



July 1, 2011

The Honorable City Council
and the Citizens of the City of Wilmington:

I am pleased to present to you the FY 2011-12 Annual Budget for the City of Wilmington as adopted by City Council on June 21, 2011. This document represents the City's comprehensive budget plans and policies for the upcoming fiscal year.

The *FY 2011-12 Recommended Budget* was presented to City Council on May 3, 2011 and included the Budget Message, which follows this letter. The Recommended Budget was made available for public inspection on the City's website, in the City Manager's office, the City Clerk's office, the New Hanover County Library (main branch), and the Budget Office at 305 Chestnut Street. In accordance with the North Carolina Local Government Budget and Fiscal Control Act, a notice of public hearing was published in two local newspapers to encourage public input into the budget process. A public hearing was held on the Recommended Budget on May 17, 2011. City Council also held a budget work session on May 19, 2011.

During the budget deliberations with City Council very few changes were made to the Recommended Budget. The total net budget, including all appropriated funds was adopted at \$128,873,154. This is an increase of \$902,838 over the recommended total net budget of \$127,970,316. Listed below is a summary of the changes that comprise this increase and have been incorporated in the appropriate sections of this document:

EXPENDITURE CHANGES:

General Fund

To maintain current service levels in the Human Resources department with the reduction in full-time staff, a part-time position was added in the amount of \$11,589.

The lease/purchase payment for a quint fire apparatus in the amount of \$103,505 was added to the Fire Support Services budget.

Promotional testing for the Wilmington Police department for FY 2012 was inadvertently omitted in the departmental budget request. An amount of \$50,000 has since been added to the WPD budget to cover those expenditures.

To offset the additional expenditures in the General Fund, a reduction in the transfer to the Debt Service Fund was made in the amount of \$165,094.

Fleet Maintenance Fund

The Fleet Maintenance Fund budget has been increased by \$730,000 for the purchase of the quint fire apparatus.

Community Development Block Grant Fund

Notification from HUD subsequent to the submission of the Recommended Budget resulted in the decrease of entitlement funds and as a result a net decrease in expenditures of \$69,926 was realized in the CDBG Fund.

HOME Investment Partnership Fund

Notification from HUD subsequent to the submission of the Recommended Budget resulted in the decrease of entitlement funds and as a result a decrease in expenditures of \$19,330 was realized in the HOME Investment Partnership Fund.

Solid Waste Management Fund

An increase of \$97,000 was added to the expenditures for landfill disposal based on the \$3.35 increase in the disposal fee imposed by New Hanover County.

REVENUE CHANGES:

Fleet Maintenance Fund

The Fleet Maintenance Fund budget now includes the lease/purchase payment for the quint fire vehicle in the amount of \$103,505 as well the additional required from fund balance to purchase the vehicle in the amount of \$626,495.

Debt Service Fund

A reduction in the revenue received from the General Fund transfer was reduced by \$165,094 and offset with an increase in the appropriated fund balance by a like amount.

Community Development Block Grant Fund

Notification from HUD subsequent to the submission of the Recommended Budget resulted in the decrease of entitlement funds by \$69,926.

HOME Investment Partnership Fund

Notification from HUD subsequent to the submission of the Recommended Budget resulted in the decrease of entitlement funds by \$19,330.

Solid Waste Management Fund

An increase of \$97,000 in refuse collection fees was added based on rate increases required to accommodate the increase in disposal fees.

The first reading of the FY 2011-12 Adopted Budget was held on June 7, 2011 and the second reading was held on June 21, 2011. There were no further changes to the Recommended Budget.

Sincerely,



Sterling B. Cheatham
City Manager



May 3, 2011

The Honorable City Council
and the Citizens of the City of Wilmington:

In accordance with §159-11 of the North Carolina General Statutes, I am pleased to present the *Recommended Budget* for the City of Wilmington for the fiscal year beginning July 1, 2011 and ending June 30, 2012.

City Council budget retreats provided the voice and guidance for this budget. Information and opinions generated at meetings with citizens and internal groups also provided input. The creation and implementation of an interactive “Budget Challenge” on the City’s website provided citizen preferences on the allocation of resources for specific municipal services. Those results were generally in line with the citizen survey, confirming the public demand for more funding of street maintenance.

The total net budget for FY 2012 is \$127,970,316 and represents a 3.4% increase over the current adopted budget of \$123,727,915. The General Fund is the largest component of this total with expenditures of \$85,318,794, an increase of 1.2% or \$972,406 over the current adopted amount of \$84,346,388. The recommended appropriated fund balance transfer is \$731,945, representing .08% of the General Fund operating budget. The level of the unrestricted fund balance will remain in compliance with the City Council’s policy of maintaining a fund balance of 15 to 20 percent of the budgeted expenditures. The minimal increase in the General Fund operating budget, coupled with the increased reliance on the use of fund balance, underscores the City’s economic reality of no growth in revenues. In this budget, every attempt is made to absorb normal cost increases and continue core services.

Economic Reality

This recommended budget reduces expenditures and maintains fund balance reserves, but not without consequences. For the third consecutive year, City employees continue to focus on the provision of quality services to the citizens of Wilmington without any general pay or benefit changes. Although our objective is to preserve and protect the City's infrastructure and continue core services, further erosion of revenues will require additional reductions in staffing and the elimination of some municipal services. The economic realities challenging the City include:

- A reduction in the tax base equating to \$703,096 in decreased revenue.
- Interest rates on investments continue at 1% or below. Actual earnings for all funds in FY 08-09 were \$3,086,126; the projection for FY 11-12 is \$183,876.
- Rising gasoline prices necessitated a \$200,000 increase in fuel accounts in the General Fund and \$188,000 in Enterprise operating accounts.
- The line item in Sundry for property, automobile and liability insurance premiums required an additional \$200,000, representing a 48% increase.
- All electricity, water and natural gas accounts have been increased due to anticipated rate hikes.
- A possible reduction of 15% to 20% of our CDBG funding will negatively impact local agency funding. The review process for our two year funding cycle begins in FY 2012.
- Storm Water expenditures and debt service necessitate an 8.49% increase in rates, which increases the residential rate to \$5.75 per month.

National and State economic data indicate the recovery is progressing at a slow pace, and positive effects are trickling down to the local level. Over the past six months City Council has been provided with updates on the economic outlook of the State and the financial condition of the City, all of which contributed to the development of this budget. We are cautiously optimistic that economic indicators will continue to show improvement, but we are also aware that we must budget very conservatively until federal and state budgets regain their stability. We are not only coping with unfunded State mandates, we are concerned that

anticipated locally generated revenues collected by the State will be redirected away from municipalities to close the State's budget gap.

Budget Details

Revenues

New Hanover County provided the City with a preliminary assessed valuation of real and personal property that is lower than 2011 assessed values. The numbers are being verified and will be finalized by the time this budget is approved by Council. The current valuations, \$14,174,900,000, have required a \$703,096 reduction in projected tax revenue. A similar situation which involved a tax calculation error in 2008 resulted in a \$3.4 million reduction in tax revenue.

We have been very conservative in our projections of local revenue generated by fees, permits and fines. On a positive note, sales tax receipts have been trending so well that a 7% increase is projected. Also anticipated is a 5% or \$205,000 increase in Utility Franchise Tax revenue over original estimates. Powell Bill revenue was also slightly increased by \$103,000 over original projections.

The Storm Water Fund requires an 8.49% rate increase to fund expenditures, which include a transfer to the Capital Improvement Plan of \$863,500 for the Greenville Avenue/White Avenue project.

Parking revenues have been down compared to last year and will require the use of its fund balance in the amount of \$809,069 to cover operating expenses as well as required repairs to the Second Street deck.

A rate increase is not recommended for the municipal golf course for the upcoming year, but the golf course enterprise fund will require the transfer of \$268,834 from its fund balance to support the staff and equipment needs of the Inland Greens Golf Course.

Core Services

City staff continues to analyze service delivery by prioritizing services, challenging current operational structures and brainstorming for new ideas and technologies that will improve our performance. This analysis has become a necessity. Staffing and equipment is needed to support expanding programs in this and of staff downsizing. We have made every effort to maintain core services such as public safety, street maintenance and open space programs. The Police and Fire Departments have reorganized current staffing and service delivery. Our tennis center at Empie Park, our ball fields, parks and pools are amenities that require constant maintenance. Those extra duties have been absorbed by the Parks and Recreation staff at the same time staffing levels have been cut.

Reductions

This budget has focuses on critical, core service delivery with less essential services eliminated.

The following are examples of reductions in Fiscal Year 2012:

- Funding for new (additional) street lighting
- Senior program support, except Senior Olympics
- Community lending
- Elimination of vacant positions, including positions of employees who are retiring
- Elimination of equipment – removal from replacement schedule
- Deferral of vehicle purchases
- Deferral of capital improvement projects
- Deferral of GTV equipment purchases
- Elimination of City-paid scorekeepers for adult softball league

These reductions are in addition to the sustained reductions from the current fiscal year which included the elimination of 18 vacant positions, no merit increases for staff, no funding for bulb and tree planting and no funding for economic development.

Budget Notes

- The departmental budget increases are primarily because of a change in the way workers compensation claim projections are allocated, which are offset by a reduction in the Sundry account.
- WAVE transit subsidy remains at current funding level of \$1,175,000, which is \$35,000 below the requested amount.
- Safelight Program is fully funded at \$250,000.
- In-car camera replacement for police vehicles in the amount of \$79,567 is included.
- All eleven fire stations will remain open; however consolidation plans are being pursued.
- SABLE program is provided without General Fund support and with the donation of grant funds from the New Hanover County Sheriff's Department.
- Police late night staffing for the downtown area has been implemented by restructuring current staff, however an additional five more officers are needed.
- Required State pension contributions increased .053% for all employees.
- Second year of bi-annual funding for outside agencies in the amount of \$237,275 from the General Fund is included.
- Additional agency funding requests have been reduced or deferred.
- Storm water fees for all City streets increased by \$161,195.
- \$75,000 has been budgeted to cover the costs of 2011 municipal elections.
- Unemployment costs have increased by over \$34,000.
- Recycling rollout costs are projected to be \$102,490.

Capital Projects

A recommended Five-Year Capital Plan was presented to City Council at the April 4, 2011 Budget Retreat. The original request for projects to be funded from the General Fund in fiscal year 2012 was \$4,573,500, representing an increase of \$1,988,500 over the prior year's funding. City Council members evaluated the requests and reduced the General Fund expenditure by \$1,629,000 by deferring projects or reducing the current year's funding amount.

The CIP has been reduced to a level of funding that provides for only the most necessary projects and does not include needed funding reserves for streets, sidewalks or the Riverwalk.

Included in the plan are the following:

- Streets rehabilitation - \$1,000,000
- Pedestrian/bike improvements - \$250,000
- Bridge repair assessment - \$39,000
- Military Cutoff multi-use path – debt to DOT - \$178,000
- Riverwalk assessment (shoreline stabilization) - \$97,000
- Park facilities maintenance - \$100,000
- City building maintenance - \$255,000
- ADA improvements - \$1,025,000

The economic circumstances that have necessitated reductions and deferrals of capital projects and street and building maintenance are a serious concern and we will need to renew our commitment to comprehensive infrastructure construction and maintenance in the future.

The Cape Fear Public Utility Authority has terminated the lease agreement for the River Road facility and will be vacating the property by the end of the current fiscal year. The City will also cease maintenance and repair of the Authority's vehicles. This development has necessitated several changes within the City, primarily the reduction of fleet staffing, reduced expenditures for vehicle replacement parts and the corresponding reduction in revenue from the Authority. The building at the River Road Operations Center being vacated will need a significant amount of retrofit in order for the City to use the space efficiently. The costs and possible benefits of this event are currently being analyzed.

The recommended budget requests that \$731,945 be appropriated from fund balance to close the gap between projected revenues and expenditures. The upcoming sale of bonds in June, 2011 will include a refinancing which we expect will result in reduced debt service costs.

Funding for the following projects will be serviced with the new bonds:

- North 3rd Street project
- bridge repairs
- street rehabilitation

- Randall Parkway
- 3rd and Ann Street pedestrian improvements
- street paving
- the Masonboro/Pine Grove intersection project
- Military Cutoff Bike Path project.

The Future

Strategic Plan

With guidance from the Strategic Planning Group, Council members have begun the process of updating the expiring strategic plan. We hope to have it approved as you adopt the new budget. After approval of the new plan, budget staff will meet with department directors to review and realign service delivery and performance measurements with the focus areas identified in the strategic plan.

Employees

City employees' wages have declined due to the lack of merit pay and their increased contributions for health insurance, making the City less competitive in the job market. Recognition of our employees for their loyalty and commitment is essential. We have as a goal to generate savings for a bonus within the current constrained budget and will provide details as they become available. Restricted hiring will continue throughout the year, recognizing that turnaround times on requests will be impacted by the hiring review process. The need for succession planning is increasing as significant numbers of employees reach eligibility for retirement. We must continue staff development and legacy training in order to maintain our base of knowledge and experience, especially at the managerial level.

Benefits

The combined efforts of Human Resources, the Benefits Committee and the Wellness Committee produced a cost sharing plan for medical insurance that will not only contain costs for the City, but will also encourage and reward our employees for healthy living choices. The long-term health of our employees can only be achieved by preventative care and the effective management of diseases.

Information Technology

The City has begun the process of converting our technological resources to a system that will provide our programs and data on demand via a computer network. Significant cost savings will be realized as software and data are transferred to the “cloud” network.

Expensive servers and individual software licenses will no longer be necessary on every City laptop and computer. The IT Department has reduced its budget by over \$263,000 with additional savings anticipated in the future as the conversion is completed.

Inland Greens Golf Course

The acquisition of the Inland Greens Golf Course will require increased staffing, additional equipment and other operational expenses. Staff is currently working on a plan for course improvements and operation of the golf course and adjacent parkland. The recommended budget staff and equipment for fiscal year 2012 is \$268,834, which is funded through the Golf Course Enterprise Fund.

Records Retention and Citizen Requests

The *General Statutes of North Carolina*, Chapter §132, provides this definition of public records:

"Public record" or "public records" shall mean all documents, papers, letters, maps, books, photographs, films, sound recordings, magnetic or other tapes, electronic data-processing records, artifacts, or other documentary material, regardless of physical form or characteristics, made or received pursuant to law or ordinance in connection with the transaction of public business by any agency of North Carolina government or its subdivisions..."

Chapter §132.6 states:

“Every custodian of public records shall permit any record in the custodian's custody to be inspected and examined at reasonable times and under reasonable supervision by any person, and shall, as promptly as possible, furnish copies thereof upon payment of any fees as may be prescribed by law. ... No person requesting to inspect and

examine public records, or to obtain copies thereof, shall be required to disclose the purpose or motive for the request.”

These requirements consume significant staff time and data management processes to comply with the law. We have increased staff hours in the Communications division of the City Manager’s office to expand and manage our efforts to not only comply with the law, but also to promptly respond to citizen requests.

Interlocal Agreements and Partnerships

The City has entered into several mutual aid agreements and partnerships with New Hanover County and will continue to investigate ways to improve service delivery to both City and County residents. The SABLE helicopter program, the Emergency Operations Center and the 911 call center are examples of cooperative efforts to provide services.

COMMITMENT

The City is committed to creating financial resiliency in preparation for the opportunities we will face in the years to come. We continue to challenge each other and our systems, policies and methods of operation. We may be turning the corner in this economic crisis, but we cannot digress from the path of innovation and change. We will continue to engage all employees in our efforts to make sure the way we provide services to citizens and conduct our internal business is the best that we can do.

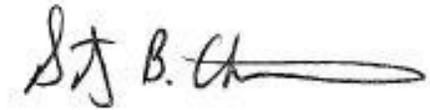
City Council’s new three-year strategic plan will create opportunities for managers to realign their departmental goals with the focus areas that represent Council’s priorities. Performance measures will be created to show the effectiveness of our efforts. These performance measures will directly relate to the budget so that the strategic plan will drive the budget preparation in future years.

In closing, I would like to commend the efforts of the City Council for their guidance in the preparation of this budget and for their commitment to quality services for our community.

I would also like to commend City departments who worked tirelessly and shared in the burden of preparation of this very challenging budget. I would like to especially thank the budget staff for the extra effort in putting this difficult recommended budget together.

We look forward to working with City Council as you consider this recommended budget.

Respectfully submitted,

A handwritten signature in black ink, appearing to read "S.B. Cheatham", with a long horizontal flourish extending to the right.

Sterling B. Cheatham
City Manager

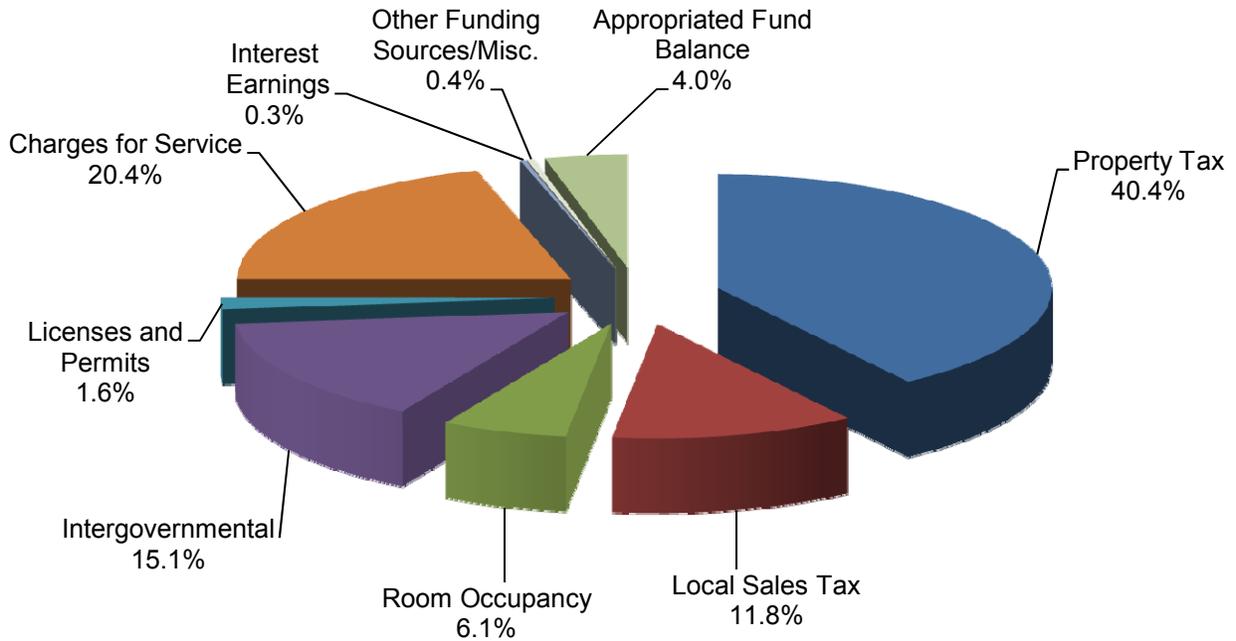
REVENUE AND EXPENDITURE SUMMARY

	REVENUES			EXPENDITURES		
	Total Revenues	Less Approp Fm Other Funds	NET Revenues	Total Expenditures	Less Approp To Other Funds	NET Expenditures
OPERATING FUNDS						
General Fund	85,318,794	-	85,318,794	85,318,794	13,740,118	71,578,676
Storm Water Mgmt Fund	7,663,070	-	7,663,070	7,663,070	863,500	6,799,570
Solid Waste Mgmt Fund	8,558,058	-	8,558,058	8,558,058	-	8,558,058
SUBTOTAL	101,539,922	-	101,539,922	101,539,922	14,603,618	86,936,304
PROGRAM FUNDS						
Special Purpose Fund	5,970,976	453,022	5,517,954	5,970,976	5,359,954	611,022
CDBG Fund	821,103	-	821,103	821,103	405,000	416,103
CDBG/HOME Grant and Loan Fund	601,764	601,764	-	601,764	-	601,764
HOME Partnership Fund	817,911	-	817,911	817,911	60,000	757,911
Parking Facilities Fund	2,921,092	-	2,921,092	2,921,092	386,450	2,534,642
Golf Course Fund	1,425,141	-	1,425,141	1,425,141	-	1,425,141
Fleet Maintenance & Replacement Fund	5,813,536	-	5,813,536	5,813,536	-	5,813,536
Convention Center Fund	7,617,869	5,359,954	2,257,915	7,617,869	-	7,617,869
Technology Replacement Fund	1,117,500	480,000	637,500	1,117,500	-	1,117,500
SUBTOTAL	27,106,892	6,894,740	20,212,152	27,106,892	6,211,404	20,895,488
DEBT SERVICE FUNDS						
Debt Service Fund	16,846,912	9,725,832	7,121,080	16,846,912	-	16,846,912
CAPITAL PROJECT FUNDS						
Streets & Sidewalks	1,564,500	1,564,500	-	1,564,500	-	1,564,500
Storm Water/Drainage	863,500	863,500	-	863,500	-	863,500
Parks & Recreation	100,000	100,000	-	100,000	-	100,000
Public Facilities	1,280,000	1,280,000	-	1,280,000	-	1,280,000
Parking Facilities	386,450	386,450	-	386,450	-	386,450
SUBTOTAL	4,194,450	4,194,450	-	4,194,450	-	4,194,450
TOTAL ALL FUNDS	149,688,176	20,815,022	128,873,154	149,688,176	20,815,022	128,873,154

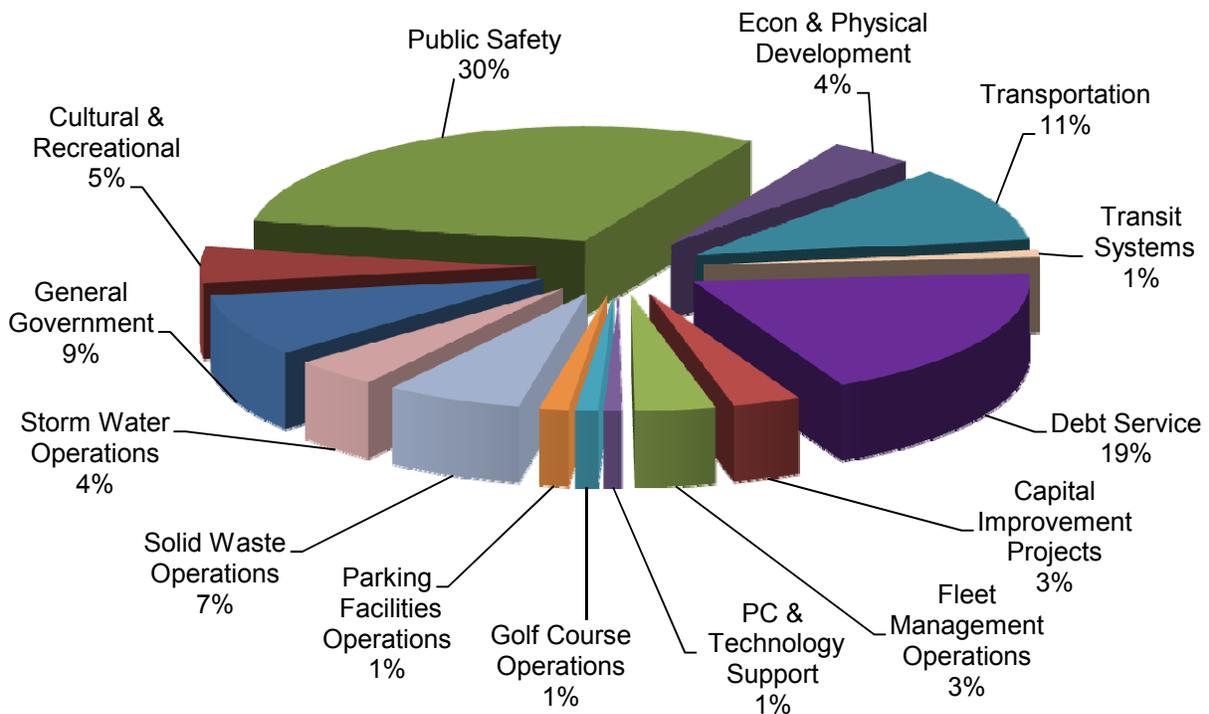
TOTAL BUDGET SUMMARY
(Net of Interfund Transfers)

	FY 09-10 Actuals	FY 10-11 Adopted	FY 11-12 Adopted	% Change FY 2010-11 FY 2011-12
REVENUES				
Property Tax	46,815,757	52,741,490	52,038,394	
Local Sales Tax	13,819,278	14,181,551	15,190,815	
Room Occupancy Tax	2,087,618	2,518,991	7,812,836	
Intergovernmental	26,929,284	19,493,785	19,521,030	
Licenses and Permits	2,360,546	2,467,959	2,121,968	
Charges for Service	24,256,763	25,038,567	26,263,038	
Interest Earnings	882,588	333,143	326,982	
Other Long Term Debt	38,434,914	-	-	
Miscellaneous	2,019,170	1,619,807	459,700	
Appropriated Fund Balance	<u>8,510,978</u>	<u>5,332,622</u>	<u>5,138,391</u>	
TOTAL	166,116,896	123,727,915	128,873,154	4.2%
EXPENDITURES				
General Government	10,953,196	12,066,026	11,337,953	
Cultural & Recreational	9,618,623	6,904,593	6,599,123	
Public Safety	39,783,158	38,057,826	39,211,564	
Econ & Physical Development	21,224,844	4,082,999	5,219,522	
Transportation	22,787,208	13,586,196	13,743,078	
Transit Systems	1,522,702	1,247,980	1,247,980	
Debt Service	32,320,714	22,344,754	24,214,148	
Capital Improvement Projects	10,160,410	2,585,000	4,194,450	
Fleet Management Operations	2,964,040	6,105,412	5,013,142	
PC and Technology Support	270,679	453,255	1,117,500	
Golf Course Operations	1,043,505	1,122,431	1,425,141	
Parking Facilities Operations	1,519,509	1,724,094	1,815,221	
Solid Waste Operations	7,292,427	8,250,018	8,456,103	
Storm Water Operations	<u>4,655,881</u>	<u>5,197,331</u>	<u>5,278,229</u>	
TOTAL	166,116,896	123,727,915	128,873,154	4.2%

**Total City Revenues FY 2011-12
(Net of Interfund Transfers)**



**Total City Expenditures FY 2011-12
(Net of Interfund Transfers)**

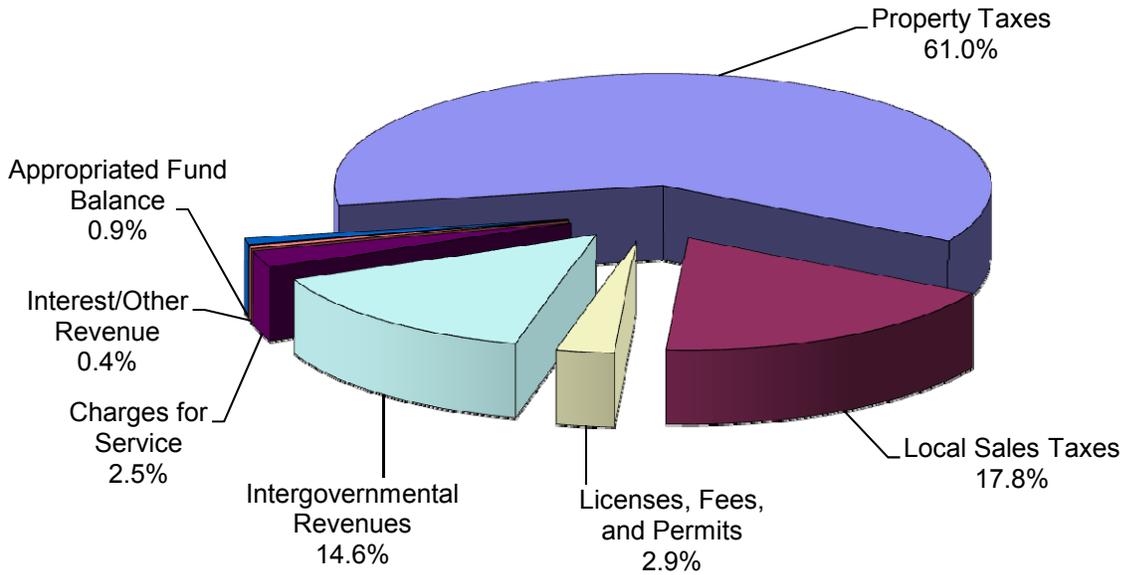


GENERAL FUND BUDGET SUMMARY

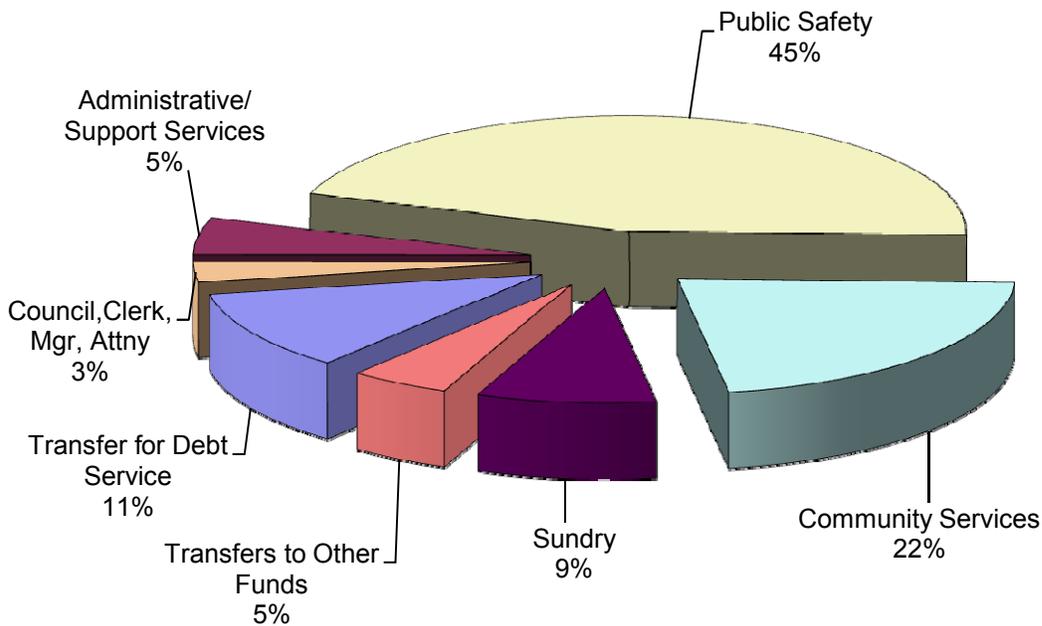
(Including Interfund Transfers)

	FY 09-10 Actual	FY 10-11 Adopted	FY 10-11 Adjusted	FY 11-12 Adopted	% Change FY 10-11 to FY 11-12
REVENUES					
Property Taxes	46,815,757	52,741,490	52,741,490	52,038,394	
Local Sales Taxes	13,819,278	14,181,551	14,181,551	15,190,815	
Licenses, Fees, and Permits	2,360,547	2,424,759	2,449,759	2,452,882	
Intergovernmental Revenues	12,107,822	11,961,959	11,961,959	12,424,038	
Charges for Current Services	2,013,278	2,015,491	2,085,405	2,121,968	
Fines and Forfeitures	60,202	126,200	126,200	78,700	
Interest Earnings	276,425	170,410	170,410	109,052	
Other Revenue	907,951	402,000	407,000	171,000	
Appropriated Fund Balance	-	322,528	803,873	731,945	
Total	78,361,260	84,346,388	84,927,647	85,318,794	1.2%
EXPENDITURES					
Governance					
City Council	179,222	189,996	189,996	194,724	
City Clerk	140,164	180,238	180,238	177,318	
City Manager	1,052,942	1,134,739	1,135,739	1,250,299	
City Attorney	928,924	782,783	807,783	786,034	
Human Resources	579,328	687,837	687,837	642,956	
Finance	1,747,352	1,837,202	1,880,202	1,904,018	
Information Technology	2,134,491	2,129,095	2,187,331	1,866,063	
Community Services	6,032,708	6,904,593	6,976,549	6,594,123	
Development Services	5,074,615	5,388,133	5,503,987	5,383,322	
Police	22,994,597	23,064,837	23,443,380	23,519,160	
Fire	13,992,318	14,992,989	15,046,180	15,136,382	
Public Services	6,093,924	6,804,303	6,857,297	6,804,801	
Sundry	6,290,434	7,665,876	7,132,779	7,219,476	
Contingency	-	100,000	23,927	100,000	
Transfers to Other Funds	11,472,096	12,483,767	12,874,422	13,740,118	
Total	78,713,115	84,346,388	84,927,647	85,318,794	1.2%

**General Fund Revenues FY 2011-12
(Including Interfund Transfers)**



**General Fund Expenditures FY 2011-12
(Including Interfund Transfers)**



Compiled Budget

	GENERAL FUND	SOLID WASTE MANAGEMENT FUND	STORM WATER MANAGEMENT FUND	GOLF COURSE FUND	COMMUNITY DEVELOPMENT BLOCK GRANT FUND
ESTIMATED REVENUES					
SOURCE					
Property Tax	\$ 52,038,394	\$ -	\$ -	\$ -	\$ -
Local Sales Tax	\$ 15,190,815	-	-	-	-
Room Occupancy Tax	\$ 2,452,882	-	-	-	-
Intergovernmental	\$ 12,424,038	57,332	-	-	801,903
Licenses and Permits	\$ 2,121,968	-	-	-	-
Charges for Service	\$ 78,700	8,491,132	7,547,673	1,175,000	-
Interest Earnings	\$ 109,052	9,594	28,397	5,707	-
Other Long Term Debt	\$ -	-	-	-	-
Miscellaneous	\$ 171,000	-	87,000	-	19,200
TOTAL ESTIMATED REVENUES	\$ 84,586,849	\$ 8,558,058	\$ 7,663,070	\$ 1,180,707	\$ 821,103
EXPENDITURES					
FUNCTIONAL AREA					
General Government	\$ 11,337,953	-	-	-	-
Cultural & Recreational	\$ 6,594,123	-	-	-	-
Public Safety	\$ 38,655,542	-	-	-	-
Econ & Physical Development	\$ -	-	-	-	416,103
Transportation	\$ 13,743,078	-	-	-	-
Transit Systems	\$ 1,247,980	-	-	-	-
Debt Service	\$ -	101,955	1,521,341	-	-
Capital Improvement Projects	\$ -	-	-	-	-
Fleet Management Operations	\$ -	-	-	-	-
PC Replacements	\$ -	-	-	-	-
Golf Course Operations	\$ -	-	-	1,425,141	-
Parking Facilities Operations	\$ -	-	-	-	-
Solid Waste Operations	\$ -	8,456,103	-	-	-
Storm Water Operations	\$ -	-	5,278,229	-	-
TOTAL EXPENDITURES	\$ 71,578,676	\$ 8,558,058	\$ 6,799,570	\$ 1,425,141	\$ 416,103
ESTIMATED REVENUES OVER/(UNDER) EXPENDITURES					
	\$ 13,008,173	\$ -	\$ 863,500	\$ (244,434)	\$ 405,000
OTHER FINANCING SOURCES/USES					
Transfers From Other Funds					
General Fund	\$ -	-	-	-	-
Special Purpose Fund	\$ -	-	-	-	-
Golf Course Fund	\$ -	-	-	-	-
Storm Water Fund	\$ -	-	-	-	-
Parking Facilities Fund	\$ -	-	-	-	-
Community Development Block Grant Fund	\$ -	-	-	-	-
HOME Investment Partnership Fund	\$ -	-	-	-	-
Transfers To Other Funds					
Special Purpose Fund	\$ (453,022)	-	-	-	-
CDBG/HOME Grant and Loan Fund	\$ (136,764)	-	-	-	(405,000)
Storm Water Fund	\$ -	-	-	-	-
Convention Center Operating Fund	\$ -	-	-	-	-
Debt Service Fund	\$ (9,725,832)	-	-	-	-
Streets & Sidewalks Capital Projects	\$ (1,564,500)	-	-	-	-
Parks & Recreation Capital Projects	\$ (100,000)	-	-	-	-
Public Facilities Capital Projects	\$ (1,280,000)	-	-	-	-
Parking Facilities Fund	\$ -	-	-	-	-
Solid Waste Management Fund	\$ -	-	-	-	-
Capital Project Funds	\$ -	-	(863,500)	-	-
Technology Replacement Fund	\$ (480,000)	-	-	-	-
Appropriated Fund Balance	\$ 731,945	-	-	244,434	-
TOTAL OTHER FINANCING SOURCES/USES	\$ (13,008,173)	\$ -	\$ (863,500)	\$ 244,434	\$ (405,000)
ESTIMATED REVENUES AND OTHER SOURCES OVER EXPENDITURES AND OTHER USES					
	\$ -	\$ -	\$ -	\$ -	\$ -

Compiled Budget

	CDBG/HOME GRANT AND LOAN FUND	HOME INVESTMENT PARTNERSHIP FUND	PARKING FACILITIES FUND	EQUIPMENT MAINTENANCE & REPLACEMENT FUND	TECHNOLOGY REPLACEMENT FUND
ESTIMATED REVENUES					
SOURCE					
Property Tax	\$ -	\$ -	\$ -	\$ -	\$ -
Local Sales Tax	-	-	-	-	-
Room Occupancy Tax	-	-	-	-	-
Intergovernmental	-	635,411	-	-	-
Licenses and Permits	-	-	-	-	-
Charges for Service	-	-	2,100,900	4,278,463	453,255
Interest Earnings	-	-	11,123	20,000	-
Other Long Term Debt	-	-	-	-	-
Miscellaneous	-	182,500	-	-	-
TOTAL ESTIMATED REVENUES	\$ -	\$ 817,911	\$ 2,112,023	\$ 4,298,463	\$ 453,255
EXPENDITURES					
FUNCTIONAL AREA					
General Government	-	-	-	-	-
Cultural & Recreational	-	-	-	-	-
Public Safety	-	-	-	-	-
Econ & Physical Development	601,764	757,911	-	-	-
Transportation	-	-	-	-	-
Transit Systems	-	-	-	-	-
Debt Service	-	-	719,421	800,394	-
Capital Improvement Projects	-	-	-	-	-
Fleet Management Operations	-	-	-	5,013,142	-
PC Replacements	-	-	-	-	1,117,500
Golf Course Operations	-	-	-	-	-
Parking Facilities Operations	-	-	1,815,221	-	-
Solid Waste Operations	-	-	-	-	-
Storm Water Operations	-	-	-	-	-
TOTAL EXPENDITURES	\$ 601,764	\$ 757,911	\$ 2,534,642	\$ 5,813,536	\$ 1,117,500
ESTIMATED REVENUES OVER/(UNDER) EXPENDITURES	\$ (601,764)	\$ 60,000	\$ (422,619)	\$ (1,515,073)	\$ (664,245)
OTHER FINANCING SOURCES/USES					
Transfers From Other Funds					
General Fund	136,764	-	-	-	480,000
Special Purpose Fund	-	-	-	-	-
Golf Course Fund	-	-	-	-	-
Storm Water Fund	-	-	-	-	-
Parking Facilities Fund	-	-	-	-	-
Community Development Block Grant Fund	405,000	-	-	-	-
HOME Investment Partnership Fund	60,000	-	-	-	-
Transfers To Other Funds					
Special Purpose Fund	-	-	-	-	-
CDBG/HOME Grant and Loan Fund	-	(60,000)	-	-	-
Storm Water Fund	-	-	-	-	-
Convention Center Operating Fund	-	-	-	-	-
Debt Service Fund	-	-	-	-	-
Streets & Sidewalks Capital Projects	-	-	-	-	-
Parks & Recreation Capital Projects	-	-	-	-	-
Public Facilities Capital Projects	-	-	-	-	-
Parking Facilities Fund	-	-	-	-	-
Solid Waste Management Fund	-	-	-	-	-
Capital Project Funds	-	-	(386,450)	-	-
Technology Replacement Fund	-	-	-	-	-
Appropriated Fund Balance	-	-	809,069	1,515,073	184,245
TOTAL OTHER FINANCING SOURCES/USES	\$ 601,764	\$ (60,000)	\$ 422,619	\$ 1,515,073	\$ 664,245
ESTIMATED REVENUES AND OTHER SOURCES OVER EXPENDITURES AND OTHER USES	\$ -	\$ 35	\$ -	\$ -	\$ -

Compiled Budget

	DEBT SERVICE FUND	SPECIAL PURPOSE FUND	STREETS & SIDEWALKS CIP	STORM WATER/DRAIN- AGE CIP	PARKS & RECREATION CIP
ESTIMATED REVENUES					
SOURCE					
Property Tax	\$ -	\$ -	\$ -	\$ -	\$ -
Local Sales Tax	-	-	-	-	-
Room Occupancy Tax	-	5,359,954	-	-	-
Intergovernmental	5,444,346	158,000	-	-	-
Licenses and Permits	-	-	-	-	-
Charges for Service	-	-	-	-	-
Interest Earnings	23,109	-	-	-	-
Other Long Term Debt	-	-	-	-	-
Miscellaneous	-	-	-	-	-
TOTAL ESTIMATED REVENUES	\$ 5,467,455	\$ 5,517,954	\$ -	\$ -	\$ -
EXPENDITURES					
FUNCTIONAL AREA					
General Government	-	-	-	-	-
Cultural & Recreational	-	5,000	-	-	-
Public Safety	-	556,022	-	-	-
Econ & Physical Development	-	50,000	-	-	-
Transportation	-	-	-	-	-
Transit Systems	-	-	-	-	-
Debt Service	16,846,912	-	-	-	-
Capital Improvement Projects	-	-	1,564,500	863,500	100,000
Fleet Management Operations	-	-	-	-	-
PC Replacements	-	-	-	-	-
Golf Course Operations	-	-	-	-	-
Parking Facilities Operations	-	-	-	-	-
Solid Waste Operations	-	-	-	-	-
Storm Water Operations	-	-	-	-	-
TOTAL EXPENDITURES	\$ 16,846,912	\$ 611,022	\$ 1,564,500	\$ 863,500	\$ 100,000
ESTIMATED REVENUES OVER/(UNDER) EXPENDITURES					
	\$ (11,379,457)	\$ 4,906,932	\$ (1,564,500)	\$ (863,500)	\$ (100,000)
OTHER FINANCING SOURCES/USES					
Transfers From Other Funds					
General Fund	9,725,832	453,022	1,564,500	-	100,000
Special Purpose Fund	-	-	-	-	-
Golf Course Fund	-	-	-	-	-
Storm Water Fund	-	-	-	863,500	-
Parking Facilities Fund	-	-	-	-	-
Community Development Block Grant Fund	-	-	-	-	-
HOME Investment Partnership Fund	-	-	-	-	-
Transfers To Other Funds					
Special Purpose Fund	-	-	-	-	-
CDBG/HOME Grant and Loan Fund	-	-	-	-	-
Storm Water Fund	-	-	-	-	-
Convention Center Operating Fund	-	(5,359,954)	-	-	-
Debt Service Fund	-	-	-	-	-
Streets & Sidewalks Capital Projects	-	-	-	-	-
Parks & Recreation Capital Projects	-	-	-	-	-
Public Facilities Capital Projects	-	-	-	-	-
Parking Facilities Fund	-	-	-	-	-
Solid Waste Management Fund	-	-	-	-	-
Capital Project Funds	-	-	-	-	-
Technology Replacement Fund	-	-	-	-	-
Appropriated Fund Balance	1,653,625	-	-	-	-
TOTAL OTHER FINANCING SOURCES/USES	\$ 11,379,457	\$ (4,906,932)	\$ 1,564,500	\$ 863,500	\$ 100,000
ESTIMATED REVENUES AND OTHER SOURCES OVER EXPENDITURES AND OTHER USES					
	\$ -	\$ 36	\$ -	\$ -	\$ -

Compiled Budget

	PUBLIC FACILITIES CIP	PARKING FACILITIES CIP	CONVENTION CENTER FUND	TOTAL
ESTIMATED REVENUES				
SOURCE				
Property Tax	\$ -	\$ -	\$ -	\$ 52,038,394
Local Sales Tax	-	-	-	\$ 15,190,815
Room Occupancy Tax	-	-	-	\$ 7,812,836
Intergovernmental	-	-	-	\$ 19,521,030
Licenses and Permits	-	-	-	\$ 2,121,968
Charges for Service	-	-	2,137,915	\$ 26,263,038
Interest Earnings	-	-	120,000	\$ 326,982
Other Long Term Debt	-	-	-	\$ -
Miscellaneous	-	-	-	\$ 459,700
TOTAL ESTIMATED REVENUES	\$ -	\$ -	\$ 2,257,915	\$ 123,734,763
EXPENDITURES				
FUNCTIONAL AREA				
General Government	-	-	-	\$ 11,337,953
Cultural & Recreational	-	-	-	\$ 6,599,123
Public Safety	-	-	-	\$ 39,211,564
Econ & Physical Development	-	-	3,393,744	\$ 5,219,522
Transportation	-	-	-	\$ 13,743,078
Transit Systems	-	-	-	\$ 1,247,980
Debt Service	-	-	4,224,125	\$ 24,214,148
Capital Improvement Projects	1,280,000	386,450	-	\$ 4,194,450
Fleet Management Operations	-	-	-	\$ 5,013,142
PC Replacements	-	-	-	\$ 1,117,500
Golf Course Operations	-	-	-	\$ 1,425,141
Parking Facilities Operations	-	-	-	\$ 1,815,221
Solid Waste Operations	-	-	-	\$ 8,456,103
Storm Water Operations	-	-	-	\$ 5,278,229
TOTAL EXPENDITURES	\$ 1,280,000	\$ 386,450	\$ 7,617,869	\$ 128,873,154
ESTIMATED REVENUES OVER/(UNDER) EXPENDITURES				
	\$ (1,280,000)	\$ (386,450)	\$ (5,359,954)	\$ (5,138,391)
OTHER FINANCING SOURCES/USES				
Transfers From Other Funds				
General Fund	1,280,000	-	-	\$ 13,740,118
Special Purpose Fund	-	-	5,359,954	\$ 5,359,954
Golf Course Fund	-	-	-	\$ -
Storm Water Fund	-	-	-	\$ 863,500
Parking Facilities Fund	-	386,450	-	\$ 386,450
Community Development Block Grant Fund	-	-	-	\$ 405,000
HOME Investment Partnership Fund	-	-	-	\$ 60,000
Transfers To Other Funds				
Special Purpose Fund	-	-	-	\$ (453,022)
CDBG/HOME Grant and Loan Fund	-	-	-	\$ (601,764)
Storm Water Fund	-	-	-	\$ -
Convention Center Operating Fund	-	-	-	\$ (5,359,954)
Debt Service Fund	-	-	-	\$ (9,725,832)
Streets & Sidewalks Capital Projects	-	-	-	\$ (1,564,500)
Parks & Recreation Capital Projects	-	-	-	\$ (100,000)
Public Facilities Capital Projects	-	-	-	\$ (1,280,000)
Parking Facilities Fund	-	-	-	\$ -
Solid Waste Management Fund	-	-	-	\$ -
Capital Project Funds	-	-	-	\$ (1,249,950)
Technology Replacement Fund	-	-	-	\$ (480,000)
Appropriated Fund Balance	-	-	-	\$ 5,138,391
TOTAL OTHER FINANCING SOURCES/USES	\$ 1,280,000	\$ 386,450	\$ 5,359,954	\$ 5,138,391
ESTIMATED REVENUES AND OTHER SOURCES OVER EXPENDITURES AND OTHER USES				
	\$ -	\$ 37	\$ -	\$ -

APPROPRIATIONS BY FUND

Operating Funds

	FY 09-10 Actuals	FY 10-11 Adopted	FY 11-12 Adopted	% Change
010 GENERAL FUND	78,713,118	84,346,388	85,318,794	
<i>Less Appropriations to Other Funds</i>	<i>(11,472,096)</i>	<i>(12,483,767)</i>	<i>(13,740,118)</i>	
NET GENERAL FUND	67,241,022	71,862,621	71,578,676	
050 STORM WATER MANAGEMENT FUND	6,940,870	7,020,551	7,663,070	
<i>Less Appropriations to Other Funds</i>	<i>(1,100,000)</i>	-	<i>(863,500)</i>	
NET STORM WATER MANAGEMENT FUND	5,840,870	7,020,551	6,799,570	
056 SOLID WASTE MANAGEMENT FUND	7,526,141	8,374,368	8,558,058	
<i>Less Appropriations to Other Funds</i>	-	-	-	
NET SOLID WASTE MANAGEMENT FUND	7,526,141	8,374,368	8,558,058	
TOTAL OPERATING FUNDS	93,180,129	99,741,307	101,539,922	1.8%
<i>Less Appropriations to Other Funds</i>	<i>(12,572,096)</i>	<i>(12,483,767)</i>	<i>(14,603,618)</i>	
NET OPERATING FUNDS	80,608,033	87,257,540	86,936,304	-0.4%

Program Funds

	FY 09-10 Actuals	FY 10-11 Adopted	FY 11-12 Adopted	% Change
021 SPECIAL PURPOSE FUND	4,472,592	2,568,991	5,970,976	
<i>Less Appropriations to Other Funds</i>	(451,034)	(2,518,991)	(5,359,954)	
NET SPECIAL PURPOSE FUND	4,021,558	50,000	611,022	
CONVENTION CENTER OPERATING				
022 FUND	12,308,647	3,614,960	7,617,869	
<i>Less Appropriations to Other Funds</i>	-	-	-	
NET CONVENTION CENTER FUND	12,308,647	3,614,960	7,617,869	
COMMUNITY DEVELOPMENT BLOCK				
023 GRANT FUND	904,949	893,000	821,103	
<i>Less Appropriations to Other Funds</i>	(452,627)	(405,000)	(405,000)	
NET CDBG FUND	452,322	488,000	416,103	
CDBG/HOME GRANT AND LOAN				
024 FUND	624,483	664,082	601,764	
<i>Less Appropriations to Other Funds</i>	-	-	-	
NET CD/HM GRANT AND LOAN FUND	624,483	664,082	601,764	
025 HOME PARTNERSHIP FUND	946,182	761,907	817,911	
<i>Less Appropriations to Other Funds</i>	(796,124)	(60,000)	(60,000)	
NET HOME PARTNERSHIP FUND	150,058	701,907	757,911	
055 PARKING FACILITIES FUND	2,273,272	2,465,051	2,921,092	
<i>Less Appropriations to Other Funds</i>	-	-	(386,450)	
NET PARKING FACILITIES FUND	2,273,272	2,465,051	2,534,642	
057 GOLF COURSE FUND	1,043,505	1,122,431	1,425,141	
<i>Less Appropriations to Other Funds</i>	-	-	-	
NET GOLF COURSE FUND	1,043,505	1,122,431	1,425,141	
FLEET MAINTENANCE &				
061 REPLACEMENT FUND	5,224,036	6,105,412	5,813,536	
<i>Less Appropriations to Other Funds</i>	-	-	-	
NET FLEET FUND	5,224,036	6,105,412	5,813,536	
065 TECHNOLOGY REPLACEMENT FUND	270,679	453,255	1,117,500	
<i>Less Appropriations to Other Funds</i>	-	-	-	
NET TECHNOLOGY REPLACEMENT FUND	270,679	453,255	1,117,500	
LOAN FUNDS				
	187,290	-	-	
<i>Less Appropriations to Other Funds</i>	(130,633)	-	-	
NET LOAN FUNDS	56,657	-	-	
TOTAL PROGRAM FUNDS	28,255,635	18,649,089	27,106,892	45.4%
<i>Less Appropriations to Other Funds</i>	(1,830,418)	(2,983,991)	(6,211,404)	
NET PROGRAM FUNDS	26,425,217	15,665,098	20,895,488	33.4%

Debt Service Funds

	FY 09-10 Actuals	FY 10-11 Adopted	FY 11-12 Adopted	% Change
015 DEBT SERVICE FUND	16,029,481	18,220,277	16,846,912	
<i>Less Appropriations to Other Funds</i>	-	-	-	
NET DEBT SERVICE FUNDS	16,029,481	18,220,277	16,846,912	-7.5%

Capital Project Funds

	FY 09-10 Actuals	FY 10-11 Adopted	FY 11-12 Adopted	% Change
031 STREETS AND SIDEWALKS	10,786,356	1,078,000	1,564,500	
<i>Less Debt and Appropriations to Other Funds</i>	(500,000)	-	-	
NET STREETS AND SIDEWALKS	10,286,356	1,078,000	1,564,500	
032 STORM WATER/DRAINAGE	2,223,922	-	863,500	
<i>Less Debt and Appropriations to Other Funds</i>	(50,000)	-	-	
NET STORM WATER/DRAINAGE	2,173,922	-	863,500	
033 PARKS AND RECREATION	7,529,773	700,000	100,000	
<i>Less Debt and Appropriations to Other Funds</i>	(360,734)	(700,000)	-	
NET PARKS AND RECREATION	7,169,039	-	100,000	
034 PUBLIC FACILITIES	22,824,021	1,507,000	1,280,000	
<i>Less Debt and Appropriations to Other Funds</i>	(217,480)	-	-	
NET PUBLIC FACILITIES	22,606,541	1,507,000	1,280,000	

	FY 09-10 Actuals	FY 10-11 Adopted	FY 11-12 Adopted	% Change
035 PARKING FACILITIES	805,389	-	386,450	
<i>Less Debt and Appropriations to Other Funds</i>	-	-	-	
NET PARKING FACILITIES	805,389	-	386,450	
036 GOLF COURSE	12,060	-	-	
<i>Less Debt and Appropriations to Other Funds</i>	-	-	-	
NET GOLF COURSE	12,060	-	-	
039 PUBLIC IMPROVEMENT	118,070	-	-	
<i>Less Debt and Appropriations to Other Funds</i>	(117,212)	-	-	
NET PUBLIC FACILITIES	858	-	-	
TOTAL CAPITAL PROJECTS FUNDS	44,299,591	3,285,000	4,194,450	
<i>Less Debt and Appropriations to Other Funds</i>	(1,245,426)	(700,000)	-	
NET CAPITAL PROJECTS FUNDS	43,054,165	2,585,000	4,194,450	62.3%
GRAND TOTAL ALL FUNDS	181,764,836	139,895,673	149,688,176	
<i>Less Debt and Appropriations to Other Funds</i>	(15,647,940)	(16,167,758)	(20,815,022)	
NET ALL FUNDS	166,116,896	123,727,915	128,873,154	4.2%

CAPITAL DEBT SERVICE PROJECTS

	FY 2010-11 Adopted	FY 2011-12 Adopted
034 - PUBLIC FACILITIES		
New Hanover County Parks Bonds	700,000	-
TOTAL CAPITAL DEBT SERVICE PROJECTS	700,000	-

GENERAL FUND FINANCIAL FORECAST

	Actual FY 2009-10	Adopted FY 2010-11	Adjusted FY 2010-11	Estimated Actual FY 2010-11	Adopted FY 2011-12	Estimated FY 2012-13
REVENUES						
Property Taxes	46,815,757	52,741,490	52,741,490	51,911,490	52,038,394	52,554,788
Sales Taxes	13,819,278	14,181,551	14,181,551	14,163,114	15,190,815	15,341,361
Licenses, Fees, and Permits	2,360,547	2,424,759	2,449,759	2,438,553	2,452,882	2,477,411
Intergovernmental Revenues	12,107,822	11,961,959	11,961,959	11,875,018	12,424,038	12,467,153
Charges for Current Services	2,013,278	2,015,491	2,085,405	2,184,244	2,121,968	2,008,907
Fines and Forfeitures	60,202	126,200	126,200	66,525	78,700	73,700
Interest Earnings	276,425	170,410	170,410	170,410	109,052	110,143
Miscellaneous & Financing Proceeds	700,288	402,000	407,000	469,228	171,000	171,000
Transfers From Other Funds	207,663	-	-	-	-	-
Appropriated Fund Balance	-	322,528	803,873	-	731,945	-
TOTAL REVENUES	78,361,260	84,346,388	84,927,647	83,278,582	85,318,794	85,204,462
EXPENDITURES						
City Council	179,222	189,996	189,996	189,996	194,724	203,627
City Clerk	140,164	180,238	180,238	178,977	177,318	185,559
City Manager	1,052,942	1,134,739	1,134,739	1,119,482	1,250,299	1,310,662
City Attorney	928,924	782,783	807,783	815,805	786,034	824,273
Human Resources	579,328	687,837	687,837	618,095	642,956	673,843
Finance	1,747,352	1,837,202	1,880,202	1,870,284	1,904,018	1,997,512
Information Technology	2,134,491	2,129,095	2,187,331	2,169,263	1,866,063	1,946,861
Development Services	5,074,615	5,388,133	5,503,987	5,351,628	5,383,322	5,605,981
Community Services	6,032,708	6,904,593	6,977,549	6,394,629	6,594,123	7,004,143
Police	22,994,597	23,064,837	23,443,380	23,410,695	23,519,160	25,935,662
Fire	13,992,318	14,992,989	15,046,180	14,243,961	15,136,382	15,859,270
Public Services	6,093,924	6,804,303	6,857,297	6,443,252	6,804,801	7,082,092
TOTAL DEPARTMENTS	60,950,585	64,096,745	64,896,519	62,806,067	64,259,200	68,629,485
Nondepartmental	5,165,816	6,735,022	6,110,485	6,033,082	6,437,622	6,499,770
Outside Agencies	949,618	755,854	847,294	844,294	781,854	784,685
Economic Incentives	175,000	175,000	175,000	175,000	-	-
Inventory Changes	-	-	-	-	-	-
Contingency	-	100,000	23,927	-	100,000	100,000
Transfers to Other Funds	561,255	249,082	639,737	571,292	1,069,786	1,073,889
Transfer to Capital Project Funds	1,833,057	2,585,000	2,585,000	2,585,000	2,944,500	4,471,500
Transfer to Debt Reserve Fund	9,077,784	9,649,685	9,649,685	9,649,685	9,725,832	12,759,295
TOTAL NONDEPARTMENTAL	17,762,530	20,249,643	20,031,128	19,858,353	21,059,594	25,689,139
TOTAL EXPENDITURES	78,713,115	84,346,388	84,927,647	82,664,420	85,318,794	94,318,625
SURPLUS / (SHORTFALL)	(351,855)	-	-	614,162	-	(9,114,163)

Estimated FY 2013-14	Estimated FY 2014-15	Estimated FY 2015-16	Estimated FY 2016-17
53,597,905	54,661,884	55,747,143	57,130,848
15,496,137	15,806,059	16,122,181	16,525,235
2,526,959	2,590,133	2,654,886	2,721,258
12,537,925	12,610,112	12,683,743	12,763,263
2,028,335	2,065,776	2,104,359	2,144,125
73,700	73,700	73,700	73,700
111,244	113,469	115,738	118,632
171,000	171,000	171,000	171,000
-	-	-	-
-	-	-	-
86,543,205	88,092,133	89,672,750	91,648,060
212,951	222,715	232,940	243,650
194,193	203,239	212,718	222,650
1,373,980	1,440,399	1,510,073	1,583,161
864,392	906,484	950,647	996,984
706,237	740,211	775,844	813,218
2,095,630	2,198,601	2,306,665	2,420,078
2,031,324	2,119,623	2,211,940	2,308,462
5,838,377	6,080,956	6,334,184	6,598,549
7,320,690	7,652,062	7,966,994	8,328,677
27,040,210	28,195,899	29,405,178	30,670,904
16,615,062	17,407,554	18,238,547	19,109,933
7,371,359	7,673,144	7,959,581	8,286,748
71,664,405	74,840,888	78,105,311	81,583,014
6,665,084	6,643,229	6,823,310	6,810,219
793,782	803,151	812,801	822,741
125,000	125,000	125,000	125,000
-	-	-	-
100,000	100,000	100,000	100,000
1,078,115	1,082,468	1,086,951	1,091,569
4,425,000	4,557,750	4,694,483	4,835,317
13,269,666	14,103,979	14,103,979	14,103,979
26,456,647	27,415,577	27,746,524	27,888,825
98,121,052	102,256,464	105,851,835	109,471,839
(11,577,848)	(14,164,331)	(16,179,085)	(17,823,779)

General Fund Forecast Assumptions & Provisions

- Property taxes for FY 2012 reflect the loss of assessed properties as provided by the County in March 2011.
- Sales tax is forecast at approximately 7% over FY 11 adopted for FY 2012. This increase is based on recent trends.
- Powell Bill revenue is forecast for FY 2012 at an approximate 4% increase over current year receipts based on calculation information received from the League of Municipalities.
- Assumes no significant changes in fees.
- The operating budgets for all departments remain relatively flat in FY 2012 with a 3% increase in all estimated future years.
- Provides for the continuation of a transfer to the Debt Service Fund with a deferral of some projects to FY 2013.
- Assumes no negative revenue impact as a result of State budget pressures and no unfunded mandates.
- Includes Police replacement vehicles, in-car cameras all deferred to FY 2012.
- FY 2012 includes the replacement of a quint fire truck deferred in FY 2011.
- Assumes no revenues or expenditures associated with the City's Comprehensive Annexation Plan.
- FY 2013 reflects the assumption of the expense for thirteen (13) police officers by the City as required by the American Recovery and Reinvestment Act (ARRA) grant.
- Appropriated Fund Balance in the amount of \$731,945 is included for FY 2012. The General Fund Undesignated

STORM WATER MANAGEMENT FUND FINANCIAL FORECAST

	Actual FY 2009-10	Adopted FY 2010-11	Adjusted FY 2010-11	Estimated		
				Actual FY 2010-11	Adopted FY 2011-12	Estimated FY 2012-13
REVENUES						
Storm Water Utility Fees	5,333,995	5,406,647	5,406,647	5,406,647	5,919,738	6,471,360
City Streets SW Utility Fees	1,377,221	1,466,740	1,466,740	1,466,740	1,627,935	1,668,633
Storm Water Discharge Permits	11,400	43,200	43,200	12,000	20,000	20,000
NCDOT Drainage Maintenance	36,500	30,000	30,000	30,000	37,000	37,000
Transfer from Payment in Lieu	9,903	30,000	30,000	10,000	30,000	30,000
Interest Earnings	72,243	36,964	36,964	36,964	28,397	28,965
Proceeds Refunding Bonds	-	-	-	-	-	-
Issuance Premium Refunding	-	-	-	-	-	-
Miscellaneous	1,012	7,000	7,000	1,000	-	-
Appropriated Fund Balance	-	-	90,459	-	-	-
TOTAL REVENUES	6,842,274	7,020,551	7,111,010	6,963,351	7,663,070	8,255,958
EXPENDITURES						
Public Services	3,989,557	4,523,088	4,653,547	4,467,344	4,515,282	5,114,489
Nondepartmental	666,325	599,243	559,243	559,243	687,947	708,585
Debt Service/ Debt Reserve	1,184,989	1,823,220	1,823,220	1,184,139	1,521,341	1,935,201
Contingency	-	75,000	75,000	-	75,000	75,000
Transfer to Cap Projects Fund	1,100,000	-	-	-	863,500	1,500,000
TOTAL EXPENDITURES	6,940,871	7,020,551	7,111,010	6,210,726	7,663,070	9,333,276
SURPLUS / (SHORTFALL)	(98,597)	-	-	752,625	-	(1,077,318)

Estimated FY 2013-14	Estimated FY 2014-15	Estimated FY 2015-16	Estimated FY 2016-17
6,917,884	7,395,218	7,905,488	8,450,966
1,710,349	1,753,108	1,796,936	1,841,859
20,000	20,000	20,000	20,000
37,000	37,000	37,000	37,000
30,000	30,000	30,000	30,000
29,544	30,135	30,738	31,353
-	-	-	-
-	-	-	-
8,744,777	9,265,461	9,820,161	10,411,178
5,328,945	5,431,790	5,659,639	5,897,587
729,843	751,738	774,290	797,519
1,914,441	1,892,341	1,874,191	3,370,079
75,000	75,000	75,000	75,000
3,355,000	1,500,000	4,725,000	500,000
11,403,229	9,650,870	13,108,120	10,640,185
(2,658,452)	(385,409)	(3,287,959)	(229,007)

Storm Water Fund Forecast Assumptions & Provisions

- Storm Water Fee revenues are projected with a 1% growth in all estimated years.
- Consistent with the recent rate study, a rate increase of 8.49% is effective in FY 2012 and a 5.90% increase in each estimated year through 2016.
- The transfer for capital project funding for FY 2011-12 and beyond reflects a contribution consistent with the Storm Water Capital Improvement Plan.
- A 3% increase in operating for all future years beginning in FY 2013 is forecast as well as the reinstatement of the City's merit plan.
- This forecast assumes the reinstatement of full contribution to employee deferred compensation in FY 2013.
- Assumes no revenues or expenditures associated with the City's Comprehensive Annexation Plan.

SOLID WASTE FUND FINANCIAL FORECAST

				Estimated		
	Actual FY 2009-10	Adopted 2010-11	Adjusted 2010-11	Actual FY 2010-11	Adopted FY 2011-12	Estimated FY 2012-13
REVENUES						
Refuse Fees	8,020,992	8,241,715	8,241,715	8,241,715	8,421,132	8,505,343
Intergovernmental Revenue	69,493	57,332	57,332	57,332	57,332	57,905
Recycling Sales	32,730	10,000	10,000	21,000	10,000	10,000
Interest Earnings	15,725	5,321	5,321	10,000	9,594	9,594
Bag Sales Revenue	67,418	60,000	60,000	60,000	60,000	60,000
Other Revenue	42,590	-	-	-	-	-
Appropriated Fund Balance	-	-	18,528	-	-	-
TOTAL REVENUES	8,248,948	8,374,368	8,392,896	8,390,047	8,558,058	8,642,843
EXPENDITURES						
Administration	358,600	338,989	361,017	370,640	349,005	364,457
Customer Refuse	3,443,680	3,589,085	3,612,810	3,508,397	3,679,555	3,817,898
Recycling	841,574	921,793	919,793	882,222	991,162	1,030,392
Yard Waste	1,485,282	1,854,776	1,869,076	1,672,752	1,892,580	1,973,134
Special Services	379,149	-	-	-	-	-
Downtown Collection	399,659	863,833	871,533	844,208	900,031	938,616
Sundry	384,492	681,542	634,317	609,317	643,770	662,333
Debt Service	233,714	124,350	124,350	-	101,955	-
TOTAL EXPENDITURES	7,526,150	8,374,368	8,392,896	7,887,536	8,558,058	8,786,831
SURPLUS / (SHORTFALL)	722,798	-	-	502,511	-	(143,988)

Estimated FY 2013-14	Estimated FY 2014-15	Estimated FY 2015-16	Estimated FY 2016-17
8,590,397	8,676,301	8,763,064	8,850,694
58,484	59,069	59,660	60,257
10,000	10,000	10,000	10,000
9,594	9,594	9,594	9,594
60,000	60,000	60,000	60,000
-	-	-	-
-	-	-	-
8,728,475	8,814,964	8,902,318	8,990,545
380,622	397,534	415,227	433,740
3,961,790	4,111,466	4,267,173	4,429,170
1,071,273	1,113,879	1,158,287	1,204,576
2,057,294	2,145,227	2,237,109	2,333,123
-	-	-	-
978,938	1,021,077	1,065,120	1,111,154
681,453	701,147	721,431	742,324
-	-	-	-
9,131,370	9,490,329	9,864,346	10,254,086
(402,895)	(675,366)	(962,029)	(1,263,542)

Solid Waste Fund Forecast Assumptions & Provisions

- Assumes a 1% growth in refuse collection fees and a slight rate increase in FY 2011-2012. The rate for a large cart will increase by \$0.40 per month and the rate for a small cart will increase by \$0.15 per month or \$4.80 and \$1.80 per year respectively.

- Salary and benefits assumes the reinstatement of the City's merit plan and contribution to employee deferred compensation in FY 2013.

- No revenues or expenditures associated with the City's Comprehensive Annexation Plan are included in the forecast.

- Indirect costs paid to the General Fund have been increased based on updated cost analysis.

GOLF COURSE FUND FINANCIAL FORECAST

	Actual FY 2009-10	Adopted FY 2010-11	Adjusted FY 2010-11	Estimated Actual FY 2010-11	Adopted FY 2011-12	Estimated FY 2012-13
REVENUES						
Daily Green Fees	530,430	552,510	552,510	530,000	585,000	585,000
Tournament Fees	4,550	7,000	7,000	4,825	5,000	5,000
Discount Card Fees	137,755	90,000	90,000	90,000	130,000	130,000
Cart Rental	294,525	275,000	275,000	267,363	300,000	300,000
Locker Fees				360	-	-
Concessions	151,678	150,000	150,000	137,153	155,000	155,000
Interest Earnings	13,759	7,771	7,771	7,771	5,707	5,707
Other Revenue	636	-	-		-	-
Appropriated Fund Balance	-	40,150	41,221		244,434	-
TOTAL REVENUES	1,133,333	1,122,431	1,123,502	1,037,473	1,425,141	1,180,707
EXPENDITURES						
Personnel	392,857	415,118	415,118	402,262	521,152	547,210
Benefits	107,826	117,417	117,417	117,417	152,536	160,163
Operating	410,559	394,321	401,467	396,474	532,162	548,127
Capital	26,287	74,500	74,500	74,500	98,000	50,000
Contingency	-	15,000	15,000	-	10,000	10,000
Nondepartmental	105,975	106,075	100,000	100,000	111,291	114,630
Transfers				-	-	-
TOTAL EXPENDITURES	1,043,504	1,122,431	1,123,502	1,090,653	1,425,141	1,430,129
SURPLUS / (SHORTFALL)	89,829	-	-	(53,180)	-	(249,422)

Estimated FY 2013-14	Estimated FY 2014-15	Estimated FY 2015-16	Estimated FY 2016-17
585,000	585,000	585,000	585,000
5,000	5,000	5,000	5,000
130,000	130,000	130,000	130,000
300,000	300,000	300,000	300,000
-	-	-	-
155,000	155,000	155,000	155,000
5,707	5,707	5,707	5,707
-	-	-	-
-	-	-	-
1,180,707	1,180,707	1,180,707	1,180,707
574,570	603,299	633,464	665,137
168,171	176,579	185,408	194,679
564,571	581,508	598,953	616,922
100,000	50,000	50,000	50,000
10,000	10,000	10,000	10,000
118,069	121,611	125,259	129,017
-	-	-	-
1,535,380	1,542,997	1,603,084	1,665,754
(354,673)	(362,290)	(422,377)	(485,047)

Golf Course Fund Forecast Assumptions & Provisions

- Assumes no increases in fees.
- Green Fees include some anticipated revenue from the newly acquired Inland Greens Course for FY 12 and overall reflect a continued conservative estimate in all estimated years.
- Concessions revenue also includes some anticipated receipts from the Inland Greens Course as well as a slight uptick in those budgeted for the Municipal Course based on actuals.
- Discount card revenues are projected upward based on current year trends.
- Lease payments for golf carts and rental for an aerator are included in the operating expenditures in all years.
- The capital outlay budget includes the purchase of a tractor and greens mower that will be used at the Municipal Course with the old equipment being transferred for use at the Inland Greens Course.
- The Municipal Course is funded to replace 6 tee boxes in FY 2012.

PARKING FUND FINANCIAL FORECAST

	Actual FY 2009-10	Adopted FY 2010-11	Adjusted FY 2010-11	Estimated Actual FY 2010-11	Adopted FY 2011-12	Estimated FY 2012-13
REVENUES						
Parking Meters	732,375	865,600	865,600	742,900	832,900	841,229
Parking Fines	550,288	574,800	574,800	430,000	450,000	454,500
Parking Facility Charges	889,652	888,652	888,652	824,199	818,000	826,078
Interest Earnings	30,026	18,656	18,656	12,000	11,123	11,123
Transfers from Other Funds	-	-	-	-	-	-
Other Revenue	5	-	-	-	-	-
Appropriated Fund Balance	-	117,343	138,048	-	809,069	-
TOTAL REVENUES	2,202,346	2,465,051	2,485,756	2,009,099	2,921,092	2,132,930
EXPENDITURES						
Personnel	85,301	85,368	85,368	85,954	85,824	90,115
Benefits	26,983	27,990	27,990	27,990	28,736	30,173
Operating	1,309,198	1,504,261	1,526,641	1,500,704	1,624,261	1,672,383
Outlay	87,949	49,800	48,800	48,800	51,500	52,015
Nondepartmental	10,077	11,675	11,000	4,893	391,350	4,949
Debt Service	753,763	740,957	740,957	740,957	719,421	708,421
Contingency	-	45,000	45,000	-	20,000	20,000
TOTAL EXPENDITURES	2,273,271	2,465,051	2,485,756	2,409,298	2,921,092	2,578,056
SURPLUS / (SHORTFALL)	(70,925)	-	-	(400,199)	-	(445,126)

Estimated FY 2013-14	Estimated FY 2014-15	Estimated FY 2015-16	Estimated FY 2016-17
857,591	874,280	891,303	908,667
463,590	472,862	482,319	491,965
842,396	859,039	876,016	893,333
11,123	11,123	11,123	11,123
-	-	-	-
-	-	-	-
-	-	-	-
2,174,700	2,217,305	2,260,762	2,305,088
94,621	99,352	104,320	109,536
31,681	33,266	34,929	36,675
1,721,949	1,773,002	1,825,587	1,879,749
52,535	53,061	53,591	54,127
4,949	4,949	4,949	4,949
688,171	667,921	650,911	633,699
20,000	20,000	20,000	20,000
2,613,907	2,651,550	2,694,286	2,738,735
(439,207)	(434,246)	(433,525)	(433,647)

Parking Fund Forecast Assumptions & Provisions

- Assumes no increases in rates for FY 2012.
- Parking Fund revenues overall reflect a decrease based on prior and current year trends.
- Leased space is projected at \$10,200 for continued occupancy by the Wilmington Police Department.
- Appropriated Fund Balance is required for FY 2012 to cover the fund's declining revenue and the needed transfer to the Parking Capital Improvement Fund for repairs to the Second Street deck.
- The forecast assumes the reinstatement of the City's merit plan and operating reflects a 3% growth in keeping with inflation in FY 2013.
- Assumes the full contribution to employee deferred compensation will be realized beginning in FY 2013.
- This forecast makes no assumption regarding any new debt associated with the potential acquisition of any new parking facilities.

AUTHORIZED POSITION LISTING

The authorized position listing summarizes the net changes in positions for the fiscal years 2009-10 through the FY 2011-12 adopted budget.

	2009-10 Actual	2010-11 Adopted	2010-11 Adjusted	2011-12 Adopted
City Clerk	2	2	2	2
City Manager	12	12	12	13
City Attorney	8	8	8	8
Human Resources	8	8	8	8
Finance	27	27	27	27
Information Technology	15	15	15	14
Community Services	85	86	85	84
Development Services	46	46	46	46
Police	306	306	306	306
Fire 220		220	220	220
Public Services	65	65	65	65
GENERAL FUND	794	795	794	793
CDBG/HOME GRANT AND LOAN FUND	10	10	10	9
FLEET FUND	14	14	14	13
PARKING FUND	2	2	2	2
SOLID WASTE MANAGEMENT FUND	92	92	88	88
GOLF ENTERPRISE FUND	9	9	9	11
STORM WATER MANAGEMENT FUND	59	59	59	59
ALL FUNDS	980	981	976	975

Changes from FY 10-11 Adopted to FY 10-11 Adjusted include the elimination of one Code Enforcement Officer slated to monitor and license Internet Sweepstakes Cafes no longer required as a result of subsequent legislation, and the elimination of four (4) vacant Solid Waste Worker positions resultant from the recently completed route optimization study.

The FY 11-12 budget reflects the elimination of one (1) Business Development Officer associated with community lending, one (1) Recreation Program Specialist associated with Senior Recreation Programs in Community Services, one (1) vacant Welder Fabricator position in Fleet Maintenance, and the addition of two (2) positions in the Golf Course Fund that will be hired to manage and maintain the Inland Greens Golf Course. One (1) GIS Analyst position in the Information Technology budget will be eliminated in lieu of one part-time position converted to full-time in the City Manager's Office to comply with the public's request for information and records management. In addition, the Safety Manager position in Human Resources is partially funded for the year and upon the incumbent's retirement the position will be eliminated and reflected as such in the FY 2012 adjusted budget.