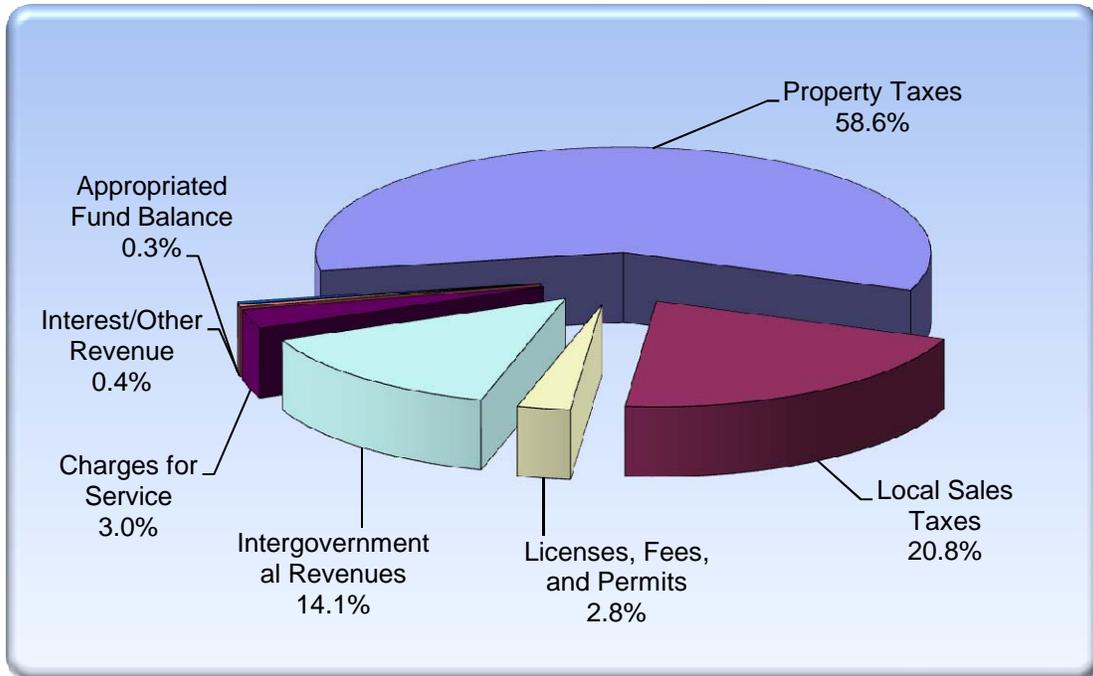
**Total City Expenditures FY 2013-14  
(Net of Interfund Transfers)**



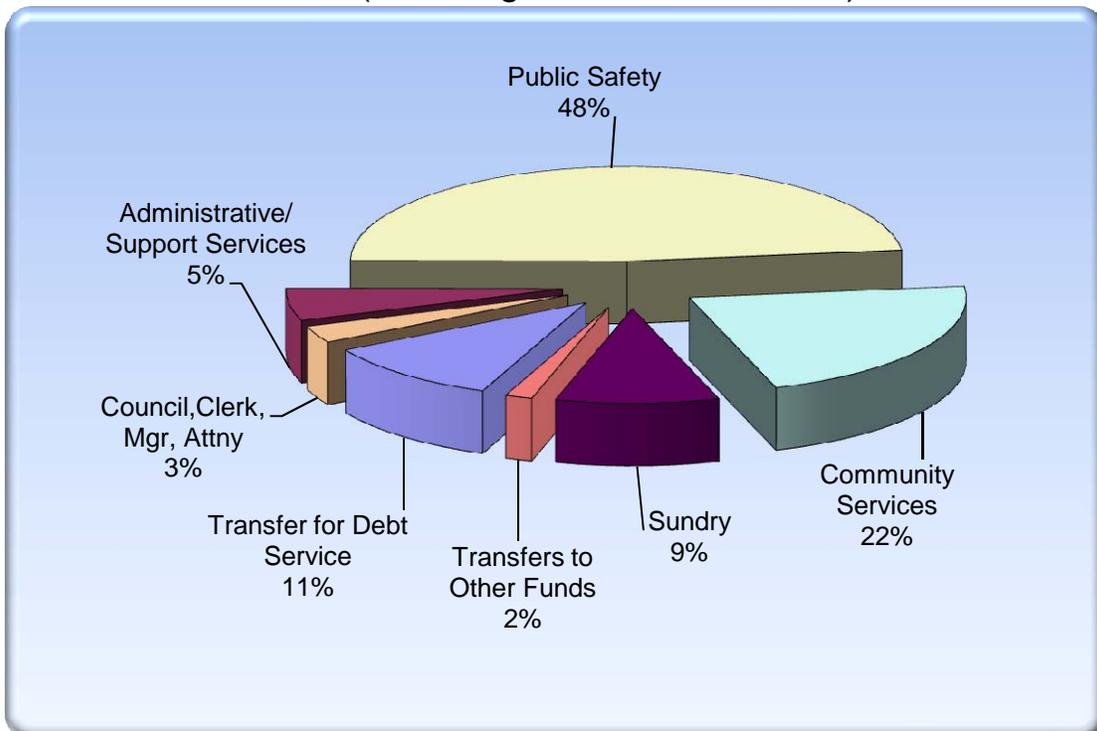
## GENERAL FUND BUDGET SUMMARY (Including Interfund Transfers)

	FY 11-12 Actual	FY 12-13 Adopted	FY 12-13 Adjusted	FY 13-14 Adopted	% Change FY 12-13 to FY 13-14
<b>REVENUES</b>					
Property Taxes	52,869,872	51,687,320	51,815,875	51,519,475	
Local Sales Taxes	16,753,424	16,810,190	16,810,190	18,254,000	
Licenses, Fees, and Permits	2,534,736	2,499,265	2,499,265	2,442,749	
Intergovernmental Revenues	13,156,271	12,589,175	12,596,517	12,425,485	
Charges for Current Services	2,916,930	2,339,279	2,364,279	2,614,043	
Fines and Forfeitures	175,075	98,700	98,700	118,700	
Interest Earnings	163,467	99,577	99,577	69,032	
Other Revenue	606,324	146,000	181,724	135,750	
Appropriated Fund Balance	-	-	764,418	295,158	
<b>Total</b>	<b>89,176,099</b>	<b>86,269,506</b>	<b>87,230,545</b>	<b>87,874,392</b>	<b>1.9%</b>
<b>EXPENDITURES</b>					
Governance					
City Council	176,289	193,644	194,506	196,264	
City Clerk	167,717	180,574	180,817	198,764	
City Manager	1,208,287	1,276,570	1,279,150	1,335,511	
City Attorney	771,455	862,571	900,408	818,023	
Human Resources	598,756	714,871	715,604	702,026	
Finance	1,858,529	1,927,709	1,930,996	2,074,082	
Information Technology	1,917,534	2,062,126	2,063,688	2,101,709	
Community Services	6,127,224	6,832,292	6,896,036	7,151,461	
Dept. of Planning, Development & Transportation	5,014,268	5,507,535	5,700,190	4,942,440	
Police	23,595,093	24,483,015	24,945,023	26,042,716	
Fire	14,689,007	15,720,177	15,738,708	16,117,972	
Public Services	5,653,654	6,972,919	6,974,843	7,104,491	
Sundry	7,593,798	8,998,104	9,042,390	8,240,949	
Contingency	-	69,738	51,873	119,500	
Transfers to Other Funds	13,993,269	10,467,661	10,616,313	10,728,484	
<b>Total</b>	<b>83,364,880</b>	<b>86,269,506</b>	<b>87,230,545</b>	<b>87,874,392</b>	<b>1.9%</b>

**General Fund Revenues FY 2013-14  
(Including Interfund Transfers)**



**General Fund Expenditures FY 2013-14  
(Including Interfund Transfers)**



## APPROPRIATIONS BY FUND

### Operating Funds

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	<b>FY 11-12 Actuals</b>	<b>FY 12-13 Adopted</b>	<b>FY 13-14 Adopted</b>	<b>% Change</b>
<b>010 GENERAL FUND</b>	83,364,854	86,269,506	87,874,392	
<i>Less Appropriations to Other Funds</i>	<i>(13,993,269)</i>	<i>(10,467,661)</i>	<i>(10,728,484)</i>	
<b>NET GENERAL FUND</b>	<b>69,371,585</b>	<b>75,801,845</b>	<b>77,145,908</b>	
<b>050 STORM WATER MANAGEMENT FUND</b>	6,998,545	8,441,379	8,994,107	
<i>Less Appropriations to Other Funds</i>	<i>(863,500)</i>	<i>(1,000,000)</i>	<i>(500,000)</i>	
<b>NET STORM WATER MANAGEMENT FUND</b>	<b>6,135,045</b>	<b>7,441,379</b>	<b>8,494,107</b>	
<b>056 SOLID WASTE MANAGEMENT FUND</b>	8,153,589	8,808,601	9,038,776	
<i>Less Appropriations to Other Funds</i>	-	-	-	
<b>NET SOLID WASTE MANAGEMENT FUND</b>	<b>8,153,589</b>	<b>8,808,601</b>	<b>9,038,776</b>	
<b>TOTAL OPERATING FUNDS</b>	<b>98,516,988</b>	<b>103,519,486</b>	<b>105,907,275</b>	<b>2.3%</b>
<i>Less Appropriations to Other Funds</i>	<i>(14,856,769)</i>	<i>(11,467,661)</i>	<i>(11,228,484)</i>	
<b>NET OPERATING FUNDS</b>	<b>83,660,219</b>	<b>92,051,825</b>	<b>94,678,791</b>	<b>2.9%</b>

**Program Funds**

	<b>FY 11-12 Actuals</b>	<b>FY 12-13 Adopted</b>	<b>FY 13-14 Adopted</b>	<b>% Change</b>
<b>021 SPECIAL PURPOSE FUND</b>	9,898,974	6,966,845	7,912,995	
<i>Less Appropriations to Other Funds</i>	(5,579,539)	(5,218,017)	(5,295,434)	
NET SPECIAL PURPOSE FUND	4,319,435	1,748,828	2,617,561	
<b>CONVENTION CENTER OPERATING</b>				
<b>022 FUND</b>	7,432,615	7,356,362	7,473,003	
<i>Less Appropriations to Other Funds</i>	-	-	-	
NET CONVENTION CENTER FUND	7,432,615	7,356,362	7,473,003	
<b>COMMUNITY DEVELOPMENT BLOCK</b>				
<b>023 GRANT FUND</b>	1,356,020	829,528	756,329	
<i>Less Appropriations to Other Funds</i>	(562,342)	(405,000)	(405,000)	
NET CDBG FUND	793,678	424,528	351,329	
<b>CDBG/HOME GRANT AND LOAN</b>				
<b>024 FUND</b>	561,566	667,537	714,152	
<i>Less Appropriations to Other Funds</i>	-	-	-	
NET CD/HM GRANT AND LOAN FUND	561,566	667,537	714,152	
<b>025 HOME PARTNERSHIP FUND</b>	573,461	710,199	675,997	
<i>Less Appropriations to Other Funds</i>	(573,461)	(60,000)	(60,084)	
NET HOME PARTNERSHIP FUND	-	650,199	615,913	
<b>055 PARKING FACILITIES FUND</b>	2,844,867	2,852,599	3,479,442	
<i>Less Appropriations to Other Funds</i>	(386,450)	(191,910)	(395,650)	
NET PARKING FACILITIES FUND	2,458,417	2,660,689	3,083,792	
<b>057 GOLF COURSE FUND</b>	1,202,648	1,278,592	1,410,742	
<i>Less Appropriations to Other Funds</i>	-	-	(130,000)	
NET GOLF COURSE FUND	1,202,648	1,278,592	1,280,742	
<b>FLEET MAINTENANCE &amp;</b>				
<b>061 REPLACEMENT FUND</b>	4,194,328	5,555,354	7,629,114	
<i>Less Appropriations to Other Funds</i>	-	-	-	
NET FLEET FUND	4,194,328	5,555,354	7,629,114	
<b>065 TECHNOLOGY REPLACEMENT FUND</b>	694,855	1,120,400	1,238,671	
<i>Less Appropriations to Other Funds</i>	-	-	-	
NET COMPUTER REPLACEMENT FUND	694,855	1,120,400	1,238,671	
<b>LOAN FUNDS</b>	265,940	-	-	
<i>Less Appropriations to Other Funds</i>	(195,768)	-	-	
NET LOAN FUNDS	70,172	-	-	
<b>TOTAL PROGRAM FUNDS</b>	<b>29,025,274</b>	<b>27,337,416</b>	<b>31,290,445</b>	<b>14.5%</b>
<i>Less Appropriations to Other Funds</i>	(7,297,560)	(5,874,927)	(6,286,168)	
<b>NET PROGRAM FUNDS</b>	<b>21,727,714</b>	<b>21,462,489</b>	<b>25,004,277</b>	<b>16.5%</b>

## Debt Service Funds

	FY 11-12 Actuals	FY 12-13 Adopted	FY 13-14 Adopted	% Change
<b>015 DEBT SERVICE FUND</b>	16,512,808	20,658,655	20,838,623	
<i>Less Appropriations to Other Funds</i>	-	(1,640,752)	(1,901,707)	
<b>NET DEBT SERVICE FUNDS</b>	16,512,808	19,017,903	18,936,916	<b>-0.4%</b>

## Capital Project Funds

	FY 11-12 Actuals	FY 12-13 Adopted	FY 13-14 Adopted	% Change
<b>031 STREETS AND SIDEWALKS</b>	8,524,757	15,043,522	1,523,080	
<i>Less Debt and Appropriations to Other Funds</i>	-	(12,034,818)	-	
<b>NET STREETS AND SIDEWALKS</b>	8,524,757	3,008,704	1,523,080	
<b>032 STORM WATER/DRAINAGE</b>	3,395,577	2,000,000	500,000	
<i>Less Debt and Appropriations to Other Funds</i>	-	(1,000,000)	-	
<b>NET STORM WATER/DRAINAGE</b>	3,395,577	1,000,000	500,000	
<b>033 PARKS AND RECREATION</b>	2,624,466	650,000	90,000	
<i>Less Debt and Appropriations to Other Funds</i>	(20,000)	(520,000)	-	
<b>NET PARKS AND RECREATION</b>	2,604,466	130,000	90,000	
<b>034 PUBLIC FACILITIES</b>	4,675,846	5,514,000	56,200	
<i>Less Debt and Appropriations to Other Funds</i>	-	(5,371,200)	-	
<b>NET PUBLIC FACILITIES</b>	4,675,846	142,800	56,200	
<b>035 PARKING FACILITIES</b>	5,000	191,910	395,650	
<i>Less Debt and Appropriations to Other Funds</i>	-	-	-	
<b>NET PARKING FACILITIES</b>	5,000	191,910	395,650	

	FY 11-12 Actuals	FY 12-13 Adopted	FY 13-14 Adopted	% Change
<b>036 GOLF COURSE</b>	-	-	<b>130,000</b>	
<i>Less Debt and Appropriations to Other Funds</i>	-	-	-	
NET GOLF COURSE	-	-	130,000	
<b>039 PUBLIC IMPROVEMENT</b>	875,877	-	-	
<i>Less Debt and Appropriations to Other Funds</i>	-	-	-	
NET PUBLIC FACILITIES	875,877	-	-	
<b>TOTAL CAPITAL PROJECTS FUNDS</b>	<b>20,101,523</b>	<b>23,399,432</b>	<b>2,694,930</b>	
<i>Less Debt and Appropriations to Other Funds</i>	(20,000)	(18,926,018)	-	
<b>NET CAPITAL PROJECTS FUNDS</b>	<b>20,081,523</b>	<b>4,473,414</b>	<b>2,564,930</b>	<b>-42.7%</b>
<b>GRAND TOTAL ALL FUNDS</b>	<b>164,156,593</b>	<b>174,914,989</b>	<b>160,731,273</b>	
<i>Less Debt and Appropriations to Other Funds</i>	(22,174,329)	(37,909,358)	(19,416,359)	
<b>NET ALL FUNDS</b>	<b>141,982,264</b>	<b>137,005,631</b>	<b>141,314,914</b>	<b>3.1%</b>

## CAPITAL DEBT SERVICE PROJECTS

	FY 12-13 Adopted	FY 13-14 Adopted
<b>031- Streets and Sidewalks</b>	12,034,818	-
<b>032 - Storm Water</b>	1,000,000	-
<b>033 - Parks and Recreation</b>	520,000	-
<b>034 - Public Facilities</b>	5,371,200	-
<b>TOTAL CAPITAL DEBT SERVICE PROJECTS</b>	<b>18,926,018</b>	<b>-</b>

## GENERAL FUND

### Forecast Assumptions and Provisions

The General Fund financial forecast makes the following assumptions and provisions for the budget year 2014 and estimated future years as follows:

#### FY 2014

- Property taxes reflect a \$0.45 cents per \$100 assessed valuation. Property taxes also reflect the dedication of \$0.05 cents of the rate to fund the City's five-year Capital Improvement Plan via an 80% debt/20% pay-go structure.
- Sales tax is budgeted at approximately 8.6% over fiscal year 2013 adopted.
- Powell Bill revenue is budgeted in FY 2014 at 1% below FY 2013 actual receipts.
- No significant changes in fees are reflected in FY 2014.
- The provision for a 2% across the board increase and a 1.5% merit pool are budgeted in FY 2014.
- A 1% reinstatement of the contribution to employee deferred compensation is budgeted returning the City contribution to 4.5%.
- Operating budgets for all departments remain relatively flat in FY 2014.
- Includes funding for thirteen (13) COPS grant officers for a full year as a condition of the grant.
- Provides for the funding of the Police Department Mobile Field Force established in mid-fiscal year 2013.
- Assumes no negative revenue impact as a result of State budget pressures and no unfunded mandates.

#### FY 2015 through FY 2019

- Property taxes reflect a 2% growth in property tax revenue with no change in rate.
- Sales tax is also estimated to realize a 3% growth each estimated year.
- Powell Bill revenue assumes a 2% growth each estimated year.
- Compensation is estimated at a 2% increase for each future year.
- Provides for the funding for thirteen (13) COPS grant officers in FY 2015 and all future years.
- Operating expenditures are forecast to increase at 3% in FY 2015 and all other estimated years.
- Provides for the funding of the Mobile Field Force in FY 2015 and all future years.

## GENERAL FUND FINANCIAL FORECAST

	Actual FY 2011-12	Adopted FY 2012-13	Adjusted FY 2012-13	Year-End Estimates FY 2012-13	Adopted FY 2013-14	Estimated FY 2014-15	Estimated FY 2015-16	Estimated FY 2016-17	Estimated FY 2017-18	Estimated FY 2018-19
<b>REVENUES</b>										
Property Taxes	52,869,872	51,687,320	51,815,875	50,955,961	51,519,475	52,535,749	53,572,349	54,629,681	55,708,160	56,808,208
Sales Taxes	16,753,424	16,810,190	16,810,190	16,890,170	18,254,000	18,799,920	19,362,184	19,941,280	20,537,715	21,152,006
Licenses, Fees, and Permits	2,534,736	2,499,265	2,499,265	2,459,279	2,442,749	2,469,204	2,528,434	2,589,145	2,651,374	2,715,158
Intergovernmental Revenues	13,156,271	12,589,175	12,596,517	12,346,987	12,425,485	12,504,301	12,574,389	12,645,808	12,718,853	12,793,469
Charges for Current Services	2,916,930	2,339,279	2,339,279	2,457,920	2,614,043	2,589,865	2,604,567	2,619,636	2,635,082	2,650,915
Fines and Forfeitures	175,075	98,700	98,700	127,500	118,700	118,700	118,700	118,700	118,700	118,700
Interest Earnings	163,467	99,577	99,577	99,577	69,032	69,722	71,117	72,539	73,990	75,470
Miscellaneous & Financing Proceeds	606,324	146,000	175,144	204,400	135,750	135,750	135,750	135,750	135,750	135,750
Transfers From Other Funds	-	-	-	-	-	-	-	-	-	-
Appropriated Fund Balance	-	-	764,418	-	295,158	-	-	-	-	-
<b>TOTAL REVENUES</b>	<b>89,176,099</b>	<b>86,269,506</b>	<b>87,198,965</b>	<b>85,541,794</b>	<b>87,874,392</b>	<b>89,223,212</b>	<b>90,967,490</b>	<b>92,752,540</b>	<b>94,579,624</b>	<b>96,449,675</b>
<b>EXPENDITURES</b>										
City Council	176,289	193,644	194,506	193,447	196,264	200,561	204,955	209,449	214,044	218,744
City Clerk	167,717	180,574	180,817	178,032	198,764	203,030	207,390	211,846	216,401	221,056
City Manager	1,208,287	1,276,570	1,279,150	1,211,700	1,335,511	1,363,464	1,392,013	1,421,173	1,450,957	1,481,378
City Attorney	771,455	862,571	900,408	809,045	818,023	835,077	852,493	870,279	888,443	906,992
Human Resources	598,756	714,871	715,604	609,869	702,026	716,854	732,003	747,478	763,289	779,441
Finance	1,858,529	1,927,709	1,930,996	1,855,502	2,074,082	2,116,527	2,159,850	2,204,069	2,249,203	2,295,271
Information Technology	1,917,534	2,062,126	2,063,688	2,032,057	2,101,709	2,151,317	2,202,146	2,254,228	2,307,594	2,362,279
Development Services	5,014,268	5,507,535	5,700,190	5,346,811	4,942,440	5,061,765	5,184,091	5,309,496	5,438,061	5,569,868
Community Services	6,127,223	6,832,292	6,891,036	6,416,579	7,151,461	7,312,976	7,468,080	7,637,121	7,794,077	7,970,793
Police	23,595,093	24,483,015	24,953,023	24,705,707	26,042,716	26,611,581	27,193,270	27,788,083	28,396,328	29,018,319
Fire	14,689,007	15,720,177	15,729,128	14,952,882	16,117,972	16,561,741	17,044,609	17,449,431	17,920,467	18,305,436
Public Services	5,653,654	6,972,919	6,974,843	6,334,937	7,104,491	7,281,442	7,462,912	7,649,023	7,828,021	8,023,527
<b>TOTAL DEPARTMENTS</b>	<b>61,777,812</b>	<b>66,734,003</b>	<b>67,513,389</b>	<b>64,646,568</b>	<b>68,785,459</b>	<b>70,416,335</b>	<b>72,103,812</b>	<b>73,751,676</b>	<b>75,466,884</b>	<b>77,153,104</b>
Nondepartmental	6,693,458	8,108,405	8,115,445	7,821,717	7,291,658	7,349,535	7,670,848	7,783,758	8,137,520	8,285,496
Outside Agencies	775,340	889,699	901,945	901,404	949,291	923,537	932,896	942,535	952,464	962,690
Economic Incentives	125,000	-	-	-	-	125,000	125,000	125,000	125,000	125,000
Inventory Changes	-	-	-	-	-	-	-	-	-	-
Contingency	-	69,738	51,873	-	119,500	119,500	119,500	119,500	119,500	119,500
Transfers to Other Funds	1,077,412	1,132,829	1,281,481	1,281,481	1,393,652	1,186,832	1,194,528	1,202,455	1,210,620	1,219,030
Transfer to Capital Project Funds	3,581,025	-	-	-	-	-	-	-	-	-
Transfer to Debt Reserve Fund	9,334,832	9,334,832	9,334,832	9,334,832	9,334,832	9,334,832	9,334,832	9,334,832	9,334,832	9,334,832
<b>TOTAL NONDEPARTMENTAL</b>	<b>21,587,067</b>	<b>19,535,503</b>	<b>19,685,576</b>	<b>19,339,434</b>	<b>19,088,933</b>	<b>19,039,236</b>	<b>19,377,604</b>	<b>19,508,081</b>	<b>19,879,936</b>	<b>20,046,548</b>
<b>TOTAL EXPENDITURES</b>	<b>83,364,879</b>	<b>86,269,506</b>	<b>87,198,965</b>	<b>83,986,002</b>	<b>87,874,392</b>	<b>89,455,571</b>	<b>91,481,417</b>	<b>93,259,757</b>	<b>95,346,820</b>	<b>97,199,651</b>
<b>SURPLUS / (SHORTFALL)</b>	<b>5,811,220</b>	<b>-</b>	<b>-</b>	<b>1,555,792</b>	<b>-</b>	<b>(232,359)</b>	<b>(513,927)</b>	<b>(507,217)</b>	<b>(767,197)</b>	<b>(749,976)</b>

## STORM WATER MANAGEMENT FUND

### Forecast Assumptions and Provisions

The Storm Water Management Fund financial forecast makes the following assumptions and provisions for the budget year 2014 and estimated future years as follows:

#### FY 2014

- Storm water rates reflect a 5.9% increase in FY 2014 taking the rate from \$6.09 to \$6.45 per ERU (Equivalent Residential Units) per month.
- Storm water utility fees are budgeted with a 1% growth for FY 2014.
- Utility fees for City streets, paid from the General Fund, includes the 5.9% rate increase as well as the 2.5% annual escalator as required by bond covenants.
- The provision for a 2% across the board increase and 1.5% merit pool for eligible employees are budgeted in FY 2014.
- The 1% reinstatement of the contribution to employee deferred compensation is budgeted to begin July 1, 2013 for full restoration of the 4.5% contribution.

#### FY 2015 through FY 2019

- Storm water rates reflect a 5.9% increase and a 1% growth in utility fees in all estimated years.
- The utility fees for City streets are forecast with the 5.9% rate increase as well as the 2.5% escalator required by bond covenants in all future years.
- Compensation is estimated at a 2% increase for each future year.
- Operating expenditures are forecast to increase at 3% in FY 2015 and all other estimated years.

## STORM WATER MANAGEMENT FUND FINANCIAL FORECAST

	Actual	Adopted	Adjusted	Year-End	Adopted	Estimated	Estimated	Estimated	Estimated	Estimated
	FY 2011-12	FY 2012-13	FY 2012-13	Estimates	FY 2013-14	FY 2014-15	FY 2015-16	FY 2016-17	FY 2017-18	FY 2018-19
<b>REVENUES</b>										
Storm Water Utility Fees	6,117,614	6,594,254	6,594,254	6,594,254	7,005,774	7,442,652	7,906,466	8,412,001	8,992,429	9,612,907
City Streets SW Utility Fees	1,627,935	1,764,682	1,764,682	1,764,682	1,912,915	2,073,600	2,247,782	2,436,596	2,641,270	2,863,137
Storm Water Discharge Permits	24,800	20,000	20,000	26,000	20,000	20,000	20,000	20,000	20,000	20,000
NCDOT Drainage Maintenance	29,500	37,000	37,000	37,000	37,000	37,000	37,000	37,000	37,000	37,000
Transfer from Payment in Lieu	44	-	-	-	-	-	-	-	-	-
Interest Earnings	41,620	25,443	25,443	12,130	18,418	18,786	19,162	19,545	19,936	20,335
Miscellaneous	15,807	-	-	19,182	-	-	-	-	-	-
Appropriated Fund Balance	-	-	380,325	-	-	-	-	-	-	-
<b>TOTAL REVENUES</b>	<b>7,857,320</b>	<b>8,441,379</b>	<b>8,821,704</b>	<b>8,453,248</b>	<b>8,994,107</b>	<b>9,592,038</b>	<b>10,230,410</b>	<b>10,925,142</b>	<b>11,710,635</b>	<b>12,553,378</b>
<b>EXPENDITURES</b>										
Public Services	4,264,283	4,794,904	4,918,574	4,542,863	5,015,591	5,132,867	5,253,005	5,376,078	5,502,161	5,631,331
Nondepartmental	687,947	653,439	646,061	641,769	752,235	739,857	761,347	783,483	806,282	829,766
Debt Service/ Debt Reserve	1,182,814	1,918,036	1,918,036	1,479,851	2,626,281	1,916,591	1,898,441	3,394,329	3,338,766	3,285,666
Contingency	-	75,000	75,000	-	100,000	100,000	100,000	100,000	100,000	100,000
Transfer to Cap Projects Fund	863,500	1,000,000	1,264,033	1,000,000	500,000	500,000	500,000	500,000	500,000	500,000
<b>TOTAL EXPENDITURES</b>	<b>6,998,544</b>	<b>8,441,379</b>	<b>8,821,704</b>	<b>7,664,483</b>	<b>8,994,107</b>	<b>8,389,314</b>	<b>8,512,793</b>	<b>10,153,890</b>	<b>10,247,209</b>	<b>10,346,763</b>
<b>SURPLUS / (SHORTFALL)</b>	<b>858,776</b>	<b>-</b>	<b>-</b>	<b>788,765</b>	<b>-</b>	<b>1,202,724</b>	<b>1,717,617</b>	<b>771,252</b>	<b>1,463,426</b>	<b>2,206,616</b>

## SOLID WASTE MANAGEMENT FUND

### Forecast Assumptions and Provisions

The Solid Waste Management Fund financial forecast makes the following assumptions and provisions for the budget year 2014 and estimated future years as follows:

#### FY 2014

- Solid Waste refuse collection fees are budgeted with an anticipated 1% growth. No increase in the rate is anticipated.
- The receipt of the \$2.00 per ton State disposal tax implemented in 2008 is budgeted with a 1% growth for FY 2014.
- The provision for a 2% across the board increase and a 1.5% merit pool are budgeted in FY 2014.
- A 1% reinstatement of the contribution to employee deferred compensation is budgeted to begin July 1, 2013 for full restoration of the 4.5% contribution.

#### FY 2015 through FY 2019

- No rate increases are forecast in the estimated years however, a 1% growth is assumed cumulatively each year.
- The State disposal tax is also estimated at a cumulative 1% growth in all future years.
- Compensation is estimated at a 2% increase for each future year.
- Operating expenditures are forecast to increase at 3% in FY 2015 and all other estimated years.

# SOLID WASTE FUND FINANCIAL FORECAST

	Actual FY 2011-12	Adopted 2012-13	Adjusted 2012-13	Year-End Estimate FY 2012-13	Adopted FY 2013-14	Estimated FY 2014-15	Estimated FY 2015-16	Estimated FY 2016-17	Estimated FY 2017-18	Estimated FY 2018-19
<b>REVENUES</b>										
Refuse Fees	8,107,742	8,555,843	8,555,843	8,555,843	8,747,192	8,834,664	8,923,011	9,012,241	9,102,363	9,193,387
Intergovernmental Revenue	72,977	57,810	157,810	173,000	58,388	58,972	59,562	60,157	60,759	61,366
Recycling Sales	34,575	20,000	20,000	29,440	20,000	20,000	20,000	20,000	20,000	20,000
Interest Earnings	16,359	9,708	9,708	9,708	7,202	7,202	7,202	7,202	7,202	7,202
Bag Sales Revenue	74,577	60,000	60,000	70,602	60,000	60,000	60,000	60,000	60,000	60,000
Other Revenue	55,505	-	30,650	35,604	-	-	-	-	-	-
Appropriated Fund Balance	-	105,240	193,147	-	145,994	-	-	-	-	-
<b>TOTAL REVENUES</b>	<b>8,361,735</b>	<b>8,808,601</b>	<b>9,976,308</b>	<b>9,823,347</b>	<b>9,038,776</b>	<b>8,980,838</b>	<b>9,069,774</b>	<b>9,159,600</b>	<b>9,250,324</b>	<b>9,341,955</b>
<b>EXPENDITURES</b>										
Administration	344,715	351,796	368,641	344,499	388,949	392,028	401,332	410,865	420,634	430,646
Customer Refuse	3,680,384	3,798,150	3,717,611	3,656,679	3,786,227	3,884,821	3,986,073	4,090,057	4,196,849	4,306,526
Recycling	895,858	809,311	1,969,625	1,928,525	686,827	705,118	723,912	743,223	763,064	783,452
Yard Waste	1,724,643	1,906,104	1,976,479	1,914,055	1,535,035	1,571,496	1,608,859	1,647,147	1,686,384	1,726,595
Special Services	-	-	-	-	-	-	-	-	-	-
Downtown Collection	825,722	920,305	973,149	903,134	879,172	899,829	920,991	942,672	964,884	987,641
Bulky/Metal Collection	-	-	-	-	631,218	646,857	662,899	679,355	696,237	713,554
Sundry	682,269	787,805	724,673	696,031	914,460	935,902	957,987	980,735	1,004,166	1,028,299
Debt Service	-	235,130	246,130	10,000	216,888	216,888	216,888	216,888	216,888	-
<b>TOTAL EXPENDITURES</b>	<b>8,153,591</b>	<b>8,808,601</b>	<b>9,976,308</b>	<b>9,452,923</b>	<b>9,038,776</b>	<b>9,252,940</b>	<b>9,478,942</b>	<b>9,710,943</b>	<b>9,949,106</b>	<b>9,976,713</b>
<b>SURPLUS / (SHORTFALL)</b>	<b>208,144</b>	<b>-</b>	<b>-</b>	<b>370,424</b>	<b>-</b>	<b>(272,102)</b>	<b>(409,168)</b>	<b>(551,343)</b>	<b>(698,783)</b>	<b>(634,758)</b>

## GOLF COURSE FUND

### Forecast Assumptions and Provisions

The Golf Course Fund financial forecast makes the following assumptions and provisions for the budget year 2014 and estimated future years as follows:

#### FY 2014

- Assumes \$1 increase in rates for 9 holes for FY 2014.
- No revenues are budgeted for the Inland Greens Course as the opening has been delayed pending completion of the drainage project.
- The provision for a 2% across the board increase and a 1.5% merit pool are budgeted in FY 2014.
- A 1% reinstatement of the contribution to employee deferred compensation is budgeted restoring the full 4.5% contribution to all employees.
- The commencement of the greens replacement project is anticipated to begin in April 2014 resulting in the reduction in estimated greens fees, cart rental and concessions.

#### FY 2015 through FY 2019

- No new rate increases are forecast in the estimated years.
- Greens fees and concessions revenue is budgeted for the initial year of start up of the Inland Greens course in FY 2015 and increases to full estimated revenue in FY 2018.
- Compensation is estimated at a 2% increase for each future year.
- Operating expenditures are forecast to increase at 3% in FY 2015 and all other estimated years.
- Completion of the greens replacement project in FY 2015 is reflected in the reduction in estimated revenue.

# GOLF COURSE FUND FINANCIAL FORECAST

	Actual	Adopted	Adjusted	Year-End	Adopted	Estimated	Estimated	Estimated	Estimated	Estimated
	FY 2011-12	FY 2012-13	FY 2012-13	Estimates	FY 2013-14	FY 2014-15	FY 2015-16	FY 2016-17	FY 2017-18	FY 2018-19
<b>REVENUES</b>										
<b>Municipal Course</b>										
Daily Green Fees	572,687	560,000	560,000	548,308	534,980	534,980	560,000	560,000	560,000	560,000
Tournament Fees	7,086	5,000	5,000	4,885	5,000	5,000	5,000	5,000	5,000	5,000
Discount Card Fees	172,717	130,000	130,000	122,520	107,108	107,108	130,000	130,000	130,000	130,000
Cart Rental	302,847	300,000	300,000	252,205	252,390	252,390	300,000	300,000	300,000	300,000
Locker Fees	695	-	-	120	-	-	-	-	-	-
Concessions	168,864	150,000	150,000	152,031	121,950	121,950	150,000	150,000	150,000	150,000
<b>Inland Greens Course</b>										
Daily Green Fees	-	-	-	-	-	35,000	129,000	154,800	189,200	189,200
Concessions	-	-	-	-	-	5,000	21,000	25,200	30,800	30,800
Interest Earnings	7,291	4,796	4,796	4,389	3,045	3,045	3,045	3,045	3,045	3,045
Other Revenue	3,020	-	-	8,212	-	-	-	-	-	-
Appropriated Fund Balance	-	128,796	128,796	-	386,269	-	-	-	-	-
<b>TOTAL REVENUES</b>	<b>1,235,207</b>	<b>1,278,592</b>	<b>1,278,592</b>	<b>1,092,670</b>	<b>1,410,742</b>	<b>1,064,473</b>	<b>1,298,045</b>	<b>1,328,045</b>	<b>1,368,045</b>	<b>1,368,045</b>
<b>EXPENDITURES</b>										
Municipal Course	1,012,332	1,081,340	1,082,541	1,054,130	1,070,280	1,096,189	1,122,757	1,150,000	1,177,938	1,206,587
Inland Greens Course	79,028	77,486	77,722	57,855	85,262	87,114	89,008	90,944	92,924	94,948
Miscellaneous	111,291	109,766	108,329	108,329	115,200	118,656	122,216	125,882	129,659	133,548
Contingency	-	10,000	10,000	-	10,000	10,000	10,000	10,000	10,000	10,000
Transfers	-	-	-	-	130,000	265,000	265,000	265,000	265,000	265,000
<b>TOTAL EXPENDITURES</b>	<b>1,202,651</b>	<b>1,278,592</b>	<b>1,278,592</b>	<b>1,220,314</b>	<b>1,410,742</b>	<b>1,576,960</b>	<b>1,608,981</b>	<b>1,641,827</b>	<b>1,675,520</b>	<b>1,710,083</b>
<b>SURPLUS / (SHORTFALL)</b>	<b>32,556</b>	<b>-</b>	<b>-</b>	<b>(127,644)</b>	<b>-</b>	<b>(512,487)</b>	<b>(310,936)</b>	<b>(313,782)</b>	<b>(307,475)</b>	<b>(342,038)</b>

## PARKING FACILITY FUND

### Forecast Assumptions and Provisions

The Parking Facility Fund financial forecast makes the following assumptions and provisions for the budget year 2014 and estimated future years as follows:

#### FY 2014

- Assumes no increase in rates for FY 2014.
- Parking meters, fines and facility charges reflect an increase overall based on FY 2013 trends.
- Retail lease space is projected at \$10,200 for continued occupancy by the Wilmington Police Department.
- The provision for a 2% across the board increase and 1.5% merit pool are budgeted in FY 2014.
- Full reinstatement of the 4.5% contribution to employee deferred compensation is budgeted.
- Provides for a transfer to the Parking Capital Projects fund for repairs, enhancements, and equipment in the City's parking decks and Hannah Block parking lot.
- Continued funding for the Bring It Downtown marketing campaign is included for FY 2014.
- Funding for a structural assessment of the Market Street parking deck is budgeted.

#### FY 2015 through FY 2019

- No rate increases are forecast in the estimated years however, a 1% growth is assumed in FY 2015 and 2% in other future years.
- Compensation is estimated at a 2% increase for each future year.
- Operating expenditures are forecast to increase at 3% in FY 2015 and all other estimated years.
- Forecast years make no assumption regarding any new debt associated with the potential acquisition of any new parking facilities.

## PARKING FUND FINANCIAL FORECAST

	Actual FY 2011-12	Adopted FY 2012-13	Adjusted FY 2012-13	Year-End Estimates FY 2012-13	Adopted FY 2013-14	Estimated FY 2014-15	Estimated FY 2015-16	Estimated FY 2016-17	Estimated FY 2017-18	Estimated FY 2018-19
<b>REVENUES</b>										
Parking Meters	871,679	883,400	883,400	873,304	893,400	902,334	919,908	937,833	956,117	974,767
Parking Fines	653,465	660,000	660,000	638,682	660,000	666,600	679,932	693,531	707,401	721,549
Parking Facility Charges	975,152	1,023,800	1,294,102	1,482,372	1,449,900	1,320,047	1,345,220	1,370,897	1,397,087	1,423,801
Interest Earnings	10,091	7,513	7,513	7,513	4,740	4,740	4,740	4,740	4,740	4,740
Transfers from Other Funds	3,000	-	132,959	132,959	260,954	260,954	260,954	260,954	260,954	260,954
Other Revenue	-	-	-	-	-	-	-	-	-	-
Appropriated Fund Balance	-	277,886	277,886	-	210,448	-	-	-	-	-
<b>TOTAL REVENUES</b>	<b>2,513,387</b>	<b>2,852,599</b>	<b>3,255,860</b>	<b>3,134,830</b>	<b>3,479,442</b>	<b>3,154,675</b>	<b>3,210,754</b>	<b>3,267,955</b>	<b>3,326,300</b>	<b>3,385,812</b>
			0							
<b>EXPENDITURES</b>										
Personnel	88,295	87,766	87,766	85,666	93,784	95,660	97,573	99,524	101,515	103,545
Benefits	27,757	30,066	30,306	24,480	29,200	29,784	30,380	30,987	31,607	32,239
Operating	1,430,855	1,744,540	1,987,579	1,464,883	1,974,249	2,032,846	2,093,201	2,155,367	2,219,398	2,285,349
Outlay	96,254	54,000	49,500	48,112	69,000	69,690	70,387	71,091	71,802	72,520
Nondepartmental	391,343	203,789	200,312	197,787	427,069	31,477	31,477	31,477	31,477	31,477
Debt Service	7,542,875	708,546	841,505	841,505	866,140	839,373	815,921	789,415	766,418	815,051
Contingency	-	23,892	58,892	-	20,000	20,000	20,000	20,000	20,000	20,000
<b>TOTAL EXPENDITURES</b>	<b>9,577,379</b>	<b>2,852,599</b>	<b>3,255,860</b>	<b>2,662,433</b>	<b>3,479,442</b>	<b>3,118,830</b>	<b>3,158,939</b>	<b>3,197,862</b>	<b>3,242,217</b>	<b>3,360,182</b>
<b>SURPLUS / (SHORTFALL)</b>	<b>(7,063,992)</b>	<b>-</b>	<b>-</b>	<b>472,397</b>	<b>-</b>	<b>35,845</b>	<b>51,815</b>	<b>70,093</b>	<b>84,083</b>	<b>25,630</b>

## AUTHORIZED POSITION LISTING

The authorized position listing summarizes the net changes in positions for the fiscal years 2011-12 through the FY 2013-14 adopted budget.

	2011-12 Actual	2012-13 Adopted	2012-13 Adjusted	2013-14 Adopted
City Clerk	2	2	2	2
City Manager	13	13	13	13
City Attorney	8	9	9	9
Human Resources	8	8	8	8
Finance	27	27	27	27
Information Technology	14	14	14	14
Community Services	84	84	84	84
Dept. of Planning, Development & Transportation	46	46	48	40
Police	306	319	324	324
Fire	220	220	220	220
Public Services	65	65	65	65
<b>GENERAL FUND</b>	<b>793</b>	<b>807</b>	<b>814</b>	<b>806</b>
<b>CDBG/HOME GRANT AND LOAN FUND</b>	<b>9</b>	<b>9</b>	<b>9</b>	<b>9</b>
<b>FLEET FUND</b>	<b>13</b>	<b>13</b>	<b>13</b>	<b>13</b>
<b>PARKING FUND</b>	<b>2</b>	<b>2</b>	<b>2</b>	<b>2</b>
<b>SOLID WASTE MANAGEMENT FUND</b>	<b>88</b>	<b>83</b>	<b>83</b>	<b>83</b>
<b>GOLF ENTERPRISE FUND</b>	<b>11</b>	<b>11</b>	<b>11</b>	<b>11</b>
<b>STORM WATER MANAGEMENT FUND</b>	<b>59</b>	<b>60</b>	<b>60</b>	<b>60</b>
<b>METROPOLITAN PLANNING SPECIAL PURPOSE FUND</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>9</b>
<b>ALL FUNDS</b>	<b>975</b>	<b>985</b>	<b>992</b>	<b>993</b>

The FY 13-14 budget reflects the addition of one Accountant position in the Metropolitan Planning (MP) Special Purpose Fund that will be subsidized with funding resultant from the new designation of Transportation Management Area. With this new designation comes additional funding to the area along with increased reporting and administrative requirements.

The changes in authorized positions between the FY 12-13 adopted and the FY 12-13 adjusted budgets reflect the approval of Council to implement the WPD Mobile Field Force (5 positions) and the hiring of one Project and one Construction Engineer in Transportation Planning to meet the new requirements for the Transportation Management Area designation.