

2017-18 Adopted Budget



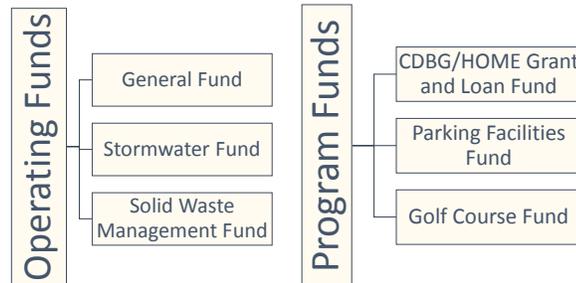
FY18 1st Quarter
Financial Report

July 2017 –
September 2017

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Content and Purpose

The City’s Budget and Research Office has completed its financial analysis for the first quarter of Fiscal Year 2018’s operations (July 1, 2017 through September 30, 2017). Enclosed in this document is a revenue and expenditure summary for the following key funds:



The information in this report represents the most accurate and up-to-date information available at the time of publication. This report is not an audited financial statement and the numbers provided are preliminary and subject to change as the year progresses. The fiscal strength denoted here is a snapshot of the City’s financial health and does not reflect final adjustments made to prepare the City’s Comprehensive Annual Financial Report (CAFR).

It should be noted that the City balances its budget on an annual basis, and that each fund’s revenue and expenditures may not align to the percentage of the year expended. This is a result of the inherent seasonality of many of the revenue streams and the manner in which the distributions are disseminated by the State. Expenditures reflect the actual expenses since the beginning of the fiscal year and do not include encumbered amounts.

The revenue and expenditure information is organized by City fund and will be represented as set forth in the adopted budget. Analysis will include:

- adjusted budget¹
- year-to-date actual expenditures
- percent of budget expended/received through September 30, 2017
- explanations of any notable trends or variances in these numbers

The analysis also provides a comparison between two fiscal year’s periods:

- FY17 July 1, 2016 through September 30, 2016
- FY18 July 1, 2017 through September 30, 2017

The purpose of this public report is twofold. First, it ensures that the City is monitoring its revenue and expenditures, taking steps to proactively address funding issues before they become problematic. Secondly, it supports the adopted four year strategic plan and its emphasis on fostering a culture of transparent government.

¹ Includes any FY18 mid-year budget appropriated by Council since July 1, 2016 as well as FY17’s budgets rolled with accompanying encumbrances at FY17’s year end.

General Fund

The General Fund (010) is the general purpose fund. General Fund revenues primarily include property taxes, sales taxes, and revenues from state and federal governments, licenses, fees, and permits. The operating activities include general government, public safety, community development, transportation, and other governmental service functions. It is the largest fund component of the City’s budget.

With 25% of the fiscal year passed, 7.2% (N=\$8,016,654) of the revenue has been collected as compared to 16.9% (N=\$18,745,031) of the expenditures having been spent. The revenue variance (N=.7%) differs from the expenditure variance (N=-0.3%) when compared to the same period in FY17.

	FY17 YTD Adjusted	FY17 YTD Actuals	FY18 YTD Adjusted	FY18 YTD Actuals	FY17 %	FY18 %
Revenue						
Property Tax	\$ 56,649,564	\$ 4,761,700	\$ 57,522,173	\$ 5,427,940		
Local Sales Tax	\$ 24,084,173	\$ 70,131	\$ 26,270,637	\$ 82,568		
Licenses, Fees & Permits	\$ 650,208	\$ 154,074	\$ 625,000	\$ 135,130		
Intergovernmental Revenue	\$ 15,409,679	\$ 1,548,969	\$ 15,121,951	\$ 1,607,570		
Charges for Service	\$ 2,428,509	\$ 535,631	\$ 2,448,238	\$ 559,801		
Fines & Forfeitures	\$ 160,700	\$ 50,986	\$ 165,000	\$ 41,577		
Interest Earnings	\$ 204,358	\$ 28,180	\$ 252,620	\$ 89,779		
Other Revenue	\$ 1,304,600	\$ 51,895	\$ 388,553	\$ 72,289		
Appropriated Fund Balance	\$ 10,911,178	\$ -	\$ 8,737,530	\$ -		
Revenue Total	\$ 111,802,969	\$ 7,201,566	\$ 111,531,702	\$ 8,016,654	6.4%	7.2%
Appropriations						
Personnel	\$ 47,364,192	\$ 8,082,891	\$ 47,179,213	\$ 8,225,370		
Benefits	\$ 13,801,668	\$ 2,916,806	\$ 15,302,274	\$ 3,184,371		
Operating	\$ 18,037,683	\$ 4,458,412	\$ 18,415,770	\$ 4,402,624		
Nondepartmental	\$ -	\$ 119,818	\$ -	\$ 134,562		
Sundry	\$ 12,395,356	\$ 2,930,613	\$ 10,818,154	\$ 1,979,320		
Outlay	\$ 293,007	\$ 225,470	\$ 275,695	\$ 101,065		
Miscellaneous	\$ 50,000	\$ 2,842	\$ 45,683	\$ 12,080		
Contingency	\$ 174,360	\$ -	\$ 200,000	\$ -		
Transfer To	\$ 19,495,356	\$ 523,750	\$ 18,965,883	\$ 800,507		
Allocated Cost	\$ (379,853)	\$ (94,964)	\$ (379,470)	\$ (94,868)		
Appropriations Total	\$ 111,231,769	\$ 19,165,638	\$ 110,823,202	\$ 18,745,031	17.2%	16.9%

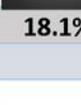
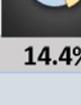
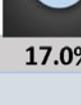
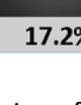
Some of the more significant revenue variances include *Property Tax and Sales Tax* which are up 12.4% and 8.6% respectively from last year same period. The *Other Revenue* category has collected 109% more this year as compared to same time last year, specifically in rental income. The final lease payment in September for the lease to own property on 4th Street skewed the numbers this quarter.

Revenues gradually take form throughout the fiscal year due to distribution delays. The city expects a large property tax revenue receipt in January. The other larger tax categories include Sales Tax and Intergovernmental revenues are both trending slightly above last year’s actuals. As a reminder, sales tax revenue lags three months from actual sales to receipt and intergovernmental revenues are received quarterly.

The expenditures actuals at this time are less than 1% as compared to last year same period. Further details follow.

The General Fund’s adopted budget ordinance appropriates expenditures by functional areas. The following pages represent a snapshot of those functional areas and the departments found therein. General Fund functional areas include: General Government, Transportation, Cultural & Recreational, Public Safety, Transit System and Transfers. Any notable trends or deviations in the functional areas will refer to the table rows found in light yellow.

Function: General Government

	FY17 YTD Adjusted	FY17 YTD Actuals	FY18 YTD Adjusted	FY18 YTD Actuals	FY17 %	FY18 %
City Council						
Personnel	\$ 127,276	\$ 21,152	\$ 128,946	\$ 21,430		
Benefits	\$ 43,415	\$ 12,516	\$ 53,407	\$ 13,136		
Operating	\$ 46,627	\$ 2,020	\$ 45,823	\$ 2,817		
City Council Total	\$ 217,318	\$ 35,688	\$ 228,176	\$ 37,383	16.4%	16.4%
City Clerk						
Personnel	\$ 160,364	\$ 28,978	\$ 169,603	\$ 24,022		
Benefits	\$ 57,438	\$ 12,549	\$ 56,170	\$ 10,163		
Operating	\$ 31,519	\$ 8,252	\$ 32,707	\$ 5,710		
City Clerk Total	\$ 249,321	\$ 49,779	\$ 258,480	\$ 39,895	20.0%	15.4%
City Manager						
Personnel	\$ 1,469,847	\$ 262,464	\$ 1,538,620	\$ 269,425		
Benefits	\$ 383,300	\$ 76,219	\$ 423,146	\$ 84,632		
Operating	\$ 185,670	\$ 33,464	\$ 212,302	\$ 44,770		
Outlay	\$ 5,522	\$ -	\$ 2,400	\$ -		
Allocated Cost	\$ (16,783)	\$ (4,196)	\$ (16,783)	\$ (4,196)		
City Manager Total	\$ 2,027,556	\$ 367,951	\$ 2,159,685	\$ 394,631	18.1%	18.3%
City Attorney						
Personnel	\$ 800,230	\$ 114,736	\$ 737,946	\$ 123,720		
Benefits	\$ 212,110	\$ 38,112	\$ 219,756	\$ 46,598		
Operating	\$ 123,809	\$ 11,256	\$ 120,422	\$ 12,801		
Outlay	\$ 2,010	\$ -	\$ -	\$ -		
City Attorney Total	\$ 1,138,159	\$ 164,104	\$ 1,078,124	\$ 183,119	14.4%	17.0%
Human Resources						
Personnel	\$ 601,726	\$ 102,080	\$ 749,858	\$ 119,790		
Benefits	\$ 154,705	\$ 28,824	\$ 202,636	\$ 37,111		
Operating	\$ 90,532	\$ 20,185	\$ 113,449	\$ 25,009		
Outlay	\$ 1,200	\$ -	\$ 2,400	\$ 2,300		
Human Resources Total	\$ 848,163	\$ 151,089	\$ 1,068,343	\$ 184,210	17.8%	17.2%

The HR Department’s personnel budget is slightly higher than FY17 first quarter due to the conversion of a part-time position into an authorized full-time vacant position in mid-year FY17. The Attorney’s personnel budget is 2.6% more expended in FY18 than in FY17 first quarter due to the vacancy and time to fill an authorized attorney position.

	FY17 YTD Adjusted	FY17 YTD Actuals	FY18 YTD Adjusted	FY18 YTD Actuals	FY17 %	FY18 %
Finance						
Personnel	\$ 1,640,422	\$ 275,195	\$ 1,652,294	\$ 291,998		
Benefits	\$ 491,660	\$ 96,762	\$ 520,167	\$ 111,838		
Operating	\$ 257,915	\$ 31,803	\$ 328,365	\$ 33,493		
Outlay	\$ 25,040	\$ 17,485	\$ 1,597	\$ -		
Allocated Cost	\$ (150,765)	\$ (37,691)	\$ (150,203)	\$ (37,551)		
Finance Total	\$ 2,264,272	\$ 383,554	\$ 2,352,220	\$ 399,778	16.9%	17.0%
Information Technology						
Personnel	\$ 1,479,714	\$ 226,616	\$ 1,443,622	\$ 231,741		
Benefits	\$ 375,083	\$ 77,801	\$ 462,272	\$ 84,033		
Operating	\$ 845,001	\$ 384,376	\$ 987,206	\$ 393,534		
Outlay	\$ 12,381	\$ 8,964	\$ 2,400	\$ -		
Information Technology Total	\$ 2,712,179	\$ 697,757	\$ 2,895,500	\$ 709,308	25.7%	24.5%
Non-Departmental						
Boards and Commissions	\$ 21,320	\$ 6,290	\$ 9,000	\$ 1,278		
Civic Partnership - Cultural &	\$ 139,703	\$ 69,000	\$ 139,703	\$ 69,000		
Civic Partnership - Economic	\$ 307,890	\$ 76,973	\$ 307,890	\$ 76,973		
Economic Incentives	\$ 327,224	\$ (92,776)	\$ 477,224	\$ (92,776)		
General Fund Competitive Proc	\$ 675,903	\$ 9,339	\$ 685,903	\$ -		
Nondepartmental	\$ 6,836,758	\$ 1,463,002	\$ 4,866,434	\$ 475,490		
Operating	\$ 5,000	\$ -	\$ -	\$ -		
Other General Fund Agencies	\$ 317,004	\$ 75,235	\$ 328,228	\$ 86,098		
Non-Departmental Total	\$ 8,630,802	\$ 1,607,063	\$ 6,814,382	\$ 616,063	18.6%	9.0%

The Non-Departmental category in Sundry has expended less than last year due to the way the city budgets and expends for medical insurance payments and the timing of payroll contributions or reductions to these accounts. Last year the city experienced higher health claims cost in the first quarter than are present this fiscal year.

Function: Transportation

	FY17 YTD Adjusted	FY17 YTD Actuals	FY18 YTD Adjusted	FY18 YTD Actuals	FY17 %	FY18 %
Public Services						
Personnel	\$ 1,964,435	\$ 347,176	\$1,993,914	\$ 325,946		
Benefits	\$ 622,697	\$ 131,983	\$ 636,158	\$ 131,893		
Operating	\$ 3,121,959	\$ 636,642	\$3,068,872	\$ 575,508		
Outlay	\$ 32,250	\$ -	\$ -	\$ -		
Allocated Cost	\$ (162,606)	\$ (40,652)	\$ (162,785)	\$ (40,696)		
Public Services Total	\$ 5,578,735	\$ 1,075,149	\$5,536,159	\$ 992,651	19.3%	21.8%
PS-Engineering						
Personnel	\$ 1,905,016	\$ 318,221	\$1,970,780	\$ 385,321		
Benefits	\$ 433,576	\$ 113,576	\$ 598,589	\$ 133,593		
Operating	\$ 192,926	\$ 49,397	\$ 190,846	\$ 50,904		
Outlay	\$ 1,000	\$ 24,925	\$ 25,070	\$ 4,179		
Allocated Cost	\$ (312,724)	\$ -	\$ (225,214)	\$ (30,006)		
PS-Engineering Total	\$ 2,219,794	\$ 506,119	\$2,560,071	\$ 543,991	22.8%	21.2%
Planning, Development & Transportation						
Personnel	\$ 2,548,615	\$ 423,170	\$2,643,046	\$ 456,961		
Benefits	\$ 772,113	\$ 148,236	\$ 828,221	\$ 174,440		
Operating	\$ 2,437,941	\$ 385,298	\$2,312,840	\$ 368,481		
Outlay	\$ 17,700	\$ -	\$ 2,236	\$ 595		
Planning, Development & Transportation Total	\$ 5,776,369	\$ 956,704	\$5,786,343	\$ 1,000,477	16.6%	17.3%
Non-Departmental						
Nondepartmental	\$ 2,441,004	\$ -	\$2,649,015	\$ -		
Non-Departmental Total	\$ 2,441,004	\$ -	\$2,649,015	\$ -	0.0%	0.0%

The Transportation function is trending comparable to first quarter FY17. As a note, the Non-Departmental here is the city's stormwater fee payment that is paid in the 4th quarter.

Function: Cultural & Recreational

	FY17 YTD Adjusted	FY17 YTD Actuals	FY18 YTD Adjusted	FY18 YTD Actuals	FY17 %	FY18 %
Community Services						
Personnel	\$ 4,186,602	\$ 700,154	\$ 4,404,016	\$ 716,564		
Benefits	\$ 1,331,487	\$ 273,496	\$ 1,493,563	\$ 295,604		
Operating	\$ 2,584,285	\$ 649,408	\$ 2,457,241	\$ 559,782		
Outlay	\$ 122,080	\$ 28,403	\$ 126,785	\$ 86,791		
Allocated Cost	\$ (49,699)	\$ (12,425)	\$ (49,699)	\$ (12,425)		
Community Services Total	\$ 8,174,755	\$ 1,639,036	\$ 8,431,906	\$ 1,646,316	20.0%	19.5%

The Cultural and Recreational function is trending similar to FY17 first quarter.

Function: Public Safety

	FY17 YTD Adjusted	FY17 YTD Actuals	FY18 YTD Adjusted	FY18 YTD Actuals	FY17 %	FY18 %
Fire						
Personnel	\$ 11,397,096	\$ 1,976,341	\$ 11,561,971	\$ 1,945,858		
Benefits	\$ 3,590,401	\$ 748,213	\$ 3,863,531	\$ 789,355		
Operating	\$ 2,767,868	\$ 562,573	\$ 2,760,540	\$ 640,831		
Outlay	\$ 148,101	\$ -	\$ 137,250	\$ 18,237		
Miscellaneous	\$ 50,000	\$ 2,842	\$ 45,683	\$ 12,080		
Fire Total	\$ 17,953,466	\$ 3,289,969	\$ 18,368,975	\$ 3,406,361	18.3%	18.5%
Police						
Personnel	\$ 19,082,849	\$ 3,286,608	\$ 18,183,605	\$ 3,312,594		
Benefits	\$ 5,333,683	\$ 1,158,519	\$ 5,944,806	\$ 1,271,996		
Operating	\$ 5,351,631	\$ 1,683,738	\$ 5,699,001	\$ 1,688,963		
Outlay	\$ 238,447	\$ 145,693	\$ 199,362	\$ 18,969		
Separation Allowance	\$ 571,200	\$ -	\$ 700,000	\$ -		
Police Total	\$ 30,577,810	\$ 6,274,558	\$ 30,726,774	\$ 6,292,522	20.5%	20.5%

The Public Safety function is trending parallel to FY17 first quarter. It should be noted, FY16 and FY17 required a mid-year adjustment to Public Safety overages in overtime, retirement and workers compensation needs. These areas are being monitored.

Function: Transit

	FY17 YTD Adjusted	FY17 YTD Actuals	FY18 YTD Adjusted	FY18 YTD Actuals	FY17 %	FY18 %
Non-Departmental						
Miscellaneous	\$ 1,323,550	\$ 1,323,550	\$ 1,363,257	\$ 1,363,257		
Non-Departmental Total	\$ 1,323,550	\$ 1,323,550	\$ 1,363,257	\$ 1,363,257	100.0%	100.0%

One hundred percent (100%) of the transit function funding is transferred the beginning of each fiscal year to Cape Fear Public Transportation Authority.

Function: Transfers

	FY17 YTD Adjusted	FY17 YTD Actuals	FY18 YTD Adjusted	FY18 YTD Actuals	FY17 %	FY18 %
Transfer to Other Funds						
Transfer To	\$ 19,495,356	\$ 523,750	\$ 18,965,883	\$ 800,507		
Transfer to Other Funds Total	\$ 19,495,356	\$ 523,750	\$ 18,965,883	\$ 800,507	2.7%	4.2%

These transfers represent transfers to other funds. Typically, the transfers are realized at the end of the year and only what is needed is transferred. The current FY18 transfers include \$340,000 to the loan

programs related to Affordable and Workforce Housing as well as \$460,507 to the Building Facilities Capital Improvement Fund.

Stormwater Management Fund

The Stormwater Management Fund (050) includes revenues and expenditures associated with the City's stormwater planning, maintenance, public information efforts, and the City's drainage capital improvements. The stormwater utility fee, which is based on the amount of impervious surface present on each parcel of property, is the primary revenue source for these expenditures.

With 25% of the year lapsed, 9.3% (N=\$1,432,611) of the revenue has been collected as compared to 7.6% (N=\$1,167,145) of the expenditures having been spent. There is very little variance when comparing both revenues and expenditures to the same period in FY17 (Revenues = -3.4%; Expenditures = -3.0%).

Revenue is trending slightly higher than FY17 1st quarter mainly due to the increase in fee adopted with the new budget. The city's stormwater charges, part of the stormwater utility fee, will be transferred from the general fund at the end of the fiscal year. These charges represents 24% (N=\$ 2,649,015) of that revenue category budget. Revenue collection lags behind a few months due to CFPUA billing cycle. With these caveats, the fund is within expectations.

On the expenditure side, Stormwater is running slightly lower than FY17 1st quarter at -3.0%. This fiscal year, capital outlay purchases are less than the first quarter of FY17 although the FY18 budget is greater.

	FY17 YTD Adjusted	FY17 YTD Actuals	FY18 YTD Adjusted	FY18 YTD Actuals	FY17 %	FY18 %
Revenue						
Stormwater Utility Fee	\$ 10,171,990	\$ 1,294,409	\$ 11,136,804	\$ 1,376,037		
Other Revenue and Interest Earnin	\$ 128,231	\$ 32,597	\$ 145,758	\$ 56,574		
Appropriated Fund Balance	\$ 177,168	\$ -	\$ 4,135,899	\$ -		
Revenue Total	\$ 10,477,389	\$ 1,327,006	\$ 15,418,461	\$ 1,432,611	12.7%	9.3%
Appropriations						
Personnel	\$ 2,595,975	\$ 382,591	\$ 2,606,967	\$ 388,868		
Benefits	\$ 866,754	\$ 158,240	\$ 925,589	\$ 165,943		
Operating	\$ 1,792,931	\$ 295,053	\$ 1,692,088	\$ 358,907		
Outlay	\$ 29,655	\$ 29,645	\$ 100,564	\$ 3,621		
Nondepartmental	\$ 2,144,714	\$ 4,400	\$ 2,017,783	\$ 2,950		
Transfer To	\$ 2,093,900	\$ -	\$ 7,088,045	\$ -		
Allocated Cost	\$ 953,460	\$ 238,365	\$ 987,425	\$ 246,856		
Appropriations Total	\$ 10,477,389	\$ 1,108,294	\$ 15,418,461	\$ 1,167,145	10.6%	7.6%

Solid Waste Management Fund

Solid Waste Management Fund (056) includes revenues and expenditures for the collection and disposal of garbage, yard waste, recyclable materials, and other refuse. Solid waste customer fees are the primary revenue source for this fund.

With 25% of the year lapsed, 16.5% (N=\$1,531,157) of the revenue has been collected as compared to 19.2% (N=\$1,781,767) of the expenditures having been spent. There is very little variance when comparing both revenues and expenditures to the same period in FY17 (Revenues = .6%; Expenditures = 1.1%). Revenues are tracking as expected, especially given the lag in billing by the CFPUA.

	FY17 YTD Adjusted	FY17 YTD Actuals	FY18 YTD Adjusted	FY18 YTD Actuals	FY17 %	FY18 %
Revenue						
Refuse Collection Fees	\$ 8,724,954	\$ 1,393,017	\$ 8,744,024	\$ 1,429,050		
Other Revenue and Interest Earnin	\$ 240,470	\$ 88,790	\$ 264,680	\$ 102,107		
Solid Waste Disposal Tax	\$ 58,972	\$ -	\$ 70,558	\$ -		
Transfer from General Fund	\$ 29,866	\$ -	\$ 29,866	\$ -		
Appropriated Fund Balance	\$ 299,818	\$ -	\$ 185,931	\$ -		
Revenue Total	\$ 9,354,080	\$ 1,481,807	\$ 9,295,059	\$ 1,531,157	15.8%	16.5%
Appropriations						
Personnel	\$ 2,901,712	\$ 468,144	\$ 3,044,177	\$ 479,586		
Benefits	\$ 1,005,769	\$ 203,344	\$ 1,064,932	\$ 225,550		
Operating	\$ 4,383,242	\$ 837,222	\$ 4,140,346	\$ 868,132		
Outlay	\$ 120,421	\$ -	\$ 22,885	\$ 3,239		
Nondepartmental	\$ 209,256	\$ 1,696	\$ 274,324	\$ 2,411		
Transfer To	\$ 6,000	\$ -	\$ 21,000	\$ 21,000		
Allocated Cost	\$ 727,680	\$ 181,920	\$ 727,395	\$ 181,849		
Appropriations Total	\$ 9,354,080	\$ 1,692,326	\$ 9,295,059	\$ 1,781,767	18.1%	19.2%

There is little variance in spending between FY17 and FY18 same period (1.1%). The \$21,000 transfer is the city's portion of the grant match to support the Community Waste Reduction and Recycling Grant this fiscal year.

Parking Fund

The Parking Fund (055) provides for the general operational and maintenance costs for the Second St and Market St parking decks, the Second Street and Hannah Block parking lots, and on-street parking. Additionally, Parking remains responsible for electricity and stormwater fees at the Water Street parking deck/River Place redevelopment site. The fund is supported by parking deck, parking lot and meter user fees as well as interest earnings.

With 25% of the year lapsed, 23.4% (N=\$907,799) of the revenue has been collected as compared to 10.1% (N=\$390,738) of the expenditures having been spent. The variance when comparing both revenues and expenditures to the same period in FY17 (Revenues = 2.7%; Expenditures = 2.8%) and follows trends from the FY17 Quarterly Report.

	FY17 YTD Adjusted	FY17 YTD Actuals	FY18 YTD Adjusted	FY18 YTD Actuals	FY17 %	FY18 %
Revenue						
Parking Fees	\$ 3,313,990	\$ 898,827	\$ 3,253,694	\$ 901,411		
Interest Earnings	\$ 14,577	\$ 2,050	\$ 19,264	\$ 6,388		
Transfer from Debt Service Fund	\$ 550,386	\$ -	\$ 543,633	\$ -		
Appropriated Fund Balance	\$ 438,162	\$ -	\$ 66,588	\$ -		
Miscellaneous	\$ 36,000	\$ -	\$ -	\$ -		
Revenue Total	\$ 4,353,115	\$ 900,877	\$ 3,883,179	\$ 907,799	20.7%	23.4%
Appropriations						
Personnel	\$ 130,864	\$ 20,601	\$ 118,746	\$ 19,027		
Benefits	\$ 46,961	\$ 9,139	\$ 46,968	\$ 9,718		
Operating	\$ 2,200,047	\$ 265,126	\$ 2,023,630	\$ 332,821		
Outlay	\$ 90,100	\$ -	\$ 43,000	\$ -		
Nondepartmental	\$ 6,359	\$ -	\$ 6,544	\$ 6,544		
Miscellaneous	\$ 45,000	\$ -	\$ 45,000	\$ -		
Transfer To	\$ 650,000	\$ -	\$ 438,150	\$ -		
Debt Service	\$ 1,099,370	\$ 1,034	\$ 1,076,727	\$ 1,524		
Allocated Cost	\$ 84,414	\$ 21,104	\$ 84,414	\$ 21,104		
Appropriations Total	\$ 4,353,115	\$ 317,004	\$ 3,883,179	\$ 390,738	7.3%	10.1%

The increase in operating expenses is due to a FY17 1st quarter lag in invoicing from Lanier Parking not occurring this quarter. The expectation is this delay will be resolved and operating expenses will level out around January of 2018.

Golf Course Fund

The Golf Course Fund (057) is supported by the income received at the City's municipal golf course verses the associated costs of operations.

With 25% of the year lapsed, 21.8% (N=\$361,452) of the revenue has been collected as compared to 25% (N=\$316,070) of the expenditures having been spent. The variance when comparing both revenues and expenditures to the same period in FY17 is small (Revenues = 1.3%; Expenditures = 2.8%).

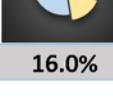
	FY17 YTD Adjusted	FY17 YTD Actuals	FY18 YTD Adjusted	FY18 YTD Actuals	FY17 %	FY18 %
Revenue						
Daily Greens	\$ 991,655	\$ 216,883	\$ 962,022	\$ 234,596		
Cart Rentals	\$ 269,268	\$ 74,333	\$ 265,661	\$ 75,534		
Concessions	\$ 163,228	\$ 51,672	\$ 165,500	\$ 50,571		
Other Revenue and Interest Earnings	\$ 2,284	\$ 297	\$ 2,772	\$ 751		
Appropriated Fund Balance	\$ 103,740	\$ -	\$ -	\$ -		
Miscellaneous	\$ 15,000	\$ -	\$ 51,396	\$ -		
Revenue Total	\$ 1,545,175	\$ 343,185	\$ 1,447,351	\$ 361,452	20.5%	21.8%
Appropriations						
Personnel	\$ 518,362	\$ 89,404	\$ 485,209	\$ 84,782		
Benefits	\$ 164,396	\$ 34,145	\$ 169,578	\$ 33,434		
Operating	\$ 600,949	\$ 161,497	\$ 591,730	\$ 162,662		
Nondepartmental	\$ 133,400	\$ -	\$ 69,591	\$ -		
Outlay	\$ -	\$ -	\$ 3,175	\$ 3,175		
Allocated Cost	\$ 128,068	\$ 32,017	\$ 128,068	\$ 32,017		
Appropriations Total	\$ 1,545,175	\$ 317,063	\$ 1,447,351	\$ 316,070	22.2%	25.0%

The Miscellaneous FY18 Adjusted column totaling \$51,396 is higher than the previous year due budgeting a full year of First Tee revenue, agreement originally occurring in March of 2017.

CDBG/HOME Grant and Loan Administration Fund

The CDBG/HOME Grant and Loan Administration Fund (024) is supported by CDBG and HOME Partnership administrative funds allocated under the entitlement to the City as well as General Fund revenues to support low and moderate income housing and community development activities.

With 25% of the year lapsed, 13.5% (N=\$108,864) of the revenue has been collected as compared to 16% (N=\$128,310) of the expenditures having been spent. The variance when comparing both revenues and expenditures to the same period in FY17 is notable (Revenues = 13.5%; Expenditures = -3.5%). Revenue trends will be difficult to reconcile as transfers are recorded at different times during the two years. Transfers are reimbursable after the end of each quarter based on the actuals incurred.

	FY17 YTD Adjusted	FY17 YTD Actuals	FY18 YTD Adjusted	FY18 YTD Actuals	FY17 %	FY18 %
Revenue						
Transfer from CDBG	\$ 487,100	\$ -	\$ 435,454	\$ 108,864		
Transfer from General Fund	\$ 198,719	\$ -	\$ 305,234	\$ -		
Transfer from HOME	\$ 67,073	\$ -	\$ 63,415	\$ -		
Revenue Total	\$ 752,892	\$ -	\$ 804,103	\$ 108,864	0.0%	13.5%
Appropriations						
Personnel	\$ 465,429	\$ 78,024	\$ 471,684	\$ 71,623		
Benefits	\$ 144,615	\$ 28,191	\$ 182,952	\$ 27,830		
Operating	\$ 93,149	\$ 28,219	\$ 99,768	\$ 16,432		
Allocated Cost	\$ 49,699	\$ 12,425	\$ 49,699	\$ 12,425		
Appropriations Total	\$ 752,892	\$ 146,859	\$ 804,103	\$ 128,310	19.5%	16.0%

There is a -3.5% variance in spending between FY17 and FY18 in the first quarter of the year, with FY18 lower at 16% as compared to last year same period of 19.5%. The variance is explained by attrition in the CDBG/HOME Grant and Load Administration Fund personnel.

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City of Wilmington

FY18 1st Quarter Financial Report

Budget and Research Office

Oct 2017

