

2016-17 Adopted Budget

FY17 3rd Quarter
Financial Report

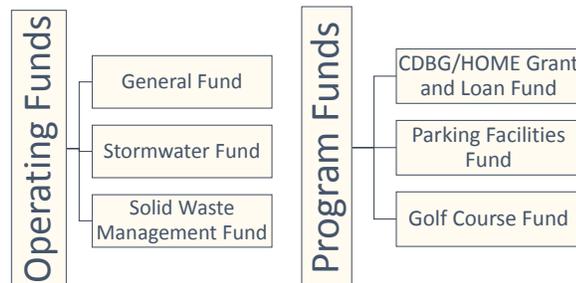
July 2016 - March 2017

CITY OF
WILMINGTON
NORTH CAROLINA



Content and Purpose

The City’s Budget and Research Office has completed its financial analysis for the third quarter of Fiscal Year 2017’s operations (July 1, 2016 through March 31, 2017). Enclosed in this document is a revenue and expenditure summary for the following key funds:



The information presented in this report represents the most accurate and up-to-date information available at the time of publication. This report is not an audited financial statement and the numbers provided are preliminary and subject to change as the year progresses. The fiscal health denoted here is a snapshot of the City’s financial health and does not reflect final adjustments made to prepare the City’s Comprehensive Annual Financial Report (CAFR).

It should be noted that the City balances its budget on an annual basis, and that each fund’s revenue and expenditures may not align to the percentage of the year expended. This is a result of the inherent seasonality of many of the revenues streams and the manner in which the distributions are disseminated by the State. Expenditures reflect the actual expenses since the beginning of the fiscal year and do not include encumbered amounts.

The revenue and expenditure information is organized by City fund and will be represented as set forth in the adopted budget. Analysis will include:

- adjusted budget¹
- year-to-date actual expenditures
- percent of budget expended/received through March 31, 2017
- explanations of any notable trends or variances in these numbers

The analysis also provides a comparison between two fiscal year’s periods:

- FY16 July 1, 2015 through March 31, 2016
- FY17 July 1, 2016 through March 31, 2017

The purpose of this public report is twofold. First, it ensures that the City is monitoring its revenue and expenditures, taking steps to proactively address funding issues before they become problematic. Secondly, it supports the newly adopted four year strategic plan and its emphasis on fostering a culture of transparent government.

¹ Includes any FY17 mid-year budget appropriated by Council since July 1, 2016 as well as FY16’s budgets rolled with accompanying encumbrances at FY16’s year end.

General Fund

The General Fund (010) is the general purpose fund. General Fund revenues primarily include property taxes, sales taxes, and revenues from state and federal governments, licenses, fees, and permits. The major operating activities include general government, public safety, community development, transportation, and other governmental service functions. It is the largest fund component of the City’s budget.

With 75% of the fiscal year passed, 72.4% (N=\$79,495,070) of the revenue has been collected as compared to 55.9% (N=\$61,373,611) of the expenditures having been spent. The revenue variance (N= 5.4%) differs from the expenditure variance (N=0.5%) when compared to the same period in FY16.

	FY16 YTD Adjusted	FY16 YTD Actuals	FY17 YTD Adjusted	FY17 YTD Actuals	FY16 %	FY17 %
Revenue						
Property Tax	\$ 55,440,267	\$ 53,875,656	\$ 56,649,564	\$ 55,072,297		
Local Sales Tax	\$ 22,026,474	\$ 11,548,138	\$ 23,142,173	\$ 12,645,090		
Licenses, Fees & Permits	\$ 584,808	\$ 523,286	\$ 650,208	\$ 474,080		
Intergovernmental Revenue	\$ 13,605,329	\$ 8,863,896	\$ 14,759,679	\$ 8,924,111		
Charges for Service	\$ 2,364,426	\$ 1,648,398	\$ 2,492,093	\$ 1,630,692		
Fines & Forfeitures	\$ 133,700	\$ 179,355	\$ 160,700	\$ 123,045		
Interest Earnings	\$ 204,358	\$ 123,337	\$ 204,358	\$ 176,548		
Other Revenue	\$ 1,659,736	\$ 421,052	\$ 1,304,600	\$ 449,207		
Appropriated Fund Balance	\$ 3,211,061	\$ -	\$ 10,404,978	\$ -		
Revenue Total	\$ 99,230,159	\$ 77,183,118	\$ 109,768,353	\$ 79,495,070	77.8%	72.4%
Appropriations						
Personnel	\$ 45,380,900	\$ 30,168,205	\$ 46,401,509	\$ 30,509,504		
Benefits	\$ 13,094,884	\$ 9,145,186	\$ 13,801,648	\$ 9,486,718		
Operating	\$ 17,703,835	\$ 11,127,250	\$ 17,706,425	\$ 11,356,266		
Outlay	\$ 358,313	\$ 310,780	\$ 258,430	\$ 386,460		
Miscellaneous	\$ 48,332	\$ 4,031	\$ 50,000	\$ 32,643		
Contingency	\$ 90,000	\$ -	\$ 174,360	\$ -		
Allocated Cost	\$ (370,459)	\$ (243,684)	\$ (379,853)	\$ (288,306)		
Transfer To	\$ 12,468,670	\$ 493,288	\$ 18,833,012	\$ 3,141,276		
Sundry	\$ 10,455,684	\$ 3,953,290	\$ 12,922,822	\$ 6,749,050		
Appropriations Total	\$ 99,230,159	\$ 54,958,346	\$ 109,768,353	\$ 61,373,611	55.4%	55.9%

Some of the more significant revenue variances include *Sales Tax* which is up 9.5% from last year which appears to be a statewide trend as stated by the NC Department of Revenue in December of 2016.

Licenses, Fees & Permits receipts are 9.4% less this year as compared to last year. This is mainly due to privilege license tax² category. This category has collected 97% less than the same time last year mainly due to remnants of the privilege license taxes that were lost after NC House Bill 1050 became effective. The City still collects for beer, wine and taxi cabs taxes which account for the FY17 funds. The *Fine and Forfeitures*³ category has collected 31% less this year as compared to same time last year, specifically in false alarm, fire code and civil citations. These citations are not predictable and can be affected by educational efforts.

² FY17’s funding represents taxi cabs fees which are billed in May and beer and wine fees that are billed in April of each year.

³ Staff indicated a myriad of reasons: billing delay, system entry delay, educational efforts.

Revenues are taking form and are easier to analyze at this juncture. The city had a large property tax revenue receipt in January making FY17's current year collection 2.2% greater than the same period last year. The other larger tax categories that include Sales Tax and Intergovernmental which at this time are trending positively based on last year's actuals. As a reminder sales tax revenue lags three months from actual sales to receipt and intergovernmental revenues are received quarterly.

The General Fund's adopted budget ordinance appropriates expenditures by functional areas. The following pages represent a snapshot of those functional areas and the departments found therein. General Fund functional areas include: General Government, Transportation, Cultural & Recreational, Public Safety, Transit System and Transfers. Any notable trends or deviations in the functional areas will refer to the table rows found in light yellow.

Function: General Government

	FY16 YTD Adjusted	FY16 YTD Actuals	FY17 YTD Adjusted	FY17 YTD Actuals	FY16 %	FY17 %
CITY COUNCIL						
Personnel	\$ 124,732	\$ 82,910	\$ 127,276	\$ 84,608		
Benefits	\$ 42,924	\$ 32,066	\$ 43,415	\$ 34,822		
Operating	\$ 46,525	\$ 21,060	\$ 46,627	\$ 14,797		
CITY COUNCIL Total	\$ 214,181	\$ 136,036	\$ 217,318	\$ 134,227	63.5%	61.8%
CITY CLERK						
Personnel	\$ 159,744	\$ 87,134	\$ 160,364	\$ 103,961		
Benefits	\$ 54,522	\$ 30,385	\$ 57,438	\$ 37,716		
Operating	\$ 33,672	\$ 15,576	\$ 31,519	\$ 16,175		
CITY CLERK Total	\$ 247,938	\$ 133,095	\$ 249,321	\$ 157,852	53.7%	63.3%
CITY MANAGER						
Personnel	\$ 1,497,327	\$ 957,142	\$ 1,470,862	\$ 990,873		
Benefits	\$ 342,178	\$ 239,894	\$ 383,300	\$ 255,658		
Operating	\$ 172,081	\$ 82,107	\$ 188,977	\$ 94,396		
Outlay	\$ 35,298	\$ 14,766	\$ 1,200	\$ -		
Allocated Cost	\$ (16,210)	\$ (12,157)	\$ (16,783)	\$ (12,587)		
CITY MANAGER Total	\$ 2,030,674	\$ 1,281,752	\$ 2,027,556	\$ 1,328,340	63.1%	65.5%
CITY ATTORNEY						
Personnel	\$ 611,281	\$ 438,004	\$ 731,589	\$ 472,059		
Benefits	\$ 178,996	\$ 120,465	\$ 212,110	\$ 132,220		
Operating	\$ 69,081	\$ 32,697	\$ 123,809	\$ 28,984		
Outlay	\$ 2,000	\$ -	\$ 2,010	\$ -		
CITY ATTORNEY Total	\$ 861,358	\$ 591,166	\$ 1,069,518	\$ 633,263	68.6%	59.2%
HUMAN RESOURCES						
Personnel	\$ 552,985	\$ 382,349	\$ 601,726	\$ 377,896		
Benefits	\$ 131,038	\$ 94,587	\$ 154,705	\$ 101,909		
Operating	\$ 113,023	\$ 51,297	\$ 90,532	\$ 53,453		
Outlay	\$ 1,300	\$ -	\$ 1,200	\$ 1,155		
HUMAN RESOURCES Total	\$ 798,346	\$ 528,233	\$ 848,163	\$ 534,413	66.2%	63.0%

The Clerk's office has expended 9.6% more in FY17 than in FY16 due to vacancies in FY16 that are currently filled FY17. The Attorney's personnel budget is 7.8% more expended in FY17 than in FY16 due to the filling the newly authorized attorney.

	FY16 YTD Adjusted	FY16 YTD Actuals	FY17 YTD Adjusted	FY17 YTD Actuals	FY16 %	FY17 %
FINANCE						
Personnel	\$ 1,522,278	\$ 995,846	\$ 1,639,022	\$ 1,038,948		
Benefits	\$ 454,436	\$ 295,607	\$ 491,640	\$ 319,490		
Operating	\$ 225,655	\$ 95,628	\$ 259,335	\$ 100,676		
Outlay	\$ 21,582	\$ 501	\$ 25,040	\$ 20,674		
Allocated Cost	\$ (138,890)	\$ (104,167)	\$ (150,765)	\$ (113,074)		
FINANCE Total	\$ 2,085,061	\$ 1,283,415	\$ 2,264,272	\$ 1,366,714	61.6%	60.4%
INFORMATION TECHNOLOGY						
Personnel	\$ 1,167,482	\$ 805,504	\$ 1,475,214	\$ 908,957		
Benefits	\$ 332,092	\$ 237,344	\$ 375,083	\$ 268,849		
Operating	\$ 781,695	\$ 623,275	\$ 852,573	\$ 646,745		
Outlay	\$ 21,520	\$ 1,023	\$ 9,309	\$ 9,280		
INFORMATION TECHNOLOGY Total	\$ 2,302,789	\$ 1,667,146	\$ 2,712,179	\$ 1,833,831	72.4%	67.6%
NON-DEPARTMENTAL						
Boards and Commissions	\$ 25,000	\$ 6,612	\$ 18,320	\$ 15,039		
Civic Partnership - Cultural	\$ 147,000	\$ 137,000	\$ 139,703	\$ 139,000		
Civic Partnership - Economic	\$ 303,376	\$ 273,501	\$ 307,890	\$ 153,945		
Economic Incentives	\$ 282,367	\$ 122,492	\$ 327,224	\$ 124,661		
General Fund Competitive	\$ 624,480	\$ 286,121	\$ 675,903	\$ 366,757		
Nondepartmental	\$ 5,140,280	\$ 1,482,725	\$ 7,367,224	\$ 4,424,515		
Operating	\$ -	\$ -	\$ 5,000	\$ -		
Other General Fund Age	\$ 240,442	\$ 202,017	\$ 317,004	\$ 201,583		
NON-DEPARTMENTAL Total	\$ 6,762,945	\$ 2,510,468	\$ 9,158,268	\$ 5,425,500	37.1%	59.2%

The Non-departmental category in Sundry has expended than last year due to the debris and disposal charges required for the Hurricane Matthew’s clean-up. Funding was appropriated from General Fund Unrestricted Fund Balance for this purpose.

Function: Transportation

	FY16 YTD Adjusted	FY16 YTD Actuals	FY17 YTD Adjusted	FY17 YTD Actuals	FY16 %	FY17 %
PLAN,DEV,TRANSP SERVICES						
Personnel	\$ 2,363,932	\$ 1,619,377	\$ 2,548,375	\$ 1,572,970		
Benefits	\$ 676,824	\$ 481,635	\$ 772,113	\$ 470,991		
Operating	\$ 2,517,658	\$ 1,288,628	\$ 2,431,181	\$ 1,244,889		
Outlay	\$ 16,077	\$ 1,450	\$ 24,700	\$ 2,631		
Allocated Cost	\$ -	\$ (3,115)	\$ -	\$ (3,416)		
PLAN,DEV,TRANSP SERVICES Total	\$ 5,574,491	\$ 3,387,975	\$ 5,776,369	\$ 3,288,065	60.8%	56.9%
PUBLIC SERVICES						
Personnel	\$ 1,915,158	\$ 1,205,116	\$ 1,964,968	\$ 1,327,575		
Benefits	\$ 590,799	\$ 380,954	\$ 622,697	\$ 420,092		
Operating	\$ 3,243,883	\$ 1,949,650	\$ 3,141,426	\$ 1,961,763		
Outlay	\$ 12,260	\$ 2,154	\$ 12,250	\$ 12,005		
Allocated Cost	\$ (165,660)	\$ (124,245)	\$ (162,606)	\$ (121,955)		
PUBLIC SERVICES Total	\$ 5,596,440	\$ 3,413,629	\$ 5,578,735	\$ 3,599,480	61.0%	64.5%
PS-Engineering						
Personnel	\$ 1,745,311	\$ 1,101,295	\$ 1,905,016	\$ 1,232,453		
Benefits	\$ 559,491	\$ 344,133	\$ 433,576	\$ 377,207		
Operating	\$ 186,490	\$ 108,435	\$ 192,926	\$ 109,360		
Outlay	\$ 39,774	\$ 33,804	\$ 1,000	\$ 950		
Allocated Cost	\$ (372,620)	\$ (85,931)	\$ (312,724)	\$ (64,893)		
PS-Engineering Total	\$ 2,158,446	\$ 1,501,736	\$ 2,219,794	\$ 1,655,077	69.6%	74.6%
NON-DEPARTMENTAL						
Nondepartmental	\$ 2,249,917	\$ -	\$ 2,441,004	\$ -		
NON-DEPARTMENTAL Total	\$ 2,249,917	\$ -	\$ 2,441,004	\$ -	0.0%	0.0%

The Planning, Development and Transportation Department has expended 3.9% less than FY16 same period specifically due staff turnover in FY17. As a note, the non-departmental here is the city's stormwater fee payment that is paid the 4th quarter.

Function: Cultural & Recreational

	FY16 YTD Adjusted	FY16 YTD Actuals	FY17 YTD Adjusted	FY17 YTD Actuals	FY16 %	FY17 %
COMMUNITY SERVICES						
Personnel	\$ 4,084,662	\$ 2,722,941	\$ 4,324,155	\$ 2,628,024		
Benefits	\$ 1,250,879	\$ 863,340	\$ 1,332,561	\$ 879,856		
Operating	\$ 2,374,203	\$ 1,320,457	\$ 2,335,867	\$ 1,609,894		
Outlay	\$ 93,090	\$ 1,588	\$ 114,200	\$ 110,566		
Miscellaneous	\$ -	\$ (17)	\$ -	\$ -		
Allocated Cost	\$ (49,699)	\$ -	\$ (49,699)	\$ (37,274)		
COMMUNITY SERVICES Total	\$ 7,753,135	\$ 4,908,309	\$ 8,057,084	\$ 5,191,066	63.3%	64.4%

Function: Public Safety

	FY16 YTD Adjusted	FY16 YTD Actuals	FY17 YTD Adjusted	FY17 YTD Actuals	FY16 %	FY17 %
FIRE						
Personnel	\$ 11,293,911	\$ 7,371,168	\$ 11,425,227	\$ 7,423,016		
Benefits	\$ 3,451,206	\$ 2,374,846	\$ 3,590,401	\$ 2,410,181		
Operating	\$ 2,159,816	\$ 1,621,186	\$ 2,319,237	\$ 1,682,516		
Outlay	\$ 158,505	\$ 92,938	\$ 148,101	\$ 118,838		
Miscellaneous	\$ 48,332	\$ 4,048	\$ 50,000	\$ 32,643		
FIRE Total	\$ 17,111,770	\$ 11,464,186	\$ 17,532,966	\$ 11,667,194	67.0%	66.5%
POLICE						
Personnel	\$ 18,342,097	\$ 12,399,419	\$ 18,140,849	\$ 12,348,164		
Benefits	\$ 5,029,499	\$ 3,649,930	\$ 5,333,683	\$ 3,777,739		
Operating	\$ 5,780,053	\$ 3,917,254	\$ 5,434,808	\$ 3,794,051		
Outlay	\$ 329,527	\$ 248,487	\$ 227,770	\$ 175,254		
POLICE Total	\$ 29,481,176	\$ 20,215,090	\$ 29,137,110	\$ 20,095,208	68.6%	69.0%

In analyzing further spending trends in the Public Safety function, a mid-year adjustment was needed to resolve Public Safety overages in overtime and retirement. This adjustment will be shown in the fourth quarter as it was approved via Council action May 2, 2017.

Function: Transit

	FY16 YTD Adjusted	FY16 YTD Actuals	FY17 YTD Adjusted	FY17 YTD Actuals	FY16 %	FY17 %
NON-DEPARTMENTAL						
Miscellaneous	\$ 1,442,822	\$ 1,442,822	\$ 1,323,550	\$ 1,323,550		
NON-DEPARTMENTAL Total	\$ 1,442,822	\$ 1,442,822	\$ 1,323,550	\$ 1,323,550	100.0%	100.0%

One hundred percent (100%) of the transit function funding is transferred the beginning of each fiscal year to Cape Fear Public Transportation Authority.

Function: Transfers

	FY16 YTD Adjusted	FY16 YTD Actuals	FY17 YTD Adjusted	FY17 YTD Actuals	FY16 %	FY17 %
TRANSFER TO OTHER FUNDS						
Transfer To	\$ 12,468,670	\$ 493,288	\$ 18,833,012	\$ 3,141,276		
TRANSFER TO OTHER FUNDS Total	\$ 12,468,670	\$ 493,288	\$ 18,833,012	\$ 3,141,276	4.0%	16.7%

These transfers represent transfers to other funds. Typically, the transfers are realized at the end of the year and only what is needed is transferred. The current FY17 transfers include \$400,000 to the loan programs related to Affordable and Workforce Housing as well as funding appropriated for land purchases in the Building Facilities Capital Improvement Fund.

Stormwater Management Fund

The Stormwater Management Fund (050) includes revenues and expenditures associated with the City's stormwater planning, maintenance, public information efforts, and the City's drainage capital improvements. The stormwater utility fee, which is based on the amount of impervious surface present on each parcel of property, is the primary revenue source for these expenditures.

With 75% of the year lapsed, 53.6% (N=\$5,618,755) of the revenue has been collected as compared to 40.3% (N=\$4,223,026) of the expenditures having been spent. There is little variance when comparing both revenues and expenditures to the same period in FY16 (Revenues = 3.3%; Expenditures = 3.0%).

Revenue is trending below expected given 75% of the year has lapsed. The city's stormwater charges, part of the stormwater utility fee, will be transferred from the general fund at the end of the fiscal year. These charges represents 23% (N=\$2,441,004) of that revenue category. And, revenues collection lags behind a few months due to CFPUA billing cycle. With these caveats, the fund is really with expectations.

On the expenditure side, there has been some attrition in the Stormwater division this year resulting in some salary/benefit savings. Additionally, the transfer to other funds will occur at the end of the fiscal year.

	FY16 YTD Adjusted	FY16 YTD Actuals	FY17 YTD Adjusted	FY17 YTD Actuals	FY16 %	FY17 %
Revenue						
Stormwater Utility Fee	\$ 9,541,331	\$ 5,069,351	\$ 10,171,990	\$ 5,493,824		
Other Revenue and Interest Earnings	\$ 101,231	\$ 94,837	\$ 128,231	\$ 124,931		
Fines & Forfeitures	\$ -	\$ 250	\$ -	\$ -		
Appropriated Fund Balance	\$ 617,880	\$ -	\$ 177,168	\$ -		
Revenue Total	\$ 10,260,442	\$ 5,164,438	\$ 10,477,389	\$ 5,618,755	50.3%	53.6%
Appropriations						
Personnel	\$ 2,543,416	\$ 1,486,078	\$ 2,595,645	\$ 1,423,948		
Benefits	\$ 845,417	\$ 488,402	\$ 866,754	\$ 487,290		
Operating	\$ 1,869,698	\$ 1,013,582	\$ 1,793,261	\$ 966,324		
Outlay	\$ 180,929	\$ 12,650	\$ 29,655	\$ 29,645		
Nondepartmental	\$ 2,551,602	\$ 462,732	\$ 2,144,714	\$ 506,824		
Transfer To	\$ 1,388,242	\$ 314,500	\$ 2,093,900	\$ 93,900		
Allocated Cost	\$ 881,138	\$ 660,853	\$ 953,460	\$ 715,095		
Appropriations Total	\$ 10,260,442	\$ 4,438,797	\$ 10,477,389	\$ 4,223,026	43.3%	40.3%

Solid Waste Management Fund

Solid Waste Management Fund (056) includes revenues and expenditures for the collection and disposal of garbage, yard waste, recyclable materials, and other refuse. Solid waste customer fees are the primary revenue source for this fund.

With 75% of the year lapsed, 66% (N=\$6,177,188) of the revenue has been collected as compared to 63.7% (N=\$5,962,617) of the expenditures having been spent. There is little variance when comparing both revenues and expenditures to the same period in FY16 (Revenues = 2.8%; Expenditures = 1.2%). The revenue variance of 2.3% from last year same time can be explained by revenue collected for a workers compensation claim settlement in FY16. Additionally, revenues are tracking below the percent of the year lapsed because there is a lag in billing by the CFPUA.

There is little variance in spending between FY16 and FY17 same period. However, the outlay expenditure of \$90,000 occurred in the third quarter due to the need to purchase 800MHZ radios in this enterprise fund.

	FY16 YTD Adjusted	FY16 YTD Actuals	FY17 YTD Adjusted	FY17 YTD Actuals	FY16 %	FY17 %
Revenue						
Refuse Collection Fees	\$ 8,713,159	\$ 5,755,007	\$ 8,724,954	\$ 5,906,320		
Other Revenue and Interest Earnings	\$ 240,481	\$ 622,823	\$ 240,470	\$ 230,302		
Intergovernmental Revenue	\$ -	\$ 732	\$ -	\$ -		
Solid Waste Disposal Tax	\$ 58,972	\$ 37,506	\$ 58,972	\$ 40,566		
Transfer from General Fund	\$ -	\$ -	\$ 29,866	\$ -		
Appropriated Fund Balance	\$ 311,574	\$ -	\$ 299,818	\$ -		
Revenue Total	\$ 9,324,186	\$ 6,416,068	\$ 9,354,080	\$ 6,177,188	68.8%	66.0%
Appropriations						
Personnel	\$ 2,832,277	\$ 1,793,221	\$ 2,906,712	\$ 1,841,152		
Benefits	\$ 946,676	\$ 633,544	\$ 1,005,769	\$ 662,043		
Operating	\$ 4,565,409	\$ 2,753,675	\$ 4,408,663	\$ 2,803,486		
Outlay	\$ -	\$ -	\$ 90,000	\$ -		
Nondepartmental	\$ 261,688	\$ 110,309	\$ 209,256	\$ 104,176		
Transfer To	\$ -	\$ -	\$ 6,000	\$ 6,000		
Allocated Cost	\$ 718,136	\$ 538,602	\$ 727,680	\$ 545,760		
Appropriations Total	\$ 9,324,186	\$ 5,829,351	\$ 9,354,080	\$ 5,962,617	62.5%	63.7%

Parking Fund

The Parking Fund (055) provides for the general operational and maintenance costs for the Second, Water and Market Street parking decks, the Second Street and Hannah Block parking lots, and on-street parking. The fund is supported by parking deck and meter user fees as well as interest earnings.

With 75% of the year lapsed, 56.7% (N=\$2,469,783) of the revenue has been collected as compared to 36% (N=\$1,567,632) of the expenditures having been spent. The variance when comparing both revenues and expenditures to the same period in FY16 (Revenues = 9.4%; Expenditures = 3.6%) follows trends from the 2nd FY17 Quarterly Report. The revenue variance of -9.4% can be explained by less collections in hourly and monthly fees related to Water Street Deck, parking fines for street parking and hourly fees at the Market Street deck. Increased payment compliance at the new on-street meters has attributed to an increase in meter revenues collected and continues to decrease the volume of citations issued. Tropical Storm Hermine and Hurricane Matthew had a negative impact on parking revenues. As the second quarterly report noted, the same time period as compared to 2016 (Labor Day Weekend & 12 days in October), revenues were lower by almost \$20,000 at the Market St Deck, 2nd St Deck and On-Street meters. Because of the planned construction at the Water St Deck, if these revenues are removed for comparison purposes then the gross parking revenues are 0.5% higher than the same period last year.

There is a -3.6% variance in spending between FY16 and FY17 in the third quarter of the year. This can be explained by the transfer of funds totaling \$650,000 for Capital Improvement purposes. That same transfer did not occur in FY16. If it was removed from the FY17 budget the variances between the expenditure spent narrows to 2.8%. The rest can be explained by the operating funds in FY17 having not been expended at the same rate as FY16 3rd quarter.

	FY16 YTD Adjusted	FY16 YTD Actuals	FY17 YTD Adjusted	FY17 YTD Actuals	FY16 %	FY17 %
Revenue						
Parking Fees	\$ 3,225,110	\$ 2,505,832	\$ 3,313,990	\$ 2,460,049		
Interest Earnings	\$ 14,577	\$ 6,530	\$ 14,577	\$ 9,734		
Transfer from Debt Service Fund	\$ 558,740	\$ -	\$ 550,386	\$ -		
Appropriated Fund Balance	\$ -	\$ -	\$ 438,162	\$ -		
Miscellaneous	\$ -	\$ -	\$ 36,000	\$ -		
Revenue Total	\$ 3,798,427	\$ 2,512,362	\$ 4,353,115	\$ 2,469,783	66.1%	56.7%
Appropriations						
Personnel	\$ 114,812	\$ 74,911	\$ 130,864	\$ 85,191		
Benefits	\$ 43,170	\$ 29,727	\$ 46,961	\$ 28,191		
Operating	\$ 2,022,038	\$ 1,194,931	\$ 2,200,047	\$ 1,258,222		
Outlay	\$ 106,000	\$ -	\$ 90,100	\$ -		
Nondepartmental	\$ 6,078	\$ 6,078	\$ 6,359	\$ 6,359		
Miscellaneous	\$ 291,855	\$ -	\$ 45,000	\$ -		
Transfer To	\$ -	\$ -	\$ 650,000	\$ -		
Debt Service	\$ 1,126,580	\$ 131,468	\$ 1,099,370	\$ 126,358		
Allocated Cost	\$ 87,894	\$ 65,921	\$ 84,414	\$ 63,311		
Appropriations Total	\$ 3,798,427	\$ 1,503,036	\$ 4,353,115	\$ 1,567,632	39.6%	36.0%

Golf Course Fund

The Golf Course Fund (057) is supported by the income received at the City's municipal golf course vs. the associated costs of operations.

With 75% of the year lapsed, 62.9% (N=\$844,753) of the revenue has been collected as compared to 58.4% (N=\$908,828) of the expenditures having been spent. The variance when comparing both revenues and expenditures to the same period in FY16 (Revenues = 7.6%; Expenditures = 3.4%) shows an uptick in revenues and spending, most likely due to the First Tee revenue agreement and favorable golfing weather. The First Tee revenue is shown in light yellow under miscellaneous revenue.

There is a 3.4% variance in spending between FY16 and FY17 in the third quarter of the year, with FY17 higher at 58.4% as compared to last year same period of 55%. Operating expenditures are slightly higher than prior year mainly in consumable materials needs.

	FY16 YTD Adjusted	FY16 YTD Actuals	FY17 YTD Adjusted	FY17 YTD Actuals	FY16 %	FY17 %
Revenue						
Daily Greens	\$ 1,026,101	\$ 579,370	\$ 991,655	\$ 560,244		
Cart Rentals	\$ 276,077	\$ 176,881	\$ 269,268	\$ 168,349		
Concessions	\$ 150,000	\$ 113,828	\$ 163,228	\$ 114,902		
Contributions	\$ 10,000	\$ 20,200	\$ -	\$ -		
Other Revenue and Interest Earnings	\$ 2,284	\$ 2,647	\$ 2,284	\$ 1,158		
Appropriated Fund Balance	\$ 157,750	\$ -	\$ 3,740	\$ -		
Miscellaneous	\$ -	\$ -	\$ 15,000	\$ -		
Revenue Total	\$ 1,622,212	\$ 892,926	\$ 1,445,175	\$ 844,653	55.3%	62.9%
Appropriations						
Personnel	\$ 507,043	\$ 337,757	\$ 518,362	\$ 313,440		
Benefits	\$ 154,675	\$ 107,280	\$ 164,396	\$ 106,985		
Operating	\$ 583,541	\$ 352,402	\$ 601,949	\$ 392,352		
Nondepartmental	\$ 249,209	\$ -	\$ 32,400	\$ -		
Outlay	\$ 13,600	\$ 13,599	\$ -	\$ -		
Allocated Cost	\$ 114,144	\$ 85,608	\$ 128,068	\$ 96,051		
Appropriations Total	\$ 1,622,212	\$ 896,646	\$ 1,445,175	\$ 908,828	55.0%	58.4%

CDBG/HOME Grant and Loan Administration Fund

The CDBG/HOME Grant and Loan Administration Fund (024) is supported by CDBG and HOME Partnership administrative funds allocated under the entitlement to the City as well as General Fund revenues to support low and moderate income housing and community development activities.

With 75% of the year lapsed, 33.2% (N=\$249,908) of the revenue has been collected as compared to 62.8% (N=\$473,109) of the expenditures having been spent. Revenue trends will be difficult to reconcile as transfers are recorded at different times during the two years. Transfers are reimbursable after the end of each quarter based on the actuals incurred. This reports' parameters are prior to the second transfer.

There is a 5.5% variance in spending between FY16 and FY17 in the third quarter of the year, with FY17 higher at 62.8% as compared to last year same period of 57.3%. The majority of the variance can be explained by the allocated costs that were mistakenly not charged in the first quarter of FY16 but were charged in FY17. The rest of the variance is explained by the increase in operating for consulting services to prepare a job procedures manuals and to assist with preparation of AFFH to conduct analysis for furthering fair housing as required by HUD. All of that funding was expended (N=\$26,070) in FY17's second quarter.

	FY16 YTD Adjusted	FY16 YTD Actuals	FY17 YTD Adjusted	FY17 YTD Actuals	FY16 %	FY17 %
Revenue						
Transfer from CDBG	\$ 454,119	\$ 340,589	\$ 487,100	\$ 220,550		
Transfer from General Fund	\$ 184,096	\$ -	\$ 207,077	\$ -		
Transfer from HOME	\$ 68,944	\$ -	\$ 58,715	\$ 29,358		
Appropriated Fund Balance	\$ 2,500	\$ -	\$ -	\$ -		
Revenue Total	\$ 709,659	\$ 340,589	\$ 752,892	\$ 249,908	48.0%	33.2%
Appropriations						
Personnel	\$ 434,186	\$ 272,233	\$ 465,429	\$ 297,414		
Benefits	\$ 145,211	\$ 84,508	\$ 144,615	\$ 89,999		
Operating	\$ 80,563	\$ 50,161	\$ 93,149	\$ 48,422		
Allocated Cost	\$ 49,699	\$ -	\$ 49,699	\$ 37,274		
Appropriations Total	\$ 709,659	\$ 406,902	\$ 752,892	\$ 473,109	57.3%	62.8%



City of Wilmington

FY17 3rd Quarter Financial Report

Budget and Research Office

4/1/2017

